

SUPARCO PAKSET-1R IN ORBIT SATELLITE INSURANCE 2018-19

RFP Section	Criteria	Weightage based on Marks	Marsh	Bidder 01 Weightage	Aon	Bidder 02 Weightage	RMS/Jiang Tai Insurance	Bidder 03 Weightage	UIB	Bidder 04 Weightage
Technical Evaluation										
1. General Satellite Insurance Experience										
1.1	Number of the global satellite insurance/reinsurance contracts handled last one year	10.00	117.00	10.00	50.00	4.27	22.00	1.88	7.00	0.60
1.2	No of the global satellite insurance/reinsurance contracts handled last five years	5.00	129.00	5.00	107.00	4.15	26.00	1.01	100.00	3.88
1.3	No. of claims successfully handled by the bidder in the last 05 years	5.00	14.00	4.38	16.00	5.00	4.00	1.25	3.00	0.94
2. DFH-4 based satellite insurance experience										
2.1	DFH-4 based satellite insurance/ reinsurance handled by the bidder	15.00	44.00	15.00	-	-	10.00	3.41	-	-
2.2	Claims handled by the bidder for DFH-4 based satellites	5.00	3.00	5.00	-	-	2.00	3.33	-	-
3. Expertise and Resources										
3.1	Bidder corporate structure and total manpower strength (involved in space insurance)	5.00	40.00	5.00	20.00	2.50	12.00	1.50	6.00	0.75
3.2	Expertise and relevant experience (Global) of the key personnel	5.00	40.00	5.00	20.00	2.50	8.00	1.00	6.00	0.75
3.3	Expertise and relevant experience (DFH-4) of the key personnel	5.00	15.00	5.00	-	-	7.00	2.33	-	-
3.4	No of international space insurance markets the bidder has had access and worked with.	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00
4. Quality and Breadth of Services										
4.1	Coverage & quality of draft re-insurance policy wordings proposed by the bidder	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
4.2	Proposed claim handling strategy	5.00	5.00	5.00	3.00	3.00	3.00	3.00	3.00	3.00
4.3	Past Experience with SUPARCO.	5.00	5.00	5.00	-	-	-	-	-	-
5.Placement Strategy and Philosophy										
5.1	Clear define the strategy for arranging Paksat-1R in-orbit reinsurance proposed by bidder	15.00	15.00	15.00	9.00	9.00	9.00	9.00	9.00	9.00
5.2	Justification for the proposed premium rate in comparison with recent in-orbit insurance placements	5.00	5.00	5.00	3.00	3.00	1.00	1.00	1.00	1.00
Total Technical Evaluation		100.00		99.38		48.42		43.71		34.91
Minimum Technical Qualification Marks		70.00		Qualified		Un-Qualified		Un-Qualified		Un-Qualified

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