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## To be a leading provider of reinsurance and risk management services in the region

## Chission

To provide secure reinsurance capacity and outstanding risk management advice in a profitable manner and to conduct our business in a dependable and professional manner with the highest standards of customer service.

## In fulfilling this mission, PRCL is committed to:-

- Providing its clients, and particularly insurance companies in Pakistan, with comprehensive insurance, reinsurance, financial and business services of the highest quality and value.
- Maintaining financial strength and stability through prudent business decisions and sound operations based on state of the art information technology.
- Taking a long-term view of business relationships.
- Practicing the highest standards of integrity and professionalism.
- Investing continuously in knowledge required to support business decisions and long-tem business strategy formulation.
- Achieving consistent, long-term financial growth and profitability for its shareholders.
- Attracting retaining and developing capable and dedicated employees who in turn contribute to the growth of the company and share its success.


## Strategy

To remain best provider of reinsurance and risk management services to the insurance industry, to have good business relationship with the insurance industry and to remain professionals who can be of assistance to the industry at all levels.

## Objectives

- To provide best services to the local insurance industry in order to check outflow of foreign exchange, to the maximum possible extent.
- To develop good business relations with other reinsurers.
- To train its people according to fast changing business market requirements as well as to provide them with the ideal working environment.
- To share risks and preserve resources by providing reinsurance facilities to the insurance companies.
- To assist in the development of the national insurance industry.
- To enhance domestic retention capacity in the country in order to save valuable foreign exchange.


## Company Profile

PRCL is a public sector company under the administrative control of the Ministry of Commerce. The Company is being headed by a Chairman, supported by a strong team of professionals who manage the business affairs of the Company effectively. The Company is supervised by the Board of Directors. Amongst which seven are nominated by the Federal Government, whereas, the other directors are elected by the shareholders who enjoy excellent repute within the business community.

PRCL's prime objective is the development of insurance and reinsurance business in Pakistan. The company provides insurance solutions to departments including Aviation, Marine Cargo, Marine Hull, Engineering, Fire and Accident. The company is a national reinsurer playing its role in the economic development of Pakistan. It provides reinsurance protection to the local insurance industry by way of treaty and facultative business as well as managing insurance schemes assigned by the Federal Government of Pakistan.

## PRCL's Role in Economic Development

PRCL plays a significant role in economic development of Pakistan by providing reinsurance capacity to the local insurance industry. Risk sharing and risk transfer mechanism provides confidence amongst the insurers. The effect trickles down to industry and commerce and business activities takes place with "Peace of Mind" that in case of any fortuitous event there will be a cushion to fall back on fostering economic growth.

A local reinsurance support is also beneficial to the economy as local players can retain larger shares within the country plugging the outflow of valuable foreign reserves.

## Company History

PRCL was established in 1952 as Pakistan Insurance Corporation under PlC Act 1952 in order to support local insurance industry. Since then it has managed National Insurance Fund (NIF), National Coinsurance Scheme (NCS), War Risks Insurance (WRI) and Export Credit Guarantee Scheme (ECGS) providing help in different forms to the insurance as well as business community.

In the year 2000, Pakistan Insurance Corporation was converted and incorporated as a public limited company into Pakistan Reinsurance Company Limited.

The company was formed with a view to take over all assets and liabilities of Pakistan Insurance Corporation. Accordingly, it took over assets and liabilities of PlC on 15th February 2001 in pursuance of Ministry of Commerce SRO No.98(1)/2000 which was issued under the President ordinance No. XXXVI of 2000 dated 14th February, 2001.

## PRCL Business

PRCL operates in the following departments to conduct its business:

- Fire
- Marine
- Engineering
- Accident
- Aviation
- Treaty \& Business Development department


## Services:

It is mandatory for PRCL to accept suitable percentage of reinsurance business from the general insurance companies operating in Pakistan for whom it is obligatory to offer at least $35 \%$ of their surplus to PRCL.

PRCL being a progressive entity, always keeps itself engaged by taking part in major international forums and platforms.

It actively participates in international forums such as Economic Cooperation Organization (ECO) and Federation of Afro-Asian Insurer and Reinsurer (FAIR).

The objective of this collaboration is to reduce the outflow of foreign exchange and improve the standard of insurance and reinsurance services in the Region .

PRCL is also one of the pioneering and founding members of (FAIR).

## Fire Department

This department came into effect in 1953 when the company's foundation was laid. This department constitutes the major portion of its business and is the focal point of the country's insurance industry.

It jointly collaborates in foreign risk sharing pacts. The following functions come under its domain:

- To underwrite all facultative acceptance from the cedants i.e. insurance companies of Pakistan.
- To manage and supervise, treaty portfolios of the insurance industries.
- To assess and process claims and if necessary their recovery from the excess of loss reinsurers' participants.
- To guide and assist its clients in complex reinsurance matter.


## The Fire Department has specialized expertise in the following areas:

- Building
- Building and contents
- Stocks
- Machinery
- And other Insurable interest

The department is managed by vigilant staff members which are headed by an expert manager.
The clients of this department include local insurance companies in Pakistan and also foreign reinsurance brokers/ companies i.e M/s Aon insurance Broker, M.S Marsh, Munich Re, Swiss Re and Wills Faber Al Futtaim Dubai. Their contribution to Pakistan Reinsurance Industry is significant as they are specialized in the provision of reinsurance coverage of high value risks which is not retained in Pakistan.

## Marine Department

The Marine Department was established during the initial period of the establishment of the company divided into following categories:

- Marine Cargo
- Marine Hull

Marine Cargo is concerned with only cargo within the particular vessels whereas Marine Hull deals with reinsurance of machinery/ body of the boat. Both Marine Cargo \& Marine Hull departments make primary decision with respect to acceptance of the risks by means of Facultative and Treaty.

The Marine Department specializes in providing reinsurance support in the following areas:

- All types of Cargo (whether by Road, Rail, Air, and by Sea)
- Hull \& Machineries
- Freight and Ship Breaking Risks
- Pleasure Boats
- Third Party Liability


## Engineering Department

The Engineering Department is working since the PRCL's establishment. The Engineering Department specializes in reinsurance coverage of the following risks to the local insurance market including M/s. National Insurance Company (NIC) through treaty agreements and facultative placements.

- Property Damage
- Business interruption
- Machinery breakdown/Boiler
- Contractor All Risks (CAR)
- Erection All Risks (EAR)
- Third Party Liability (TPL)

It provides the engineering risks coverage to the following major clients and helps in reconstructing the infrastructure across the country and promoting industrialization.
a) Pakistan Arab Refinery Company Limited (PARCO)
b) Pak Arab Pipeline Company Limited (PAPCO)
c) Kot Addu Power Company Limited (KAPCO)
d) Oil \& Gas Development Company Limited (OGDC)
i. Control of wells
ii. Qadirpur Gas Plant
iii. UCH Gas
iv. Sarhad Hydel Power Project
v. Chashma Nuclear Power Project

## Accident Department

The Accident Department originated with the formation of the company. The department specializes in provision of reinsurance coverage to local Insurance companies as well as foreign based companies accommodating the acceptance/retro business.

Accident department of PRCL deals with Motor/Liabilities business and accept all Motor/Non-motor risks ceded by local insurance companies. The motor risks constitute all private and commercial modes of transportation. The Non-motor includes the following areas:

- Workman Compensation
- Burglary
- Fidelity Guarantee
- Cash in safe, cash in transit and cash on counter
- Employers Liability
- Public/product liability
- Professional Indemnity
- Personal Accident
- Health Insurance
- Crop insurance
- Live Stock

There is no retrocession of this acceptance nor does the company have any cover under Non-marine.

## Aviation \& Aerospace Department

The aviation department is a part of PRCL since It's origin. It specializes in the aviation reinsurance arrangement to private insurance companies as well as to NICL. It offers Expertise for the coverage in the following risk areas;

- Hull (Body of the Aircraft)
- Spares
- Liabilities
- Hull Deductible
- Cargo
- Hi-jacking and terrorism
- Hull and Spares War
- Loss of License /Additional Loss of License
- Personal Accident to Crew
- Personal Accident to Passenger

Above mentioned risks, due covers for the risks are arranged in the International Aviation Market most beneficiary. Out of all the accounts maintained in the Aviation Department, PIA Fleet account is the biggest. It comprises 40 aircrafts at present. Among them are 19 Boeings, 12 Airbuses and 7 ATR 42-500 aircrafts. Following risks are covered by five main reinsurance policies for PIA Fleet:-
a) Hull All Risks/Spares/Liabilities
b) Primary Cargo
c) Hull War
d) Hull Deductible
e) AVN 52 E (Extended Coverage endorsement against Hijacking and Terrorism)

## Treaty \& Business Development Department

The main function of this department is to provide maximum reinsurance protection to the local insurance companies as highlighted below:-

On receipt of terms, proposals and other required information/data the department analyzes this information for PRC participation in the treaties of the companies. The matter of payment of outstanding dues at the time of treaty renewal is taken up and substantial amount is recovered from the companies before finalizing treaty arrangements. The department recommends acceptance of share in those companies which have generally good payment record.

- After finalization of treaty arrangements, this department perused the treaty agreements in depth and picks up the terms, conditions and important information. On the basis of this information, business- wise statements are prepared and transmitted to all underwriting departments. The underwriting departments book the quarterly business on the basis of the information given in "Master Statement". The preparation of Master Statement is very important job of Treaty \& Business Development Department which contains all the terms / conditions of the treaties of the companies on the basis of which returns are booked / tallied. The department is therefore called the "back bone" of the underwriting departments.
- In order to enhance PRC's business and to resolve business related issues, the officers/staff of the department, headed by Executive Director (BD-Re) make frequent visits to insurance companies and hold meetings with their senior officers to sort out problems. As a result of these meetings, PRC's business results 2015 are much better than previous years.
- Another main function of this department is preparation of quarterly business closing schedule according to prescribed dates incorporated in Gazette Notification. All quarterly returns from insurance companies are received in this department and timely delivered to respective underwriting departments for booking on the basis of which accounts are prepared.
- Correspondence with Ministry of Commerce, SECP, IAP, Pakistan Insurance Institute regarding their references/queries relating to insurance/reinsurance is made by this department.
- In addition to this, the department arranges reinsurance training programs on insurance/reinsurance and other general related matters both for PRC's employees and local insurance industry. The department also shares the latest development of the developed world for betterment of insurance protection to the insured.
- The department imparted/completed 6 months training program in insurance and reinsurance of two batches each batch contains 20 trainees under Benazir Bhutto Shaheed Youth Development Program (BBSYDP) in collaboration of Sports \& Youth Affairs, Government of Sindh.


## Human Resource Department

The forward thinking human resource department at PRCL views employees, as an asset to the enterprise whose value will be enhanced by development. It is devoted to providing effective policies, procedures, and people-friendly guidelines and support within PRCL. Additionally, the human resource function serves to make sure that PRCL's mission, vision, values, and the factors that keep PRCL guided toward success are optimized.

## Staffing

The Human Resource Department at PRCL works in collaboration with units seeking to hire staff, with a view to ensuring that new recruits correspond as closely as possible to the profiles required and are available as needed.

## Performance appraisals

At PRCL we foster an environment that motivates and rewards exemplary performance. This is done through a formal review on a periodic basis known as a performance appraisal or performance evaluation.

The performance appraisals help in rewarding employees through bonuses, promotions, and so on; providing feedback and noting areas of improvement; and identifying training and development needs in order to improve the individuals performance on the job.

## Compensation and benefits

At PRCL we try to ensure that the designed compensation and benefits structure conforms not only to Industry norms but also rewards initiative and productivity from our employees.

## Training and development

The Human Resource Department's primary focus is on growth and employee development, It emphasizes developing individual potential and skills Thus, the selection, training and development process of the selected individuals is of immense importance to PRCL. Leveraging best practices for the development and training of its employees is PRCL's key to successfully increasing business value.

## Finance and Accounts Department

The accounting system used by Pakistan Reinsurance Company Limited is designed to enhance financial strength of the company and ensure the compliance of state insurance rules and regulations. The finance department of PRCL is headed by Chief Financial Officer.

## This department comprises three main sections:

## Technical Wing

Assist the Manager, Technical Accounts in discharging and fulfilling reinsurance technical accounting functions.

## Responsibilities

## Facultative technical accounting

- Checking of Premium Closings for Assumed Business;
- Ensure accuracy of the Technical Bookings in the Reinsurance System;
- Ensure timely Monthly and Financial Year end Technical Closing.


## Treaty technical accounting

- Checking of Statement of Accounts, Premium and Profit Commission Statements, Sliding Scale Commission Statements.
- Monitor outstanding closings, statements of accounts, premium adjustments, profit commissions. Sliding Scale Commission Statements.
- Ensure accuracy of the Technical Bookings in the Reinsurance System.
- Ensure timely Monthly and Financial Year end Technical Closing.
- Checking of outstanding loss figures provided in treaty statement of accounts.


## Financial Wing

Assist the Manager, Finance to process Finance matters and liaise with Lahore Office counterparts on all Finance issues.

## Responsibilities

- Assist to handle the day-to-day accounting function, including but not limited to preparing payment voucher and processing cheque payment.
- Improve internal control system.
- Prepare full set of accounts, reconcile bank account and inter-company billing/balances.
- Verify and ensure accurate loading of interface files linked between underwriting system to accounting system.
- Prepare quarterly and annual statutory returns to Insurance Authority.
- Assist in maintaining accounting records and control system.
- Assist in preparing accounting policies and procedures.
- Liaise with IT department for accounting data loading.


## Investment department

Assist the CFO to implement the guidance of Investment Committee about the asset allocation, to ensure Financial liquidity, security and diversification.

## Responsibilities

- Assist to utilize funds without draining capital and surplus amount.
- Assist to achieve a consistent high real rate of return, comprising both income and capital growth whilst operating within acceptable risk parameters set by the Board.
- Preserve and protect the capital of the Company.
- Place special emphasis in generating a significant portion of its Investment Income from sustainable sources such as interest income and dividends.
- Appropriate risk management practices are adopted with an objective to manage risk arising during the period.
- Analyze performance of all assets classes and total portfolio relative to appropriate benchmark.


## Internal Audit Department

The Internal Audit Department provides to the management and the Audit Committee of the Board of Trustees with assurance that the management control systems throughout PRCL are adequate and operating effectively. It also provides an Independent and objective appraisal of activity for management and furnishes them with analyses, recommendations, counsel, and Information concerning the activities reviewed. This includes promoting effective controls at a reasonable cost.

The Internal Audit Department provides valuable support in maintaining the public confidence by performing independent, objective reviews and reporting to the Audit Committee and responsible administrative officers on their findings so that Corrective actions can be taken.

The Internal Audit Department assists the management in achieving PRCL's financial and operating goals by evaluating controls to ensure systems function adequately, by identifying weaknesses, and by providing recommendations. Through complete and unrestricted access to records, property, and personnel. Internal Audit provides PRCL with an additional resource in meeting these goals. With the support of PRCL management and the Audit Committee, the Internal Audit Department provides the highest quality of auditing services, thus enhancing fiscal control at PRCL.

New documents such as Report on Internal Control System \& Management System and Internal Audit Plan were developed and Audit Manual was updated by consultant; M/s. Anjum Asim Shahid \& Rehman Company, Chartered Accountants. The Consultant reviewed the work and functions of all departments and assessed the work of Internal Audit Department with the following remarks:

| Sub-function | Compliance with Existing <br> Guideline | Effectiveness of Control |
| :--- | :---: | :---: |
| Asset Protection | Good | Good |
| Quality Control | Good | Good |
| Monitoring \& Assessing procedures | Good | Good |
| Pre-audits | Good | Good |
| Post Audit reports | Good | Good |

## Data Processing Department

The Data Processing Department has been installed with the functions of processing data in the most efficient and effective way. It is crafted around various modules and systems which PRCL uses to perform various operations. Some of the projects that Data Processing Department is working on are listed as under:

## Implemented Modules/Systems

Implementation, modification and maintenance of the following core business and supporting applications:

- Reinsurance Management System
> Acceptance System
> Retrocession system
- Accounting/Cash \& Bank System
- Payroll system
- Loan \& Advances System
- PRCL Employee Fund/Pension System
- PAKRE Investment Management System (PIMS)
- Help desk ticketing system


## Reporting

Data Processing department provides following reporting services:

- Customized reporting on management's requirement
- Quarterly reporting for end users
- IT systems \& procedure reporting in compliance to auditors


## PRCL Website

- Content Management
- Uploading of accounts, tenders \& news


## Internet \& Email

IBM Smart Cloud Notes (hybrid solution) is deployed in PRCL that allows email integration between an onpremises server and cloud.

## Hardware \& Networking

- Maintaining help desk ticketing system
- Maintaining antivirus \& windows updates
- Managing firewall policies
- Preparation of technical and financial analysis for hardware/software
- Maintaining inventory of computers (PCs), printers, toners and computer related accessories
- VPN connectivity for applications (between Head office \& Lahore office)


## Management of LAN and intranet infrastructure of PRCL

- Server management (Domain Controller, ISA, Antivirus server, hardware firewall etc.)
- Providing help desk support for hardware problems
- Extending LAN connectivity
- Software license management
- Support for intranet applications \& VPN
- Backup of servers \& configuration


## Achievements of 2016

- Documentation of security policies and procedures
- Training (IT security awareness)
- Helpdesk portal (Online Ticketing System)
- Deployment of Firewall Security restrictions
- Upgradation of enterprise antivirus
- Deployment of Windows update server


## Future Goals

- Establishing IT disaster recovery \& business continuity plan
- Software development of new modules
- Upgradation of server hardware
- Upgradation of database server
- Acquiring business intelligence tools for customized reporting
- Revamping of network infrastructure
- Implementation of security controls
- Upgradation of internet bandwidth


## Corporate Information

## BOARD OF DIRECTORS OF PRCL

Mr. Mumtaz Ali Rajper
Mr. Muhammad Siddique Memon
Mr. Taufique Habib
Mr. Abdul Sami Kehar
Syed Arshad Ali
Dr. Kausar Ali Zaidi
Mr. Etrat H. Rizvi
Mr. Shoaib Mir
Mr. Faisal Mumtaz

## COMPANY SECRETARY

Mr. Shams-ud-Din

## AUDIT COMMITTEE

Mr. Etrat H. Rizvi
Syed Arshad Ali
Dr. Kausar Ali Zaidi
Mr. Taufique Habib
Mr. Jamil Ahmed, Chief Financial Officer
Mr. Muhammad Khurshid, Chief Internal Auditor
Mr. Shams-ud-Din, Company Secretary
Chairman of the Committee
Member of the Committee
Member of the Committee
Member of the Committee
Member of the Committee
Member of the Committee
Secretary of the Committee

INVESTMENT COMMITTEE
Mr. Abdul Sami Kehar
Mr. Mumtaz Ali Rajper
Dr. Kausar Ali Zaidi
Mr. Etrat H. Rizvi
Mr. Shahzad Farooq Lodhi, ED (HR)
Mr. Jamil Ahmed, CFO

## UNDERWRITING COMMITTEE

Mr. Faisal Mumtaz
Mr. Jamil Ahmed, CFO
Mr. Muhammad Junaid Moti, ED (U/W)

Chairman Board of Directors
CEO / Director
Director
Director
Director
Director
Director
Director
Director

Chairman of the Committee
Member of the Committee
Member of the Committee
Member of the Committee
Member of the Committee
Secretary of the Committee

Member of the Committee
Member of the Committee
Secretary of the Committee

## CLAIM SETTLEMENT COMMITTEE

Mr. Etrat H. Rizvi
Syed Arshad Ali
Mr. Jamil Ahmed, CFO
Mr. Muhammad Junaid Moti, ED (U/W)

Chairman of the Committee
Member of the Committee
Member of the Committee
Secretary of the Committee

## REINSURANCE / CO-INSURANCE COMMITTEE

Mr. Faisal Mumtaz
Mr. Jamil Ahmed, CFO
Mr. Muhammad Junaid Moti, ED (U/W)

## REMUNERATION / HR COMMITTEE

Mr. Mumtaz Ali Rajper
Mr. Abdul Sami Kehar
Mr. Shahzad Farooq Lodhi, ED (HR)
Mr. Jamil Ahmed, CFO
Mr. Shamsuzzaman Rajpar

## ETHICS AND COMPLIANCE COMMITTEE

Mr. Abdul Sami Kehar
Mr. Mumtaz Ali Rajper
Mr. Shahzad Farooq Lodhi, ED (HR)
Mr. Shams-ud-Din, Company Secretary
RISK MANAGEMENT COMMITTEE
Syed Arshad Ali
Dr. Kausar Ali Zaidi
Mr. Jamil Ahmed, CFO
Mr. Muhammad Junaid Moti, ED (U/W)

## NOMINATION COMMITTEE

Mr. Taufique Habib
Mr. Faisal Mumtaz
Mr. Shahzad Farooq Lodhi, ED(HR)
Mr. Shams-ud-Din, Company Secretary

## PROCUREMENT COMMITTEE

Syed Arshad Ali
Mr. Faisal Mumtaz
Mr. Shahzad Farooq Lodhi, ED (HR)

Member of the Committee
Member of the Committee
Secretary of the Committee

Chairman of the Committee
Member of the Committee
Member of the Committee
Member of the Committee
Secretary of the Committee

Chairman of the Committee
Member of the Committee Member of the Committee Secretary of the Committee

Chairman of the Committee
Member of the Committee
Member of the Committee
Secretary of the Committee

Chairman of the Committee
Member of the Committee Member of the Committee Secretary of the Committee

Chairman of the Committee
Member of the Committee
Secretary of the Committee

## SENIOR MANAGEMENT

Mr. Muhammad Siddique Memon
Mr. Shahzad Farooq Lodhi
Mr. Muhammad Khurshid
Mr. Jamil Ahmed
Mr. Shams-ud-Din
Mr. Saleem Abdul Razzaq
Mrs. Rana Muneer Ahmed
Mr. Shamsuzzaman Rajpar
Mr. Farmanullah Zarkoon
Mr. Zohaib Hasan

Chief Executive Officer
Executive Director (HR)
Chief Internal Auditor
Chief Financial Officer
Company Secretary / Compliance Officer
General Manager (NZO)
General Manager (NZO)
General Manager (Admn)
General Manager (Business Development)
General Manager (DPD)

## AUDITORS

Mr. Zulfikar Ali Causer
Engagement Partner
BDO Ebrahim \& Co.
Chartered Accountants
2nd Floor, Block-C, Lakson Square Building \# 01
Sarwar Shaheed Road
Karachi. - 74200

## BANKERS

National Bank of Pakistan
Bank Al-Habib Limited

## SHARE REGISTRAR

Central Depository Company of Pakistan Limited (CDC)
CDC House, 99-B,Block-B, SMCHS,
Main Shahra-e-Faisal,
Karachi-74400, Pakistan
Tele: (92-21) 111-111-500

## REGISTERED OFFICE

PRC Towers, 32-A, Lalazar Drive
M. T. Khan Road, P.O. Box: 4777

Karachi-74000, Pakistan.
Tele: (92-21) 99202908-15
Telefax: (92-21) 99202921-22
Email: prcl@pakre.org.pk
Website: www.pakre.org.pk

## ZONAL OFFICE

1st Floor, 15-A, Davis Road
State Life Building
Lahore.
Tele: (92-42) 36360242-45
Telefax: (92-42) 36360246

## Notice of the 17th Annual General Meeting

Notice is hereby given that the 17th Annual General Meeting of Pakistan Reinsurance Company Limited (PRCL) will be held on Saturday, the 29th April, 2017 at 11:30 am, at Jasmine Hall, Ground Floor, Beach Luxury Hotel, Karachi to transact the following business:-

## ORDINARY BUSINESS:

1. To confirm the minutes of the last Extraordinary General Meeting of the company held on 30th April 2016.
2. To consider and adopt the audited annual Accounts of the Company for the year ended 31st December, 2016 and the reports of Directors and Auditors thereon.
3. To consider and approve the payment of final dividend @ $30 \%$. That is Rs. 3.00 per ordinary share of Rupees Ten (10.00) for the year ended 31st December 2016.
4. To appoint M/s. BDO Ebrahim \& Co. (Chartered Accountants) as Auditors of the Company for the year ending 31st December 2017 and fix their remuneration.
5. To consider any other business with the permission of the Chair.

## SPECIAL BUSINESS:

6. To fix and approve directors' fee for attending the meetings of Board of Directors.
7. To consider and ratify the extra allowance for CEO.

STATEMENT UNDER SECTION 160(1)(b) OF THE COMPANIES ORDINANCE, 1984 REGARDING THE SPECIAL BUSINESS.

## By Order of the Board

(Shams-ud-Din)
Company Secretary

Place: Karachi.
Dated: 08/04/2017

## NOTES:

1. The share transfer books of the company shall remain closed for eight days i.e. from 21st April 2017 to 28th April 2017 (both days inclusive), no transfer will be accepted for registration during the period.
2. A member entitled to attend and vote at this meeting may appoint another member as his/her proxy to attend the meeting and vote for him/her. A proxy must be deposited at the Company not less than 48 hours before the meeting and in case of default, form of proxy will not be treated as valid.
3. CDC Accountholders are advised to follow the following guidelines of the Securities and Exchange Commission of Pakistan.

## A. For attending the meeting:

i. i. In the case of individuals, the accountholder or sub-account holder and/or the person whose securities are in group account and their registration details are uploaded as per the Regulations, shall authenticate his/her identity by showing his/her original Computerized National Identity Card (CNIC) or original passport at the time of attending the meeting.
ii. In the case of corporate entity, the Board of Director's Resolution / Power of attorney with specimen signature of the nominee shall be produced (Unless it has been provided earlier) at the time of the meeting.

## B. For appointing proxies

i. In the case of individuals, the account holder or sub accountholder and/or the person whose securities are in a group and their registration details are uploaded as per the Regulation, shall submit the proxy form as per the above requirement.
ii. The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
iii. Attested copies of the CNIC or the Passport of the beneficial owners and the proxy shall be furnished with the proxy form.
iv. The proxy shall produce his/her original CNIC or original Passport at the time of the meeting.
v. In the case of corporate entity, the Board of Directors' Resolution/Power of attorney with specimen signature shall be submitted (unless it has been provided earlier along with proxy form to the Company).
4. Shareholders are requested to communicate to Company's Share Registrar, M/s. CDC Pakistan Limited, CDC House, 99-B, Block-B, SMCHS, Main Shahrah-e-Faisal, Karachi, in case of any change in their address and provide the Zakat Declaration / Tax exemption certificate (if any), immediately along with contact details..

## Directors' Report on the Working of PRCL

For the year ended December 31, 2016

The Directors of your company are pleased to present the 17th Annual Report of the Company together with the Audited Financial Statements and Auditors' Report thereon for the year ended 31st December, 2016.

## ECONOMIC OVERVIEW

Pakistan's economy continues to maintain its growth momentum for the 3rd year in a row with real GDP growing at 4.71 percent in FY 2016 which is the highest in eight years. GDP posted a reasonable growth over last year despite a major setback in agriculture growth on account of massive decline in cotton production. However, the loss to some extent is compensated by remarkable growth in industrial and services sector as both these sectors crossed their targets growth, while other key macroeconomic indicators like inflation, fiscal and current account balance recorded improvement.

## COMPANY'S PERFORMANCE

PRCL was converted into a company in the year 2001 and is now operating under Insurance Ordinance, 2000, and Companies Ordinance, 1984. The Company is the Sole Re-insurer in the country. A number of steps to run it on commercial lines have already been taken. Authorized Capital has been enhanced from Rs. 4 billion to Rs. 25 billion and Paid-up Capital from Rs. 540 million to Rs. 3 billion with a view to strengthen the equity base as the company has been planning to expand locally as well as abroad.

PRCL has continuously been trying through strategic and concerted efforts to avoid outflow of foreign exchange from the country and improve the performance of insurance sector in Pakistan. The Company's business strategy would continue to focus on providing prompt services to insurance companies with reference to facultative business.

The salient features of the business operations during the year, 2016 are as under:-

|  | (Rs in millions) |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ |
| Gross Premium | 8,807 | 8,135 |
| Retrocession | $(2,952)$ | $(2,763)$ |
| Net Retention | 5,855 | 5,372 |
| Premium Reserve | $(53)$ | $(153)$ |
| Net Premium | 5,802 | 5,219 |
| Net Commission | $(1,264)$ | $(1,101)$ |
| Net Claims | $(3,336)$ | $(2,775)$ |
| Management expenses | $(657)$ | $(621)$ |
| Underwriting Profit | 545 | 722 |
| Investment Income | 961 | 935 |
| Rental \& other income | 142 | 47 |
| General \& Admin. Expenses | $(54)$ | $(38)$ |
| Exchange Gain/(Loss) | $(1)$ | 106 |
| Other charge | $(166)$ | 0 |
| Profit before tax | 1,427 | 1,772 |
| Taxation | $(453)$ | $(395)$ |
| Profit after Tax | 974 | 1,377 |

During the period under review, Company has underwritten Rs. 8,807 million as compared to Rs. 8,135 million in the year ended December 31, 2015. The break-up is as follow:

|  | (Rs. in millions) |  |
| :--- | ---: | ---: |
| Facultative Premium | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ |
| Fire | 1,594 | 1,572 |
| Marine Cargo | 31 | 37 |
| Marine Hull | 112 | 117 |
| Accident and others | 148 | 169 |
| Aviation. | 1,163 | 1,070 |
| Engineering | 1,443 | 971 |
| Total Facultative | 4,491 | 3,936 |
| Treaty Premium | 4,316 | 4,199 |
| Total Premium | 8,807 | 8,135 |

During the period under review, the net premium of the Company was Rs.5,802 million showing an increase of Rs. 583 million ( $11 \%$ ) over the corresponding year. This was mainly due to acceptance of more business from local insurance companies, as shown below.

|  | (Rs. in millions) |  |
| :--- | ---: | ---: |
| Particulars | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ |
| Premium Written | 8,807 | 8,135 |
| Reinsurance Ceded | $(2,952)$ | $(2,763)$ |
| Net Retention | 5,855 | 5,372 |
| Premium Reserve | $(53)$ | $(153)$ |
| Net Premium | 5,802 | 5,219 |

The commission expenses of the company during the year ended December 31, 2016 were Rs. 1,264 million as compared to Rs.1,101 million during the year December 31, 2015, showing an increase of Rs. 163 million ( $15 \%$ ) due to increase in business.

Net claims of the company for the year 2016 were Rs. 3,336 million as compared to Rs. 2,775 million in the year ended December 31, 2015 showing an increase of Rs. 561 million (20\%) as shown below.

|  | (Rs. in millions) |  |
| :--- | ---: | ---: |
| Particulars | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ |
| Facultative Claims | 692 | 876 |
| Treaty Claims | 2,644 | 1,899 |
| Total | 3,336 | 2,775 |

## INVESTMENT INCOME

The investment income in the year 2016 was Rs. 961 million as compared to Rs. 935 million in the year 2015. The breakup is as follows:-

|  | (Rs. in millions) |  |
| :--- | ---: | ---: |
| Particulars | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ |
| Capital gain | 3 | - |
| Dividend Income | 418 | 378 |
| Return on Government Securities | 418 | 429 |
| Return on other fixed income securities and deposits | 97 | 135 |
| Gain on revaluation on investments | 35 | 2 |
| Investment related expenses | $\mathbf{( 1 0 )}$ | $(9)$ |
| Total | $\mathbf{9 6 1}$ | $\mathbf{9 3 5}$ |

## PROFIT AFTER TAX

The profit after tax is Rs. 974 million as compared to Rs.1,377 million of last year, showing decrease of Rs. 403 million.

## APPROPRIATIONS

(Rs. in millions)

| Profit before tax | $\mathbf{1 , 4 2 7}$ |
| :--- | ---: |
| Less: Tax | $\underline{\mathbf{4 5 3}}$ |
| Profit after tax | $\underline{\mathbf{9 7 4}}$ |
| Add: Unappropriated profit brought forward | $\mathbf{1 , 8 8 0}$ |
| Add: Comprehensive Income | $\mathbf{1 , 2 1 5}$ |
| Less: Final cash dividend 2015 @ $25 \%$ | $\underline{\mathbf{7 5 0}}$ |
| Unappropriated profit carried forward | $\underline{\underline{\mathbf{2 , 3 4 5}}}$ |

## CREDIT RATING

M/s. PACRA Credit Rating Company Limited has reaffirmed the Insurer Financial Strength (IFS) rating of Pakistan Reinsurance Company Limited at "AA" (Double A). Outlook on the assigned rating has also been maintained as "Stable".

## INFORMATION TECHNOLOGY

The company is fully aware of the importance of information technology and undertaken to implement ERP for which initial work has been started. In the interim period existing network was upgraded and disaster recovery plan is under implementation.

## CORPORATE SOCIAL RESPONSIBILITY

The Company had in place a welfare fund to provide welfare facilities to its employees whereby 5 employees are sent for Hajj every year. Besides, cash awards to the Employees' Children who are Hafiz-e-Quran and secure A-I grade in Secondary Education \& Higher Education, retirement grants to the retiring employees having long association with the company, Burial \& compensation packages for family of employees who die during service. To encourage healthy activities in house sports and recreation facilities are provided.

## BOARD STRUCTURE AND COMMITTEES

The Board structure is in accordance with the Code of Corporate Governance 2012, Public Sector Companies (Code of Corporate Governance) Rules, 2013 and Code of Corporate Governance for Insurers, 2016, issued by the Securities and Exchange Commission of Pakistan.

In order to ensure effective implementation of sound internal control system and compliance with the Code of Corporate Governance, the Board has constituted various committees which are ten (10) in number. The composition of the Board committees is separately shown in the report under the section of Corporate Information.

## FUTURE PROSPECTS

In order to achieve the company's short and long term objectives, its business strategy will continue to focus on providing prompt service to insurance companies particularly with reference to facultative offers. PRCL with strengthened balance sheet and enhanced equity structure will continue to concentrate on quality treaty, facultative business and profitable retrocession by gradually increasing its retention capacity and adoption of risk management measures.

## WINDOW RE-TAKAFUL OPERATION

Takaful, the Islamic alternative to conventional insurance has grown from a regional business to a global one, over the past 5 years. The gross Takaful contributions nearly doubled during this period. The Takaful industry worldwide has enjoyed growth rates between $15 \%$ and $20 \%$ which is much higher than the worldwide growth observed for conventional insurance.

According to the annual results of 2015, the market share of Takaful by gross contributions in the industry is around $5 \%$. With only three dedicated General Takaful companies present in the industry having a complete monopoly on Takaful for over 7 years, the penetration of Takaful is still limited.

The entrance of the window Takaful operators in Pakistan has continuously been demanding a local Re-Takaful operator because the Takaful Rules place a condition that the Takaful business can only be ceded to the Re-Takaful Operators whereas no such local Re-Takaful operator is available in Pakistan. Due to this condition and absence of any local Re-Takaful operator, many foreign Re-Takaful operators are taking advantage of the current situation and they have entered into the market and got all the business from Pakistan upon their own monopolistic terms and conditions.

In view of this continuous market loss, the PRCL has initiated the exercise to establish a Window Retakaful function in the Company. This plan has been approved by the PRCL Board of Directors in its $118^{\text {th }}$ Meeting held on $2^{\text {nd }}$ December, 2016. Consequently approval from shareholders has been obtained in the Extraordinary General Meeting held on 31-12-2016. The rest of the operational steps are actively in process and will hopefully completed by the end of half year.

## STATEMENT ON CORPORATE AND FINANCIAL REPORTING FRAME WORK

PRCL being a Listed Company adheres to Code of Corporate Governance and all listing regulations. The Company is also public sector enterprise and operates under the framework of Public Sector Companies (Code of Corporate Governance Rules), 2013 and Code of Corporate Governance for Insurers, 2016. The Directors confirm compliance with all reporting and disclosure requirements as envisaged in the Companies Ordinance 1984, Insurance Ordinance 2000, and Rules, made thereunder. The Directors confirm compliance with the corporate and Financial Reporting Framework of the SECP Code of Corporate Governance for the following:-
a) The financial statements, prepared by the management of the company, present fairly, its state of affairs, the result of its operations, cash flows and changes in equity;
b) The Company has maintained proper books of accounts;
c) The Company has followed consistently appropriate accounting policies in preparation of the financial statements, changes have been adequately disclosed and accounting estimates are made on the basis of prudent and reasonable judgement;
d) Financial statements have been prepared by the company in accordance with the International Accounting Standards, as applicable in Pakistan, requirements of Companies Ordinance, 1984, Insurance Ordinance, 2000, and the Securities and Exchange Commission (Insurance) Rules, 2002;
e) The system of internal control is in place and internal audit department is in the process of strengthening;
f) There are no doubts upon the Company's ability to continue as a going concern;
g) There is no material departure from the best practices of Code of Corporate Governance, as laid down in the listing regulations and Public Sector Companies (Code of Corporate Governance) Rules, 2013, and Code of Corporate Governance for Insurers, 2016;
h) The directors are qualified under directors Training Programme;
i) Presentation was given to newly appointed Directors to acquaint them with the relevant laws and their responsibilities;
j) The Company has $8.34 \%$ (of the paid-up capital) share-holding of National Investment Trust Limited (NITL) and as such has its representation on the Board of NITL by one of its Directors. Currently the PRCL board approved the name of CEO (Mr. Muhammed Siddique Memon) to represent the Company on NITL Board.
k) The appointment of the Chairman and other members of the Board and the terms of their appointment along with the remuneration policy are adopted in the best interests of the Company as well as in line with the best practices;

1) The Non-executive Directors do not have fixed remuneration and are being paid a fixed fee for each meeting attended. Disclosure on remuneration of Chief Executives, Directors and Executives as applicable is separately shown in the report;
m) Summarised key operating and financial data of the last 6 years is separately shown in the report;
n) The statement of pattern of shareholding is separately shown in the report;
o) The value of investment in pension, gratuity and provident fund is as follows:

## (Rs. in millions)

Pension and Gratuity Fund General Provident Fund / Provident Fund
$\underline{943.124}$
$\underline{491.531}$

## BOARD MEETINGS AND ATTENDANCE

In the year 2016, the Board formed various Committees, the detail of the meetings held and the attendance of each director is given hereunder:-


* Mr. Abdul Sami Kehar resigned December, 2016 from Directorship of PRCL.
** Mr. Shoaib Mir appointed as Director by SLIC in October, 2016 in place of Mr. Iftikhar Ahmed.
In addition to the above Committees, the Board also formed a Procurement Committee however; no meeting of the Committee could be convened during the year.

Leave of absence was granted by board to the Directors who could not attend some of the meetings and intimated the board in advance.

## CHANGE IN THE BOARD OF DIRECTORS

The Board places on record its sincere appreciation to the outgoing Director Mr. Faisal Mumtaz to whom the Board indebted for their prudent, professional and diligent guidance.

The Board welcomed the new CEO of the Company Mr. Muhammad Siddique Memon, Messrs Shoaib Mir, Etrat H.Rizvi, Dr. Kausar Ali Zaidi on their joining the board during the year.

## CONTRIBUTION TO NATIONAL EXCHEQUER

Your Company contributed an amount of Rs.552.809 million into the government treasury on account of Taxes, Levies and other duties.

## COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

The requirements of the Code of Corporate Governance set out by the regulatory authorities have been duly complied with.

## AUDIT COMMITTEE

The Board, in compliance with the Code of Corporate Governance, has constituted an Audit Committee and its terms of reference have been approved. The names of the members of Committee are given in the section of Corporate Information.

PERFORMANCE OF THE COMPANY DURING THE LAST SIX YEARS
(Rs. in millions)

|  | $\underline{2016}$ | 2015 | 2014 | 2013 | $\underline{2012}$ | 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross Premium | 8,807 | 8,135 | 8,661 | 8,659 | 8,153 | 6,893 |
| Net Premium | 5,802 | 5,219 | 4,784 | 4,724 | 4,096 | 3,535 |
| Net Commission | $(1,264)$ | $(1,101)$ | (950) | (937) | (868) | (785) |
| Net Claims | $(3,336)$ | $(2,775)$ | $(2,793)$ | $(2,831)$ | $(2,217)$ | $(2,018)$ |
| Management Expenses | (657) | (621) | (526) | (503) | (448) | (353) |
| Underwriting Profit/(Loss) | 545 | 722 | 515 | 453 | 563 | 379 |
| Investment Income | 961 | 935 | 1,079 | 1,101 | 918 | 891 |
| Profit before Tax | 1,427 | 1,772 | 1,565 | 1,706 | 1,537 | 1,258 |
| Profit after Tax | 974 | 1,377 | 1,244 | 1,321 | 1,160 | 845 |

## PROPOSED DIVIDEND

The Board of Directors proposed a Cash dividend of Rs. 3.00 per share (30\%) subject to the approval of shareholders.

## EARNING PER SHARE

The earning per share of the Company was Rs. 3.25 for the year 2016 as compared to Rs. 4.59 in the year 2015.

## TRADING IN THE COMPANY SHARES

Trading in the shares of the Company by directors, executives, their spouses and minor Children, if any, has been disclosed in the pattern of shareholding.

## APPOINTMENT OF AUDITORS

Based on the consent received from the company's existing auditors M/s BDO Ibrahim and Co., Chartered Accountants, to continue to act as auditors of the company, the Audit Committee has recommended their name to be appointed as external auditors of the company for the year-2017.

The external auditors have confirmed that they have been given a satisfactory rating under the Quality Control Review program of the Institute of Chartered Accountants of Pakistan, and that the firm and all their partners are compliant with the International Federation of Accountants' (IFAC) Guidelines on Code of Ethics, as adopted by the Institute of Chartered Accountants of Pakistan, and meet the requirements for appointment under all applicable laws.

## ACKNOWLEDGEMENT

In the end, your directors would like to thank all insurance companies, Securities and Exchange Commission of Pakistan and Pakistan Stock Exchange for their support and guidance. We also acknowledge the hard work and dedication of the officers and staff of Company.

For and on behalf of the Board of Directors.

Chairman / Director
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| 2015 | 2016 |  |
| :---: | :---: | :---: |
| 8,135 | 8,807 | كبّ |
| $(2,763)$ | $(2,952)$ | ريّر, |
| 5,372 | 5,855 | (retention) |
| (153) | (53) | ¢\% |
| 5,219 | 5,802 | ¢إِّ |
| $(1,101)$ | $(1,264)$ | خإ كr |
| $(2,775)$ | $(3,336)$ | فاك |
| (621) | (657) |  |
| 722 | 545 |  |
| 935 | 961 |  |
| 47 | 142 |  |
| 106 | (1) | بالر |
| (38) | (54) |  |
| 0 | (166) | Charges ديكر |
| 1,772 | 1,427 | -6نّ |
| (395) | (453) | 'صول |
| 1,377 | 974 | -6نّ |

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| $\begin{aligned} & 3 \\ & 3 \\ & 3 \\ & 3 \\ & 3 \\ & 3 \\ & 3 \\ & 3 \end{aligned}$ | $\begin{aligned} & 3 \\ & b \\ & b \end{aligned}$ |  |  |  |  |  | $\begin{gathered} \frac{4}{5} \\ \stackrel{5}{3} \\ .5 \\ 3 \\ 3 \\ 3 \\ 3 \end{gathered}$ | - 5\% | $$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 6 | - | 2 | 1 | 3 | 1 | 12 | 5 | 14 | اجلإטكاتدرا |  |
|  |  |  |  |  |  |  |  |  |  | وارُيكمز | + |
| - | 6 | - | 2 | - | 2 | - | 12 | - | 14 |  | 1 |
| - | - | - | - | - | - | - | - | - | 1 | جنابج | 2 |
| - | 6 | - | 2 | - | - | - | 11 | 2 | 13 | جنابوبل | 3 |
| - | 2 | - | - | - | - | - | 1 | 5 | 14 | جنابتو.يّهبيب | 4 |
| - | 2 | - | - | 1 | 3 | - | 1 | 4 | 10 | سيارشئل | 5 |
| - | 4 | - | - | - | 1 | - | - | 3 | 9 |  | 6 |
| - | 3 | - | - | 1 | - | - | - | 3 | 9 |  | 7 |
| 1 | - | - | - | - | - | 1 | - | - | 8 |  | 8 |
| 1 | - | - | - | - | 2 | 1 | 8 | - | 11 | جنابويّ مبّز | 9 |
| - | - | - | - | - | - | - | - | - | 4 |  | 10 |

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## Six Year Performance at a Glance

Rupees in millions

|  | PARTICULARS | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | (Restated) | (Restated) |
|  | FINANCIAL DATA |  |  |  |  |  |  |
|  | Paid up capital | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 |
|  | General \& Capital Reserves | 4,403 | 3,938 | 3,987 | 3,571 | 3,122 | 2,982 |
|  | Equity | 7,403 | 6,938 | 6,987 | 6,571 | 6,122 | 5,982 |
|  | Investment | 6,625 | 6,318 | 6,650 | 6,513 | 6,434 | 5,793 |
|  | Fixed Assets | 39 | 44 | 49 | 56 | 53 | 49 |
|  | Cash \& Bank Deposits | 2,680 | 3,285 | 3,081 | 2,706 | 2,014 | 1,597 |
|  | Total Assets | 19,907 | 17,388 | 17,621 | 16,306 | 15,766 | 14,474 |
| $\begin{aligned} & \bullet \\ & \stackrel{\rightharpoonup}{1} \\ & \underset{-}{2} \\ & \hline \end{aligned}$ | Total liabilities | 12,504 | 10,450 | 10,633 | 9,734 | 9,644 | 8,492 |
|  |  |  |  |  |  |  |  |
|  | OPERATING DATA |  |  |  |  |  |  |
|  | Gross Premium | 8,807 | 8,135 | 8,661 | 8,659 | 8,153 | 6,893 |
|  | Net Premium | 5,802 | 5,219 | 4,784 | 4,724 | 4,096 | 3,535 |
|  | Net Claims | 3,336 | 2,775 | 2,793 | 2,831 | 2217 | 2,018 |
|  | Net Comission | 1,264 | 1,101 | 950 | 937 | 868 | 785 |
|  | Underwriting Results | 545 | 722 | 515 | 453 | 563 | 379 |
|  | Total Management Expenses | 657 | 621 | 523 | 503 | 448 | 353 |
|  | Investment Income | 961 | 935 | 1,079 | 1,101 | 918 | 891 |
|  | Profit Before Tax | 1,427 | 1,772 | 1,565 | 1,706 | 1537 | 1,257 |
|  | Profit After Tax | 974 | 1,377 | 1,244 | 1,321 | 1160 | 845 |
|  |  |  |  |  |  |  |  |
|  | SHARE INFORMATION \& PAYOUTS |  |  |  |  |  |  |
|  | No of shares (In million) | 300 | 300 | 300 | 300 | 300 | 300 |
|  | Cash dividend \% | 25 | 25 | 25 | 25 | 25 | 30 |
|  | Bonus Shares \% | - | - | - | - | - | - |
|  | Total Dividend \% | 25 | 25 | 25 | 25 | 25 | 30 |
|  |  |  |  |  |  |  |  |
|  | FINANCIAL RATIO ANALYSIS |  |  |  |  |  |  |
|  | Claims ratio | 57.50 | 53.17 | 58.38 | 59.93 | 54.13 | 57.09 |
|  | Total Assets Turnover (Times) | 0.44 | 0.47 | 0.49 | 0.53 | 0.52 | 0.53 |
|  | Total Liabilities / equity (\%) | 168.90 | 150.62 | 152.18 | 148.14 | 157.53 | 102.60 |
|  | Paid up Capital / Total Assets (\%) | 15.07 | 17.25 | 17.03 | 18.40 | 19.03 | 23.30 |
|  | Equity / Total Assets (\%) | 37.19 | 39.90 | 39.65 | 40.30 | 38.83 | 49.36 |

## Financial Review

| Year | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net Premium | 3,535 | 4,096 | 4,724 | 4,784 | 5,219 | 5,802 |



| Year | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Equity | 5,982 | 6,122 | 6,571 | 6,987 | 6,938 | 7,403 |



| Year | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Gross Premium | 6,893 | 8,153 | 8,659 | 8,661 | 8,135 | 8,807 |



| Year | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Total Assets | 14,474 | 15,766 | 16,306 | 17,621 | 17,388 | 19,907 |



## Statement of Compliance with the Code of Corporate Governance 2012, Public Sector Companies (Corporate Governance) Rules, 2013, and Code of Corporate Governance for Insurers, 2016.

Name of company
Name of the line ministry
For the year ended

PAKISTAN REINSURANCE COMPANY LIMITED COMMERCE
DECEMBER 31, 2016
i. This statement is being presented to comply with the Code of Corporate Governance 2012 (CCG) contained in the Clause No. 5.19 of Pakistan Stock Exchange Limited Regulations, Public Sector Companies (Corporate Governance) Rules, 2013 and the Code of Corporate Governance for Insurers, 2016 (CCG Insurer) (hereinafter called "the Codes") issued for the purpose of establishing a framework of good governance, whereby a public sector company is managed in compliance with the best practices of public sector governance. In case where there is inconsistency with the CCG and CCG Insurers, the provisions of Public Sector Companies (Corporate Governance) Rules, 2013 ("Rules") shall prevail.
ii. The company has complied with the provisions of the Rules in the following manner:


| 4 | The directors have confirmed that none of them is serving as a director on more than five public sector companies and listed companies simultaneously, except their subsidiaries. | 3(5) | Y |  |
| :---: | :---: | :---: | :---: | :---: |
| 5 | The appointing authorities have applied the fit and proper criteria given in the Annexure in making nominations of the persons for election as board members under the provisions of the Ordinance. | 3(7) | Y |  |
| 6 | The chairman of the board is working separately from the chief Executive of the Company. | 4(1) | Y |  |
| 7 | The chairman has been elected from amongst the independent directors. | 4(4) | Y |  |
| 8 | The Board has evaluated the candidates for the position of the chief executive on the basis of the fit and proper criteria as well as the guidelines specified by the Commission. However, the same was not considered by Ministry which appointed a civil officer as CEO in December 2016. | 5(2) | Y |  |
| 9 | (a) The company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures, including posting the same on the company's website. <br> (www.pakre.org.pk) <br> (b) The Board has set in place adequate systems and controls for the identification and redressal of grievances arising from unethical practices. | 5(4) | Y |  |
| 10 | The Board has established a system of sound internal control, to ensure compliance with the fundamental principles of probity and propriety; objectivity, integrity and honesty; and relationship with the stakeholders, in the manner prescribed in the Rules. | 5(5) | Y |  |
| 11 | The Board has developed and enforced an appropriate conflict of interest policy to lay down circumstances or considerations when a person may be deemed to have actual or potential conflict of interests, and the procedure for disclosing such interest. | 5(5)(b) <br> (ii) |  | N |
| 12 | The Board has developed and implemented a policy on anticorruption to minimize actual or perceived corruption in the company. | $\begin{aligned} & \text { 5(5)(b) } \\ & \text { (vi) } \end{aligned}$ |  | N |
| 13 | (a) The Board has ensured equality of opportunity by establishing open and fair procedures for making appointments and for determining terms and conditions of service. <br> (b) The Board Human Resource committee has been formed to investigate deviations from the company's code of conduct. | $\begin{aligned} & \text { 5(5)(c) } \\ & \text { (ii) } \end{aligned}$ | Y |  |
| 14 | The Board has ensured compliance with the law as well as the company's internal rules and procedures relating to public procurement, tender regulations, and purchasing and technical standards, when dealing with suppliers of goods and services, in accordance with the PPRA Rules. | $\begin{aligned} & \text { 5(5)(c) } \\ & \text { (iii) } \end{aligned}$ | Y |  |



| 22 | (a) The board has formed the requisite committees, as specified in the Rules. <br> (b) The committees were provided with written term of reference defining their duties, authority and composition. <br> (c) The minutes of the meetings of the committees were circulated to all the board members. <br> (d) The committees were chaired by the following non-executive directors: |  |  | 12 | Y |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sr. <br> No. Committees <br> 1 Audit Committee <br> 2 Investment Committee <br> 3 Underwriting Committee <br> 4 Claim Settlement <br> Committee <br> 5 Remuneration / Human <br> Resource Committee <br> 6 Ethics and Compliance <br> Committee <br> 7 Risk Management <br> Committee <br> 8 Nomination Committee <br> 9 Reinsurance/Co-insurance <br> Committee <br> 10 Procurement Committee <br> *The SLIC has withdrawn the nominatio Mr. Shoaib Mir. Chairman, SLIC in Oct | Number of <br> Members <br> Five <br> Five <br> Three <br> Three <br> Four <br> Three <br> Three <br> Three <br> Three <br> Three <br> I Mr. Iftikha | Name of Chair <br> Mr. Etrat H. Rizvi <br> Mr. Abdul Sami <br> Kehar <br> Mr. Iftikhar Ahmed* <br> Mr. Etrat H. Rizvi <br> Mumtaz Ali Rajper <br> Mr. Abdul Sami <br> Kehar <br> Syed Arshad Ali <br> Mr. Taufique Habib <br> Mr. Faisal Mumtaz <br> Syed Arshad Ali <br> Ahmed in place of |  |  |  |
| 23 | The board has approved app Company Secretary and remuneration and terms and their prescribed qualifications. | ment o <br> Inter itions of | Chief Financial Officer, Auditor, with their mployment, and as per | 13/14 | Y |  |
| 24 | The company has adopted Standards notified by the Com (3) of section 234 of the Ordina | ernation ion und | Financial Reporting clause (i) of subsection | 16 | Y |  |
| 25 | The directors' report for this with the requirements of the Corporate Governance for In salient matters required to be di | has been nance an s, 2016 sed. | prepared in compliance the Rules and Code of and fully describes the | 17 | Y |  |
| 26 | The directors, CEO and execu shares of the company other shareholding. | es do not n that di | old any interest in the osed in the pattern of | 18 | Y |  |
| 27 | A formal and transparent pro packages of individual director report of the company contains each director. | dure for has been teria and | fixing the remuneration et in place. The annual etails of remuneration of | 19 | Y |  |
| 28 | The financial statements of the chief executive and chief fina board. | pany w office | duly endorsed by the efore approval of the | 20 | Y |  |


| 29 | The b terms <br> The ch the au | rd has formed an a reference, and havi | mmittee, with ollowing mem <br> Category <br> Independent <br> Non-executive <br> Non-executive <br> Independent <br> of the Board | fined and written rs: <br> not members of | 21 |  | N |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 30 | The board has set up an effective internal audit function which has an audit charter, duly approved by the audit committee, and which worked in accordance with the applicable standards. |  |  |  | 22 | Y |  |
| 31 | The company has appointed its external auditors in line with the requirements envisaged under the Rules. |  |  |  | 23 | Y |  |
| 32 | The external auditors of the company have confirmed that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on Code of Ethics as applicable in Pakistan. |  |  |  | 23(4) | Y |  |
| 33 | The external auditors have not been appointed to provide services other than the audit services and the auditors have confirmed that they have observed applicable guidelines issued by IFAC in this regard. |  |  |  | 23(5) | Y |  |
| 34 | The company / has complied with all the corporate and financial reporting requirements of the Rules. |  |  |  |  | Y |  |

Certain additional disclosures as required under Code of Corporate Governance (CCG) 2012:
35. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a Developing Financial Institution (DFI) or a Non-Banking Financial Institution (NBFI) or, being a member of stock exchange, has been declared as defaulter. No director or his/her spouse is engaged in the business of stock brokerage.
36. All the powers of the board are exercised and decisions on material transactions including appointment and determination of remuneration and terms and conditions of employment of the CEO, other executives and non-executive directors, have been taken by the board/shareholders.
37. The board has arranged Certified Directors training (approved by SECP) for Mr. Iftikhar Ahmed during the year.
38. The meeting of the Audit Committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the committee have been followed and advised as per the spirit of Code.
39. The "closed period", prior to the announcement of interim/final results and business decisions, which may materially affect the market price of Company's securities, was determined and intimated to directors, officers and stock exchange in time.
40. Material/price sensitive information has been disseminated among all market participants at once through stock exchange.

## Further disclosures as required under Code of Corporate Governance for Insurers 2016:

41. The Board has formed the following management committees. However, the Management Committees will be reconstituted as per the requirements of Code of Corporate Governance for Insurers, 2016 within six months from the date of coming into effect of this Code.

Underwriting Committee

| Name of the Member | Category |
| :--- | :--- |
| Mr. Iftikhar Ahmed* | Non-executive |
| Mr. Faisal Mumtaz | Non-executive |
| Mr. Jamil Ahmed, CFO | Chief Financial Officer |
| Mr. Muhammad Junaid Moti, <br> ED (Underwriting / Reinsurance) | Secretary of the Committee |

*The SLIC has withdrawn the nomination of Mr. Iftikhar Ahmed in place of Mr. Shoaib Mir,Chairman, SLIC in October, 2016

Claim Settlement Committee

| Name of the Member | Category |
| :--- | :--- |
| Mr. Etrat H. Rizvi | Independent |
| Syed Arshad Ali | Non-executive |
| Mr. Jamil Ahmed, CFO | CFO |
| Mr. Muhammad Junaid Moti, <br> ED (Underwriting / Reinsurance) | Secretary of the Committee |

Reinsurance \& Co-insurance Committee

| Name of the Member | Category |
| :--- | :--- |
| Mr. Faisal Mumtaz | Non-executive |
| Mr. Iftikhar Ahmed* | Non-executive |
| Mr. Jamil Ahmed, CFO | Chief Financial Officer |
| Mr. Muhammad Junaid Moti, <br> ED (Underwriting / Reinsurance) | Secretary of the Committee |

[^0]Risk Management Committee

| Name of the Member | Category |
| :--- | :--- |
| Syed Arshad Ali | Non-executive |
| Dr. Kausar Ali Zaidi | Non-executive |
| Mr. Jamil Ahmed | Chief Financial Officer |
| Mr. Muhammad Junaid Moti | Executive <br> (Underwriting) |

2. The Board has formed the following Board Committees. However, the Board Committees will be reconstituted as per the requirements of Code of Corporate Governance for Insurers, 2016 within six months from the date of coming into effect of this Code.

| Ethics and Compliance Committee |  |
| :--- | :--- |
| Name of the Member | Category |
| Mr. Abdul Sami Kehar | Independent |
| Mr. Mumtaz Ali Rajper | Independent |
| Mr. Shahzad Farooq Lodhi | ED (HR) |
| Mr. Shams-ud-Din, Company <br> Secretary | Secretary of the Committee |


| Nomination Committee (if constituted): |  |
| :--- | :--- |
| Name of the Member | Category |
| Mr. Taufiqe Habib | Independent |
| Mr. Faisal Mumtaz | Non-executive |
| Mr. Shahzad Farooq Lodhi | Executive Director (HR) |
| Mr. Shams-ud-Din, <br> Company Secretary | Secretary of the Committee |

Investment Committee

| Name of the Member | Category |
| :--- | :--- |
| Mr. Abdul Sami Kehar | Independent |
| Mr. Mumtaz Ali Rajper | Independent |
| Dr. Kausar Ali Zaidi, JS, MoC | Non-executive |
| Mr. Etrat H. Rizvi | Independent |
| Mr. Shahzad Farooq Lodhi | Executive Director (HR) |
| Mr. Jamil Ahmed, CFO | Secretary of the Committee |

## Remuneration / HR Committee

| Name of the Member | Category |
| :--- | :--- |
| Mr. Mumtaz Ali Rajper | Independent |
| Abdul Sami Kehar | Independent |
| Mr. Shahzad Farooq Lodhi, | ED (HR) |
| Mr. Jamil Ahmed, | CFO |
| Mr. Shamsuzzaman Rajpar, GM <br> (HR) | Secretary of the Committee |

42. The meetings of the Committees, except Ethics, Human Resource and Remuneration Committee, were held at least once every quarter prior to approval of interim and final results of the insurer and as required by the Code of Corporate Governance for Insurers, 2016. The terms of references of the Committees have been formed and advised to the Committees for compliance.
43. The Board has set up an effective internal audit function through competent personnel who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the insurer and they are involved in the internal audit function on a regular basis.
44. The Chief Executive Officer and the Head of Internal Audit possess such qualifications and experience as is required under the Code of Corporate Governance for Insurers, 2016. However, the position of Compliance Officer is vacant and has not been filled up as yet. The charge of Compliance Officer has been given to Company Secretary by Board till the appointment of Compliance Officer by Ministry. However, the revised Code of Corporate Governance 2016 has relaxed the appointment till May 2017. The appointed actuary of the insurer also meets the conditions as laid down in the said Code. Moreover, the persons heading the underwriting, claim, reinsurance, risk management possess qualification and experience of direct relevance to their respective functions, as required under section 12 of the Insurance Ordinance, 2000 (Ordinance No.XXXIX of 2000). Moreover, Grievance department is required for an insurer where policy holders are from general public, whereas PRCL is a reinsurer and the policy holders are corporate entities.

| Name of the Person | Designation |
| :--- | :--- |
| 1. Mr. Muhammed Siddique Memon | Chief Executive Officer |
| 2. Mr. Jamil Ahmed | Chief Financial Officer |
| 3. Mr. Shams-ud-Din | Company Secretary/ <br> Compliance Officer* |
| 4. Mr. Muhammad Khurshid | Chief Internal Auditor |
| 5. Mr. Muhammad Junaid Moti | Head of Underwriting/ <br> Reinsurance |
| 6. Mr. Farmanullah Zarkoon | Head of Claims |
| 7. Vacant --- | Head of Risk Management |
| The charge of Compliance Officer has been given to Company Secretary by <br> Board till the appointment of Compliance Officer by Ministry. However, the <br> revised Code of Corporate Governance 2016 has relaxed the appointment till <br> May 2017. <br> ** Grievance department is required for an insurer where policy holders are from <br> general public, whereas PRCL is a reinsurer and the policy holders are <br> corporate entities. |  |

45. The statutory auditors of the insurer have been appointed from the penal of auditors approved by the Commission in terms of section 48 on the Insurance Ordinance, 2000 (Ordinance No.XXXIX of 2000). The statutory auditors have confirmed that they have been given a satisfactory rating under the Quality Control Review Programme of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the
firm, their spouses and minor children do not hold shares of the insurer and that the firm and all its partners are in compliance with the International Federation of Accountants (IFAC) guidelines of code of ethics as adopted by the Institute of Chartered Accountants of Pakistan.
46. The Appointed of the Insurer has confirmed that that he or his spouse and minor children do not hold shares of the insurer.
47. The Board ensured that the appointed actuary complies with the requirement set out for him in Code of Corporate Governance for Insurers, 2016.
48. The Board ensures that the investment policy of the insurer is drawn up in accordance with the provisions of the Code of Corporate Governance for Insurers, 2016 and within the timeline enshrined in the Code.
49. The Board ensures that the risk management department/function of the insurer is in place as per the requirements of the Code of Corporate Governance for Insurers, 2016. However, the position of the Head of Risk Management is currently vacant.
50. The Insurer has set up a risk management function/department, which carries its task as covered under the Code of Corporate Governance for Insurers, 2016. However, the position of the Head of Risk Management is currently vacant.
51. The Board ensures that as part of the risk management system, the insurer gets itself rated from PACRA (credit rating agency) which is being used by its risk management function/department and the respective Committee as a risk monitoring tool. The rating assigned for the year 2016 by the said rating agency is"AA" with "Stable" outlook.
52. The Board has not set up a grievance department/function, which fully complies with the requirements of the Code of Corporate Governance for Insurers, 2016, since the company is not an insurer but a reinsurer whose policy holders are not for the public but are the insurance companies themselves.

## Explanation for Non-Compliance with the Public Sector Companies (Corporate Governance) Rules, 2013

We confirm that all other material requirements envisaged in the Rules have been complied with [except for the following, toward which reasonable progress is being made by the company to seek compliance by the end of next accounting year]:"

| Sr. No. | Rule/Sub-rule No. | Reason for non-compliance | Future of Course of Action |
| :---: | :---: | :---: | :---: |
| 1 | 3(4) | The appointment of CEO was authorized by Prime Minister's Secretariat which took time in the course of approval. | Not applicable |
| 2 | 5(5)(b)(ii) | All the employees (staff and officers), CEO and Board members have signed a Code of Conduct statement. The statement considerably covers the possibility of conflict of interest. | Not applicable |
| 3 | 5(5)(b)(iv) | The policy is currently under approval of board. | These policies will preferably be made by June 2017. |
| 4 | 5(6) | Significant policies have been formulated and Board approval has been sought subsequent to the year end. | Not applicable. |
| 5 | 21 | Majority of the members of audit committee are not independent. | $50 \%$ of members are independent, whereas in future committee majority of members will be independent. |
| Code of Corporate Governance for Insurers, 2016 |  |  |  |
| 6 | xx | The Board has not set up a grievance department / function, which fully complies with the requirements of the Code of Corporate Governance for Insurers, 2016, since the company is not an insurer but a reinsurer whose policy holders are not for the public but are the insurance companies themselves. | Not applicable. |

## REVIEW REPORT TO THE MEMBERS ON THE STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE, PUBLIC SECTOR COMPANIES (CORPORATE GOVERNANCE) RULES, 2013 AND CODE OF CORPORATE GOVERNANCE FOR INSURERS, 2016

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance, Public Sector Companies (Corporate Governance) Rules, 2013 and Code of Corporate Governance for Insurers, 2016 (referred to as 'the Codes') prepared by the Board of Directors of Pakistan Reinsurance Company Limited for the year ended December 31, 2016 to comply with the requirements of Listing Regulations of Pakistan Stock Exchange where the Company is listed, provisions of Public Sector Companies (Corporate Governance) Rules, 2013 and Code of Corporate Governance for Insurers, 2016.

The responsibility for compliance with the Codes is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Codes and report if it does not and to highlight any non-compliance with the requirements of the Codes. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Codes.

As part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Codes requires the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material aspects, with the best practices contained in the Codes as applicable to the Company for the year ended December 31, 2016.

Further, we highlight below instances of non-compliance with the requirements of the Codes and reflected in the paragraphs 3, 11, 12, 15, 29 and 53 where these are stated in the Statement of Compliance.

| S.NO | REFERENCE | DESCRIPTION |
| :---: | :---: | :--- |
| Public Sector Companies (Corporate Governance) Rules, 2013 |  |  |
| 1 | $3(4)$ | Casual vacancy of Chief Executive Officer was not filled up by the <br> directors and competent authority within the stipulated time. |
| 2 | $5(2)$ | The Board has evaluated the candidates for the position of the chief <br> executive on the basis of the fit and proper criteria as well as the <br> guidelines specified by the Commission. However, the same was not <br> considered by Ministry which appointed a civil officer as CEO in December <br> 2016. |
| 3 | $5(5)(b)($ ii) | The Board has not developed and enforced an appropriate conflict of <br> interest policy to lay down circumstances or considerations when a <br> person may be deemed to have actual or potential conflict of interests, <br> and the procedure for disclosing such interest. |
| 4 | $5(5)(b)(v i)$ | The Board has not developed and implemented a policy on anticorruption <br> to minimize actual or perceived corruption in the company. |
| 5 | $5(6)$ | The Board has not developed and approved significant policies of the <br> company. |
| 6 | 21 | Majority of the members of Audit Committee are not Independent Non- <br> Executive Directors. |
| Code of Corporate Governance for Insurers, 2016 |  |  |
| 7 | xx | The Board has not set up a grievance department/function, which fully <br> complies with the requirements of the Code of Corporate Governance for <br> Insurers, 2016. |

## KARACHI

CHARTERED ACCOUNTANTS
Engagement Partner: Zulfikar Ali Causer

## AUDITORS' REPORT TO THE MEMBERS

## Introduction

We have audited the accompanying:

- balance sheet;
- profit and loss account;
- statement of comprehensive income;
- statement of changes in equity;
- statement of cash flows;
- statement of premiums;
- statement of claims;
- statement of expenses; and
- statement of investment income
of PAKISTAN REINSURANCE COMPANY LIMITED ("the Company") as at December 31, 2016 together with the notes forming part thereof, for the year then ended.

It is the responsibility of the Company's Board of Directors / management to establish and maintain a system of internal control, and prepare and present the financial statements in conformity with the approved International Accounting Standards as applicable in Pakistan and the requirements of the Insurance Ordinance, 2000 (XXXIX of 2000) and the Companies Ordinance, 1984 (XLVII of 1984). Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting policies used and significant estimates made by management, as well as, evaluating the overall financial statements presentation. We believe that our audit provides a reasonable basis for our opinion and after due verification we report that:

1. The Securities and Exchange Commission of Pakistan (SECP) issued guidelines for estimation of Incurred but Not Reported (IBNR) claim reserves for non-life insurer companies through Circular No. 9 of 2016 dated March 09, 2016. The guidelines prescribe the standard method for estimation of IBNR claim reserves so as to bring industry wide-uniformity in respect of such estimation and to ensure adequacy of IBNR claims reserve. All non-life insurance companies are required to comply with these guidelines with effect from July 01, 2016.

However, we have noted that the Company is not following the guidelines of aforesaid Circular No. 9 of 2016 and no separate estimation for IBNR claims reserve has been recorded as management is of the view that the Company records the outstanding claims on the basis of returns received from ceding insurance companies and data / information required for separate estimation of IBNR could not be available or expected to be made available.
2. As on December 31, 2016, the balance under the head "Amount due from other insurers / reinsurers" include an amount of Rs. $1,492.238$ million in respect of which balance confirmation has not been received. Management has recorded a provision amounting to Rs. 235.968 million in respect of these balances. In the absence of an independent confirmation we are unable to confirm the existence and valuation related to this amount. The Company is in process of reconciling all balances with ceding companies as detailed in note 22. Due to pending confirmation/reconciliation relating to the above balances, resultant adjustment and consequential impact therefore, if any, on the financial statements remain unascertained.

Except for the adjustments in respect of matters stated above, in our opinion:
a) proper books of accounts have been kept by the Company as required by the Insurance Ordinance, 2000 and the Companies Ordinance, 1984;
b) the financial statements together with the notes thereon have been drawn up in conformity with the Insurance Ordinance, 2000 and the Companies Ordinance, 1984, and accurately reflect the books and records of the Company and are further in accordance with accounting policies consistently applied;
c) the financial statements together with the notes thereon present fairly, in all material respects, the state of the Company's affairs as at December 31, 2016 and of the profit, its comprehensive income, its cash flows and changes in equity for the year then ended in accordance with approved International Accounting Standards as applicable in Pakistan, and give the information required to be disclosed by the Insurance Ordinance, 2000 and the Companies Ordinance, 1984;
d) Zakat deductible at source under the Zakat and Ushr Ordinance, 1980(XVIII of 1980), was deducted by the Company and deposited in the central Zakat Fund established under Section 7 of that Ordinance.

Without further modifying our opinion, we draw attention to the following:

1. Note 17.4 to the financial statements which provides details regarding orders passed by Sindh Revenue Board demanding the amount of sales tax liability on re-insurance services provided / rendered by the Company for the years 2011, 2012 and 2013. The Company has not recorded provision against the orders and has disclosed the amounts as contingent liabilities. Further, SRB recovered an amount of Rs. 442.424 million from the Company's bank accounts under section 66 of Sindh Sales Tax Act 2011 which has been recorded as receivable as management is confident on the basis of advise received from its legal advisors that the decision will be in the favour of the Company. However, in the event the matter is decided against the Company, the charge to profit and loss account would amount to Rs. 3,299.453 million pertaining to the years 2011, 2012 and 2013 this excludes any additional and penalty. Further, in the event of adverse decision, the Company would also have to record sales tax liability on re-insurance services with a corresponding charge to profit and loss accounts for the years 2014, 2015 and 2016. The financial impact for these tax years remains unascertained.
2. Note 17 to these financial statements which provides details regarding contingencies in respect of which decisions are pending.
3. Note 13.1 and 22.2 to the financial statements which inter-alia provides details regarding Reconciliation Committee formed by the Audit Committee of the Board in prior year to reconcile and recover balances from insurance companies. The Company continues to follow up and reconcile these balances and record adjustments wherever considered necessary.

KARACHI

DATED: 6th April, 2017

CHARTERED ACCOUNTANTS
Engagement partner: Zulfikar Ali Causer

## Annexure II

## ANNUAL CERTIFICATE OF COMPLIANCE WITH SECTION 11 AND SECTION 12 OF THE INSURANCE ORDINANCE, 2000

This is to certify that PAKISTAN REINSURANCE COMPANY LIMITED, bearing insurance registration No. 0041092 dated 30th March, 2000, as at all times complied with the following provisions of the Insurance Ordinance, 2000 (XXXIX of 2000) during the period January 01, 2016 till December 31, 2016:
(a) the provisions of the Ordinance relating to minimum paid-up share capital requirements;
(b) the provisions of the Ordinance relating to minimum statutory deposits;
(c) the provisions of the Ordinance relating to minimum solvency requirements;
(d) the provisions of the Ordinance relating to the obtaining of reinsurance arrangements;

It is further certified that PAKISTAN REINSURANCE COMPANY LIMITED,
(a) is, and is likely to continue to be, able to meet its liabilities;
(b) meets, and is likely to continue to meet, criteria for sound and prudent management including without limitation those set out in section 12;
(c) has appointed an auditor from the panel of approved auditors formed by the Commission;
(d) undertakes to abide by the decisions of the small disputes resolution committee(s) constituted under section 117 of the Ordinance;
(e) The annual supervision fee is not applicable to, or payable by the company as the company is a reinsurer and not an insurer. Every year the legal opinion is furnished to the Commission in response to the circular advising for annual supervision fee
(f) has chief executive officer, directors and officers; who are fit and proper person to hold the positions that they hold such that:
(i) they possess experience and qualification as are appropriate for the duties for which they are responsible, and they conduct those duties with due diligence and skill;
(ii) their association with the insurer is not and is not likely to be detrimental to the interest of the insurer or of its policy holders;
(g) is directed and managed by sufficient number of persons who are fit and proper persons to hold the positions which they hold;
(h) maintains adequate accounting and other records of its business such that;
(i) it enables its business of the insurer to be prudently managed; and
(ii) it enables the insurer to comply with the obligations imposed on it by or under this Ordinance.
(i) maintains adequate systems of control of its business and records as the persons who are responsible for the direction and management of the insurer hold responsibilities for those systems;
(j) is conducting its business in a sound and prudent manner giving due regards to the interests of policy holders and potential policy holders;
(k) is conducting its business in a sound and prudent manner by:
(i) satisfying obligations to which it is subject by virtue of the Ordinance; and
(ii) supervising the activities of its subsidiary with due care and diligence and without detriment to its own business,
(1) has not appointed a managing agent for the conduct of its business.

Dated: 6th April, 2017

We hereby undertake that the annual certificate of compliance filled in above, is true to the best of our knowledge, information and belief and nothing has been concealed or misstated therein.
(Muhammed Siddique Memon) Chief Executive Officer

## Director

Director

# Sinancial Statement <br> of 

## Pakistan Reinsurance Company Limited for the year ended December 31, 2016

## Balance Sheet | as at December 31, 2016

|  | December 31, | December 31, |
| :---: | :---: | :---: |
| Note | 2016 | 2015 |
| Rupees | Rupees |  |

## EQUITY AND LIABILITIES

Share capital and reserves
Authorized share capital 2,500,000,000 (2015: 2,500,000,000)
Ordinary shares of Rs. 10/- each
Issued subscribed and paid up capital
300,000,000 (2015: 300,000,000)
Ordinary shares of Rs. 10/ - each
Retained earnings
Reserve for exceptional losses
General reserve

Shareholders' equity

## LIABILITIES

## Underwriting provisions

Provision for outstanding claims (including IBNR)
Provision for unearned premium
Commission income unearned
Total underwriting provisions
Deferred liability - employee benefits
Long term deposits
Creditors and accruals
Amount due to other insurers and reinsurers
Premium and claim reserves retained
from retrocessionaires
Other creditors and accruals
Accrued expenses
Retention money payable

## Other liabilities

Dividend payable
Surplus profit payable

## Total liabilities <br> CONTINGENCIES AND COMMITMENTS <br> TOTAL EQUITY AND LIABILITIES

Balance Sheet
as at December 31, 2016

|  | December 31, | December 31, |
| :---: | :---: | :---: |
| Note | 2016 | 2015 |
| Rupees | Rupees |  |

ASSETS
Cash and bank deposits
Cash and other equivalents
Current and other accounts
Deposits maturing within 12 months

|  | 44,264 | 51,422 |
| :---: | :---: | :---: |
|  | 2,239,958,104 | 2,684,243,452 |
|  | 440,000,000 | 600,670,200 |
| 18 | 2,680,002,368 | 3,284,965,074 |
| 19 | 72,949,886 | 71,079,742 |
| 20 | 6,624,839,230 | 6,317,718,882 |
| 21 | 31,425,711 | 32,107,170 |
| 22 | 4,533,411,877 | 3,668,040,093 |
| 23 | 11,685,818 | 168,098,008 |
| 24 | 190,210,728 | 190,216,722 |
| 25 | 2,732,782,143 | 1,406,544,395 |
| 26 | 598,286,396 | 586,924,395 |
| 27 | 1,768,270,301 | 1,510,443,584 |
|  | 114,406,208 | 14,280,941 |
| 28 | 509,927,721 | 92,827,896 |
|  | 240,905 | 1,729,147 |
|  | 10,459,222,097 | 7,639,105,181 |

## Fixed assets

## Tangible

Land and building
Furniture, fixture, books and office equipment
Electrical installations, air conditioning plant and lifts
Motor vehicles

Assets relating to Bangladesh
TOTAL ASSETS


The annexed notes from 1 to 50 form an integral part of these financial statements.

PakRe

|  | Note | Fire | Marine cargo | Marine hull | Accident and others | Aviation | Engineering | Treaty | 2016 Aggregate | $\begin{gathered} 2015 \\ \text { Aggregate } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue account |  |  |  |  |  |  |  |  |  |  |
| Net premium revenue |  | 1,106,310,676 | 33,739,206 | 54,238,803 | 144,334,846 | 146,342,765 | 499,629,124 | 3,817,252,479 | 5,801,847,899 | 5,218,941,690 |
| Less: |  |  |  |  |  |  |  |  |  |  |
| Net claims |  | 360,055,953 | 12,042,622 | 24,582,873 | 87,410,368 | 65,598,873 | 141,607,409 | 2,644,261,721 | 3,335,559,819 | 2,774,829,237 |
| Expenses | 31 | 130,359,109 | 11,345,898 | 8,073,495 | 22,238,521 | 27,537,386 | 60,200, 153 | 397,333,696 | 657,088,258 | 621,390,801 |
| Net commission |  | 204,640,061 | 5,875,877 | 1,578,059 | 16,940,467 | (2,511,113) | 52,290,664 | 985,652,682 | 1,264,466,697 | 1,100,863,220 |
| Underwriting results |  | 411,255,553 | 4,474,809 | 20,004,376 | 17,745,490 | 55,717,619 | 245,530,898 | (209,995,620) | 544,733,125 | 721,858,432 |
| Investment income - net 96 |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Rental income - net | 32 |  |  |  |  |  |  |  | 55,779,280 | 47,783,138 |
| Exchange (loss) / gain |  |  |  |  |  |  |  |  | $(694,372)$ | 105,962,395 |
| Other income | 33 |  |  |  |  |  |  |  | 86,401,005 | 43,715 |
| Other charges | 34 |  |  |  |  |  |  |  | (166,705,510) | - |
| General and administration expenses | 35 |  |  |  |  |  |  |  | (53,722,622) | $(38,083,492)$ |
|  |  |  |  |  |  |  |  |  | 882,214,674 | 1,050,415,447 |
| Profit before tax |  |  |  |  |  |  |  |  | 1,426,947,799 | 1,772,273,879 |
| Income tax expense |  |  |  |  |  |  |  |  |  |  |
| Current |  |  |  |  |  |  |  |  | (452,684,601) | (440,077,090) |
| Prior year tax |  |  |  |  |  |  |  |  | - | 44,500,220 |
|  | 36 |  |  |  |  |  |  |  | (452,684,601) | (395,576,870) |
| Profit after tax |  |  |  |  |  |  |  |  | 974,263,198 | 1,376,697,009 |
| Profit and loss appropriation account |  |  |  |  |  |  |  |  |  |  |
| Balance at the commencement of |  |  |  |  |  |  |  |  | 1,880,106,301 | 1,928,993,292 |
| Total comprehensive income for the |  |  |  |  |  |  |  |  | 1,214,935,198 | 701,113,009 |
| Final cash dividend 2015 for Rs. 2.50 | 5\% (20 | :Rs. 2.50 @ 25 | ) per share |  |  |  |  |  | $(750,000,000)$ | $(750,000,000)$ |
| Balance of unappropriated profit at the end of the year |  |  |  |  |  |  |  |  | 2,345,041,499 | $\xrightarrow{1,880,106,301}$ |
| Earnings per share - basic and diluted | 37 |  |  |  |  |  |  |  | 3.25 | 4.59 |

The annexed notes from 1 to 50 form an integral part of these financial statements.

Statement of Comprehensive Income | for the year ended December 31, 2016
(675,584,000)
Profit for the year
Other comprehensive income
Items that may not be reclassified to profit and loss account subsequently
Remeasurement of defined benefit obligations - net
Total comprehensive income for the year

The annexed notes from 1 to 50 form an integral part of these financial statements.

DIRECTOR
DIRECTOR

## Statement of Cash Flows

| $2016$ <br> Rupees | $2015$ <br> Rupees |
| :---: | :---: |
| $\begin{gathered} 7,941,282,377 \\ (2,485,140,139) \\ (3,417,460,379) \\ 253,147,062 \\ (1,332,651,825) \\ 62,237,271 \end{gathered}$ | $\begin{gathered} 7,504,629,173 \\ (2,838,019,155) \\ (4,324,539,375) \\ 1,663,323,660 \\ (1,247,949,152) \\ 57,494,193 \end{gathered}$ |
| $\begin{gathered} 156,412,190 \\ (482,177,258) \\ \hline 695,649,299 \end{gathered}$ | $\begin{gathered} 39,285,477 \\ (621,390,801) \\ \hline 232,834,020 \end{gathered}$ |
| $(552,809,868)$ $(46,035,123)$ $(124,511,484)$ $(1,870,144)$ $(415,837,050)$ | $\begin{array}{r} \hline(421,883,791) \\ (38,083,492) \\ (145,345,345) \\ (459,006) \\ 3,516,956 \\ \hline \end{array}$ |
| $(1,141,063,669)$ | (602,254,678) |
| $(445,414,370)$ | $(369,420,658)$ |
| $(3,870,955)$ | $(1,421,407)$ |
| $(3,400,625,165)$ | $(2,726,259,831)$ |
| 51,361,667 | 59,780,003 |
| 415,999,985 | 377,581,257 |
| 98,463,411 | 134,744,515 |
| 304,832,364 | 393,367,763 |
| 3,142,087,022 | 3,072,500,000 |
| 608,248,329 | 1,310,292,300 |
| $(767,796,665)$ | $(737,276,837)$ |
| $(767,796,665)$ | $(737,276,837)$ |
| $(604,962,706)$ | 203,594,805 |
| 3,284,965,074 | 3,081,370,269 |
| 2,680,002,368 | 3,284,965,074 |

## Statement of Cash Flows | for the year ended December 31, 2016

|  | 2016 <br> Rupees | 2015 <br> Rupees |
| :---: | :---: | :---: |
| Reconciliation to profit and loss account |  |  |
| Operating cash flows | $(445,414,370)$ | $(369,420,658)$ |
| Depreciation on fixed assets | $(5,963,255)$ | $(7,039,894)$ |
| Depreciation on investment properties | $(1,724,245)$ | $(1,785,208)$ |
| Exchange (loss) / gain | $(694,372)$ | 105,962,395 |
| Other charges | $(166,705,510)$ | - |
| Rental income | 55,779,280 | 47,783,138 |
| Reduction /(charge) for deferred liability-employee benefits | 190,272,484 | $(682,246,276)$ |
| Investment income | 961,156,893 | 934,709,691 |
| Reinsurance recoveries against outstanding claims | 1,326,237,748 | 203,824,301 |
| Provision for outstanding claims | (1,497,484,250) | $(90,210,779)$ |
| Provision for unearned premium | $(308,950,942)$ | $(411,495,370)$ |
| Prepaid reinsurance | 255,773,386 | $(564,813,252)$ |
| Increase in operating assets other than cash | 979,038,022 | 1,965,515,847 |
| (Increase) / decrease in operating liability other than cash | $(467,182,939)$ | 219,606,153 |
|  | 874,137,931 | 1,350,390,088 |
| Other adjustments: |  |  |
| Income tax paid | 552,809,868 | 421,883,791 |
|  | 552,809,868 | 421,883,791 |
| Profit before taxation | 1,426,947,799 | 1,772,273,879 |
| Provision for taxation | $(452,684,601)$ | $(395,576,870)$ |
| Profit after taxation | 974,263,198 | 1,376,697,009 |

## Definition of cash

Cash comprises of cash in hand, policy stamps, postage stamps, revenue stamp, bank balances and other deposit which are readily convertible to cash in hand and which are used in the cash management function on day-to-day basis.

Cash for the purpose of the statement of cash flow consist of:
Cash and cash equivalents:
Cash and other equivalents

| 44,264 | 51,422 |
| ---: | ---: |
| $2,239,958,104$ | $2,684,243,452$ |
| $440,000,000$ | $600,670,200$ |
| $2,680,002,368$ |  |
|  |  |


| Share capitalIssuedsubscribed andpaid-up | Reserves |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reserve for exceptional losses | Revenue reserves |  |  |  |
|  |  | Retained earnings | General reserve | Total reserves |  |
| Rupee |  |  |  |  |  |
| 3,000,000,000 | 281,000,000 | 1,928,993,292 | 1,777,419,085 | 3,706,412,377 | 6,987,412,377 |
| - | - | 1,376,697,009 | - | 1,376,697,009 | 1,376,697,009 |
| - | - | (675,584,000) | - | (675,584,000) | $(675,584,000)$ |
| - | - | 701,113,009 | - | 701,113,009 | 701,113,009 |
| - | - | $(750,000,000)$ | - | $(750,000,000)$ | (750,000,000) |
| 3,000,000,000 | 281,000,000 | 1,880,106,301 | 1,777,419,085 | 3,657,525,386 | 6,938,525,386 |
| - | - | 974,263,198 | - | 974,263,198 | 974,263,198 |
| - | - | 240,672,000 | - | 240,672,000 | 240,672,000 |
| - | - | 1,214,935,198 | - | 1,214,935,198 | 1,214,935,198 |
| - | - | $(750,000,000)$ | - | $(750,000,000)$ | (750,000,000) |
| 3,000,000,000 | 281,000,000 | 2,345,041,499 | 1,777,419,085 | 4,122,460,584 | 7,403,460,584 |

The annexed notes from 1 to 50 form an integral part of these financial statements.
Total comprehensive income for the year ended December 31, 2015 Profit for the year
Remeasurement of defined benefit obligations - net
Transactions with owners
Final cash dividend paid for the year 2014 at Rs. 2.50 per share

## Balance as at December 31, 2015

Total comprehensive income for year ended December 31, 2016
Profit for the year
Remeasurement of defined benefit obligations - net
Transactions with owners
Final cash dividend paid for the year 2015 at Rs. 2.50 per share
Balance as at December 31, 2016
Statement of Premiums | for the year ended December 31, 2016

| Class | Premiums written <br> (A) | Unearned premium reserve |  | $\begin{gathered} \text { Premiums } \\ \text { earned }(D=A+B- \\ C) \end{gathered}$ | Reinsurance ceded <br> (E) | Prepaid reinsurance |  | $\begin{gathered} \text { Reinsurance } \\ \text { expense } \\ (\mathrm{H}=\mathrm{E}+\mathrm{F}-\mathrm{G}) \end{gathered}$ | Net premium revenue |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Opening <br> (B) | Closing <br> (C) |  |  | Opening <br> (F) | Closing <br> (G) |  | $\begin{gathered} 2016 \\ (\mathrm{I}=\mathrm{D}-\mathrm{H}) \end{gathered}$ | 2015 |
| Business underwritten inside Pakistan |  |  |  |  |  |  |  |  |  |  |
| Facultative |  |  |  |  |  |  |  |  |  |  |
| Fire | 1,594,380,517 | 693,895,114 | 698,320,157 | 1,589,955,474 | 442,876,223 | 117,644,360 | 76,875,785 | 483,644,798 | 1,106,310,676 | 947,387,323 |
| Marine cargo | 30,850,784 | 6,027,126 | 3,138,704 | 33,739,206 | - | - | - | - | 33,739,206 | 33,956,612 |
| Marine hull | 111,941,317 | 40,914,442 | 24,888,296 | 127,967,463 | 61,102,413 | 20,627,855 | 8,001,608 | 73,728,660 | 54,238,803 | 62,449,704 |
| Accident and others | 148,258,776 | 77,846,163 | 79,469,401 | 146,635,538 | 3,399,278 | 1,025,963 | 2,124,549 | 2,300,692 | 144,334,846 | 189,516,824 |
| Aviation | 1,162,515,855 | 890,657,879 | 973,138,918 | 1,080,034,816 | 1,010,040,535 | 783,154,022 | 859,502,506 | 933,692,051 | 146,342,765 | 180,060,206 |
| Engineering | 1,442,832,148 | 492,361,818 | 790,793,476 | 1,144,400,490 | 1,003,392,557 | 206,730,186 | 565,351,377 | 644,771,366 | 499,629,124 | 502,157,940 |
| Total | 4,490,779,397 | 2,201,702,542 | 2,569,748,952 | 4,122,732,987 | 2,520,811,006 | 1,129,182,386 | 1,511,855,825 | 2,138,137,567 | 1,984,595,420 | 1,915,528,609 |
| Treaty | 4,315,874,764 | 1,909,438,588 | 1,850,343,120 | 4,374,970,232 | 430,817,700 | 377,625,857 | 250,725,804 | 557,717,753 | 3,817,252,479 | 3,303,413,081 |
| Grand total | 8,806,654,161 | 4,111,141,130 | 4,420,092,072 | 8,497,703,219 | 2,951,628,706 | 1,506,808,243 | 1,762,581,629 | 2,695,855,320 | 5,801,847,899 | 5,218,941,690 |

Statement of Claims | for the year ended December 31, 2016

| Class | Provision for outstanding claims |  |  |  | Reinsurance and other recoveries received <br> (E) | Reinsurance and other recoveries in respect of outstanding claims |  | Reinsurance and other recoveries revenue ( $\mathrm{H}=\mathrm{E}+\mathrm{G}-\mathrm{F}$ ) | Net claims expense |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Claims paid <br> (A) | Opening <br> (B) | ding claims <br> Closing <br> (C) | Claims expense $(\mathbf{D}=\mathbf{A}+\mathbf{C}-\mathbf{B})$ |  | respect of ou Opening <br> (F) | ing claims Closing (G) |  | $\begin{gathered} 2016 \\ (\mathrm{I}=\mathrm{D}-\mathrm{H}) \end{gathered}$ | 2015 |
| Business underwritten inside Pakistan |  |  |  |  |  |  |  |  |  |  |
| Facultative |  |  |  |  |  |  |  |  |  |  |
| Fire | 469,557,435 | 1,176,519,816 | 994,479,472 | 287,517,091 | - | 584,588,099 | 512,049,237 | $(72,538,862)$ | 360,055,953 | 554,433,005 |
| Marine cargo | 713,644 | 24,075,610 | 35,404,588 | 12,042,622 | - | - | - | - | 12,042,622 | 5,190,481 |
| Marine hull | 22,478,603 | 49,471,639 | 79,759,482 | 52,766,446 | 9,453,295 | 1,341,479 | 20,071,757 | 28,183,573 | 24,582,873 | 23,640,149 |
| Accident and others | 31,556,755 | 136,486,011 | 192,339,624 | 87,410,368 | - | - | - | - | 87,410,368 | 52,282,439 |
| Aviation | 87,140,642 | 69,731,952 | 1,261,479,243 | 1,278,887,933 | 146,798,650 | 56,399,014 | 1,122,889,424 | 1,213,289,060 | 65,598,873 | 63,648,603 |
| Engineering | 190,058,532 | 176,962,050 | 220,017,329 | 233,113,811 | - | - | 91,506,402 | 91,506,402 | 141,607,409 | 176,543,601 |
| Total | 801,505,611 | 1,633,247,078 | 2,783,479,738 | 1,951,738,271 | 156,251,945 | 642,328,592 | 1,746,516,820 | 1,260,440,173 | 691,298,098 | 875,738,278 |
| Treaty | 2,615,954,768 | 1,464,892,404 | 1,812,143,994 | 2,963,206,358 | 96,895,117 | 764,215,803 | 986,265,323 | 318,944,637 | 2,644,261,721 | 1,899,090,959 |
| Grand total | 3,417,460,379 | 3,098,139,482 | 4,595,623,732 | 4,914,944,629 | 253,147,062 | 1,406,544,395 | 2,732,782,143 | 1,579,384,810 | 3,335,559,819 | 2,774,829,237 |

Statement of Expenses | for the year ended December 31, 2016

| Class | Commission paid or payable <br> (A) | Deferred commission |  | Net commission expenses ( $\mathbf{D}=\mathbf{A}+\mathrm{B}$. C) | (E) | $\begin{aligned} & \text { Underwriting } \\ & \text { expenses } \\ & (\mathbf{F}=\mathbf{D}+\mathbf{E}) \end{aligned}$ | Commission from reinsurers <br> (G) | Commission income unearned |  | Net commission retrocession ( $\mathbf{J}=\mathbf{G}+\mathbf{H}-\mathrm{I}$ ) | Net underwriting expense |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Opening <br> (B) | Closing (C) |  |  |  |  | Opening <br> (H) | Closing <br> (I) |  | $\begin{gathered} 2016 \\ (K=F-J) \end{gathered}$ | 2015 |
| Business underwritten inside Pakistan Facultative |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fire | 239,492,109 | 114,826,562 | 124,714,997 | 229,603,674 | 130,359,109 | 359,962,783 | 24,728,594 | 4,501,963 | 4,266,944 | 24,963,613 | 334,999,170 | 282,221,306 |
| Marine cargo | 5,380,295 | 1,148,700 | 653,118 | 5,875,877 | 11,345,898 | 17,221,775 | - | - | - | - | 17,221,775 | 23,074,215 |
| Marine hull | 10,871,226 | 4,633,416 | 1,803,517 | 13,701,125 | 8,073,495 | 21,774,620 | 9,822,842 | 3,643,408 | 1,343,184 | 12,123,066 | 9,651,554 | 14,797,439 |
| Accident and others | 15,829,849 | 9,594,489 | 8,426,354 | 16,997,984 | 22,238,521 | 39,236,505 | 84,982 | 25,649 | 53,114 | 57,517 | 39,178,988 | 52,317,141 |
| Aviation | 2,575,393 | 1,860,888 | 1,328,262 | 3,108,019 | 27,537,386 | 30,645,405 | 13,326,734 | 3,455,670 | 11,163,272 | 5,619,132 | 25,026,273 | 34,294,325 |
| Engineering | 61,789,712 | 30,451,962 | 29,061,745 | 63,179,929 | 60,200,153 | 123,380,082 | 11,882,855 | 5,270,861 | 6,264,451 | 10,889,265 | 112,490,817 | 92,262,159 |
| Total | 335,938,584 | 162,516,017 | 165,987,993 | 332,466,608 | 259,754,562 | 592,221,170 | 59,846,007 | 16,897,551 | 23,090,965 | 53,652,593 | 538,568,577 | 498,966,585 |
| Treaty | 996,713,241 | 424,408,378 | 432,298,403 | 988,823,216 | 397,333,696 | 1,386,156,912 | 2,391,264 | 1,865,783 | 1,086,513 | 3,170,534 | 1,382,986,378 | 1,223,287,436 |
| Grand total | 1,332,651,825 | 586,924,395 | 598,286,396 | 1,321,289,824 | 657,088,258 | 1,978,378,082 | 62,237,271 | 18,763,334 | 24,177,478 | 56,823,127 | 1,921,554,955 | 1,722,254,021 |

## Statement of Investment Income | for the year ended December 31, 2016



# Notes to the Financial Statements | for the year ended December 31, 2016 

## 1 STATUS AND NATURE OF BUSINESS

1.1 Pakistan Reinsurance Company Limited (the Company) was incorporated in Pakistan as a public limited company on March 30, 2000. The Company is engaged in providing of reinsurance and other insurance business. The shares of the Company are quoted on Pakistan Stock Exchange. The registered office of the Company is situated at PRC Towers, 32-A, Lalazar Drive, Maulvi Tamizuddin Khan Road, Karachi.

With effect from February 15, 2001, the Company took over all the assets and liabilities of former Pakistan Insurance Corporation (PIC) vide SRO No.98(1)/2000 dated February 14, 2001 of the Ministry of Commerce issued in terms of Pakistan Insurance Corporation (Re-organization) Ordinance, 2000 to provide for conversion of Pakistan Insurance Corporation into Pakistan Reinsurance Company Limited which was established in 1952 as Pakistan Insurance Corporation (PIC) under PIC Act 1952. Accordingly, PIC has been dissolved and ceased to exist and the operations and undertakings of PIC are being carried out by the Company.
1.2 The Company has not yet commenced Re-Takaful business. The Risk Management Committee in their meeting held on November 27, 2015 was informed that the potential loss of business due to absence of re-takaful window would be unrecoverable if further delayed. It was mentioned that many companies have applied for the license of Takaful windows and few have already started their Takaful operations. In the absence of the Company's re-takaful window, potential opportunities for growing business under re-takaful window operations will be lost. "Business Plan for Window Retakaful Operations of the Company was presented in the Board meeting no. 111 held on June 13, 2016 and the Board principally gave approval to the management to take necessary steps which are essential to obtain the necessary permissions.

In this regard, a corporate consultancy firm is to be hired by following PPRA rules who will prepare / assist the Company in preparing different requisite documents, advise in matters of segregation of funds, advise in the development of IT system for Window Re-takaful Operations and assist the Company in completing various other formalities.

In this regards Company filed petition under section 21 of Companies Ordinance, 1984 seeking confirmation of Special Resolution passed by the Company on December 31, 2016 to insert a new sub-clause 2(a) after the existing sub-clause 2 under the object clause III of the Memorandum of Association. The newly sub-clause 2(a) shall be read, as "to undertake and carry on all kinds of General Re-Takaful business in Pakistan and/or in any part of the world".

## Notes to the Financial Statements | for the year ended December 31, 2016

The above mentioned alteration is permissible under Section 21(1)(a) and there are no creditors to object to the proposed alteration. Accordingly, the special resolution passed is confirmed by the Companies Registration Office through order dated March 08, 2017.

## 2 BASIS OF PREPARATION

These financial statements have been prepared on the formats of financial statements issued by the Securities and Exchange Commission of Pakistan (SECP) through the Securities and Exchange Commission (Insurance) Rules, 2002 [SEC (Insurance) Rules, 2002] vide SRO 938(1) dated December 12, 2002.

### 2.1 Statement of compliance

These financial statements have been prepared in accordance with the requirements of the Companies Ordinance, 1984, the Insurance Ordinance, 2000, and approved accounting standards as applicable to insurance companies in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by IASB as notified under the provisions of the Companies Ordinance, 1984. Wherever the requirements of the Insurance Ordinance, 2000, the Companies Ordinance, 1984 or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of these standards, the requirements of Insurance Ordinance, 2000, Companies Ordinance, 1984 or the requirements of the said directives shall take precedence.

The SECP has allowed the insurance companies to defer the application of International Accounting Standard - 39 (IAS-39) "Financial Instruments: Recognition and Measurement" in respect of valuation of "available for sale investments". Accordingly, the requirements of IAS-39, to the extent allowed by SECP as aforesaid, have not been considered in the preparation of these financial statements.

### 2.2 Basis of measurement

These financial statements have been prepared on the historical cost basis except certain investments which have been measured at fair value. No adjustment for the effect of inflation has been accounted for in the financial statements.

### 2.3 Functional and presentation currency

These financial statements have been presented in Pak Rupees, which is the functional and presentation currency of the Company.

## 3 NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS TO PUBLISHED APPROVED ACCOUNTING STANDARDS

3.1 $\begin{aligned} & \text { Standards or interpretations that are effective in current year but not relevant to the } \\ & \text { Company }\end{aligned}$ Company

The Company has adopted the amendments to the following approved accounting standards as applicable in Pakistan which became effective during the year from the dates mentioned below against the respective standard:

IFRS 10 Consolidated Financial Statements - Amendments regarding application of the consolidation exception

IFRS 11 Joint Arrangements - Amendments regarding the accounting for acquisitions of an interest in a joint operation

IFRS 12 Disclosure of Interests in Other Entities - Amendments regarding the application of the consolidation exception

IAS 1 Presentation of Financial Statements - Amendments resulting from the disclosure initiative

January 01, 2016
IAS 16 Property, Plant and Equipment - Amendments regarding the clarification of acceptable methods of depreciation and amortisation and amendments bringing bearer plants into the scope of IAS 16

January 01, 2016
IAS 27 Separate Financial Statements (as amended in 2011) Amendments reinstating the equity method as an accounting option for investments in in subsidiaries, joint ventures and associates in an entity's separate financial statements

IAS 28 Investments in Associates and Joint Ventures - Amendments regarding the application of the consolidation exception

January 01, 2016
IAS 38 Intangible Assets - Amendments regarding the clarification of acceptable methods of depreciation and amortisation

January 01, 2016
IAS 41 Agriculture - Amendments bringing bearer plants into the scope of IAS 16

January 01, 2016

January 01, 2016

## Effective date (annual periods beginning on or after)

$$
1
$$

$$
\text { January 01, } 2016
$$

## Notes to the Financial Statements | for the year ended December 31, 2016

Other than the amendments to standards mentioned above, there are certain annual improvements made to IFRS that became effective during the year:

Annual Improvements to IFRSs (2012-2014) Cycle:
IFRS 5 Non-current Assets Held for Sale and Discontinued Operations
IFRS $7 \quad$ Financial Instruments: Disclosures
IAS 19 Employee Benefits
IAS 34 Interim Financial Reporting

> Effective date (annual periods beginning on or after)

### 3.2 Amendments not yet effective

The following amendments and interpretations with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard or interpretation:

IFRS 2 Share-based Payment - Amendments to clarify the classification and measurement of share-based payment January 01, 2018

IFRS 4 Insurance Contracts - Amendments regarding the interaction of IFRS 4 and IFRS 9

January 01, 2018
IFRS 10 Consolidated Financial Statements - Amendments regarding the sale or contribution of assets between an investor and its associate or joint venture Disclosure of Interests in Other Entities - Amendments regarding the application of the consolidation exception

Deferred indefinitely

IAS 7 Statement of Cash Flows - Amendments resulting from the disclosure initiative

IAS 12 Income Taxes - Amendments regarding the recognition of deferred tax assets for unrealised losses

IAS 28 Investments in Associates and Joint Ventures - Amendments regarding the sale or contribution of assets between an investor and its associate or joint venture and the application of the consolidation exception

Deferred indefinitely

## Notes to the Financial Statements | for the year ended December 31, 2016

> Effective date (annual periods beginning on or after)

IAS 40
Investment Property - Amendments to clarify transfers or property to, or from, investment property

January 01, 2018
The Annual Improvements to IFRSs that are effective from the dates mentioned below against the respective standard are as follows:

Annual Improvements to IFRSs (2014-2016) Cycle:

| IFRS 1 | First-time Adoption of International <br> Standards |  | Reporting |
| :--- | :--- | :--- | :--- |

### 3.3 Standards or interpretations not yet effective

The following new standards and interpretations have been issued by the International Accounting Standards Board (IASB), which have not been adopted locally by the Securities and Exchange Commission of Pakistan:

IFRS 1 First Time Adoption of International Financial Reporting Standards
IFRS 9 Financial Instruments
IFRS 14 Regulatory Deferral Accounts
IFRS 15 Revenue from Contracts with Customers
IFRS 16 Leases

The effects of IFRS 15 - Revenues from Contracts with Customers and IFRS 9 - Financial Instruments are still being assessed, as these new standards may have a significant effect on the Company's future financial statements.

The Company expects that the adoption of the other amendments and interpretations of the standards will not have any material impact and therefore will not affect the Company's financial statements in the period of initial application.

## Notes to the Financial Statements | for the year ended December 31, 2016

## 4 SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of financial statements in conformity with the requirements of approved accounting standards as applicable in Pakistan requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The judgments, estimates and assumptions are based on historical experience, current trends and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the estimates about carrying values of assets and liabilities that are not readily apparent from other sources.

Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on periodic basis. Revisions to accounting estimates are recognized in the period in which the revision has been made.

Significant areas where assumptions and estimates were exercised in application of accounting policies relate to:

### 4.1 Classification of investments

In classifying investments as held to maturity, the Company has determined financial assets with fixed or determinable payments and fixed maturity. In making this judgment, the Company evaluates its intention and ability to hold such investment to maturity.

In classifying investments as held for trading, the Company has determined securities, which are acquired with the intention to trade, taking advantage of short-term market / interest rate movements.

Investments which are intended to be held for an undefined period of time but may be sold in response to the need for liquidity, changes in interest rates, equity prices or exchange rates are classified as available for sale. Subsequent to the initial recognition at cost, quoted investments are stated at the lower of cost or market value (in accordance with the requirements of SRO 938 issued by the SECP in December 12, 2002).

### 4.2 Income tax

In making the estimates for income taxes currently payable by the Company, the management looks, at the current income tax laws and the decision of appellate authorities on certain issues in the past. In making the provision for deferred taxes, estimates of the Company's future taxable profits are taken into account.

## Notes to the Financial Statements | for the year ended December 31, 2016

### 4.3 Fixed assets and depreciation

In making estimates of the depreciation method, the management uses method which reflects pattern in which economic benefits are expected to be consumed by the Company. The method applied is reviewed at each financial year end and if there is a change in the expected pattern of consumption of the future economic benefits embodied in the assets, the method would be changed to reflect the change in pattern. Such change is accounted for as change in accounting estimate in accordance with International Accounting Standard 8 "Changes in Accounting Policies, Changes in accounting Estimates and Errors".

### 4.4 Impairment in available for sale investments

The Company determines that available for sale equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. The determination of what is significant or prolonged, requires judgment. In making this judgment, the Company evaluates among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology and operational and financing cash flows.

### 4.5 Premium deficiency reserve

The Company carries out an analysis of loss / combined ratios for the expired period, such ratio being calculated after taking into account the relevant IBNR provision for the determination of premium deficiency reserve for each class of business.

### 4.6 Outstanding claims including incurred but not reported (IBNR)

The Company estimates the liability for claims, which include amounts relating to unpaid, reported claims, claims incurred but not reported (IBNR) and expected claims settlement costs. Provision for liability in respect of unpaid reported claims is made on the basis of individual case estimates. Provision for IBNR is based on the management's best estimate which takes into account the past trends, expected future pattern of reporting of claims and the claims actually reported subsequent to the balance sheet date.

### 4.7 Reinsurance

The Company is exposed to disputes with, and possibility of defaults by, its reinsurers. The Company monitors on a quarterly basis the evolution of disputes with and the strength of its reinsurers.

## Notes to the Financial Statements | for the year ended December 31, 2016

### 4.8 Unearned premium reserve

The Company's estimate of the unearned premium reserve is based on current insurance industry practices in Pakistan and the directives issued by the Securities and Exchange Commission of Pakistan.

## 5 SIGNIFICANT ACCOUNTING POLICIES

### 5.1 Insurance contracts

Insurance contracts are those contracts where the Company (the insurer) has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholders.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during this period, unless all rights and liabilities are extinguished or expired.

In addition to direct insurance, at times the Company also participates in risks under coinsurance from other companies and also accepts risks through reinsurance inward by way of facultative acceptances on case to case basis provided such risks are within the underwriting policies of the Company.

The Company neither issues investment contracts nor does it issue insurance contracts with Discretionary Participation Features (DPF).

### 5.1.1 Premiums

Premium written under a policy is recognized as income over the period of insurance from the date of issuance of the policy to which it relates to its expiry. Where the pattern of incidence of risk varies over the period of the policy, premium is recognized as revenue in accordance with the pattern of the incidence of risk.

## Provision for unearned premium

The portion of premium written relating to the unexpired period of coverage is recognized as unearned premium by the Company. The unearned portion of premium income is recognized as a liability. The liability is calculated by applying $1 / 24$ method as specified in the SEC (Insurance) Rules, 2002 vide SRO 938(1) dated December 12, 2002.

## Notes to the Financial Statements | for the year ended December 31, 2016

## Administration surcharge

Premium income includes administrative surcharge that represents documentation and other charges recovered by the Company from policy holders in respect of policies issued, at the rate of $5 \%$ of the premium written restricted to a maximum amounting to Rs. 2,000 per policy.

## Premiums due but unpaid

Receivables under insurance contracts are recognized when due, at the fair value of the consideration receivable less provision for doubtful debts, if any. If there is objective evidence that the receivable is impaired, the Company reduces the carrying amount of the receivable accordingly and recognizes that impairment loss in the profit and loss account.

### 5.1.2 Reinsurance ceded

The Company enters into reinsurance contracts in the normal course of business in order to limit the potential for losses arising from certain exposures. Outward reinsurance premiums are accounted for in the same period as the related premiums for the accepted reinsurance business being reinsured.

Reinsurance liabilities represent balances due to reinsurance companies. Amount payable are estimated in a manner consistent with the related reinsurance contract. Reinsurance assets represent balance due from reinsurance companies. Amount recoverable from reinsurers are estimated in a manner consistent with the provision for outstanding claims or settled claims associated with the reinsurance policies and are in accordance with the related insurance contract.

Reinsurance assets are not offset against related insurance liabilities. Income for expenses from reinsurance contracts are not offset against expenses or income from related insurance assets. Reinsurance assets or liabilities are derecognized when the contractual rights are extinguished or expired.

The Company assesses its reinsurance assets for impairment on balance sheet date. If there is an objective evidence that the reinsurance asset is impaired. The Company reduces the carrying amount of the reinsurance asset to its recoverable amount and recognizes that impairment loss in the profit and loss account.

### 5.1.3 Claims expense

General insurance claims include all claims occurring during the year, whether reported or not, related internal and external claims handling costs that are directly related to the processing and settlement of claims, a reduction for the value of salvage and other recoveries, and any adjustments to claims outstanding from previous years.

## Notes to the Financial Statements | for the year ended December 31, 2016

The Company recognizes liability in respect of all claims incurred up to the balance sheet date, which is measured at the undiscounted value of the expected future payments. The claims are considered to be incurred at the time of the incident giving rise to the claim except as otherwise expressly indicated in an insurance contract. The liability for claims includes amounts relating to unpaid reported claims, claims incurred but not reported (IBNR) and expected claims settlement costs.

Provision for liability in respect of unpaid reported claims is made on the basis of individual case estimates. Provision for IBNR is based on the management's best estimate which takes into account the past trends, expected future patterns of reporting of claims and the claims actually reported subsequent to the balance sheet date.

### 5.1.4 Reinsurance recoveries against outstanding claims

Claims recoveries receivable from the reinsurer are recognized as an asset at the same time as the claims which give rise to the right of recovery are recognized as a liability and are measured at the amount expected to be received.

### 5.1.5 Commission

Commission and other acquisition costs incurred in obtaining and recording on direct, facultative and reinsurance cessions has been deferred and recognized as assets and liability as under:
a) Commission income

Commission income is being taken to profit and loss account on a time proportion basis in accordance with the pattern of recognition of reinsurance premium to comply with the requirements of SEC (Insurance) Rules, 2002 vide SRO 938(1) dated December 12, 2002.
b) Deferred commission expense

Commission expenses are deferred and recognized as an asset in correlation with unearned premium that will be recognized in the subsequent reporting period to comply with the requirements of SEC (Insurance) Rules, 2002 vide SRO 938(1) dated December 12, 2002.

### 5.1.6 Premium deficiency reserve

The Company is required to maintain a provision in respect of premium deficiency for the individual class of business where the unearned premium liability is not adequate to meet the expected future liability, after reinsurance, from claims and other supplementary expenses expected to be incurred after the balance sheet date in respect of the unexpired policies in that class of business at the balance sheet date. The movement in the premium deficiency reserve is recognised as an expense in the profit and loss account. Judgment is used in assessing the extent to which past trends may not apply in future or the effects of one-off claims.

## Notes to the Financial Statements | for the year ended December 31, 2016

The management considers that the unearned premium reserve for all classes of business as at the year end is adequate to meet the expected future liability after reinsurance, from claims and other expenses, expected to be incurred after the balance sheet date in respect of policies in those classes of business in force at the balance sheet date. Hence, no reserve for the same has been made in these financial statements.

### 5.2 Investments

### 5.2.1 Recognition

All investments are initially recognized at cost, being the fair value of the consideration given and include transaction costs, except for investments through profit or loss in which case transaction costs are charged to the profit and loss account. These are recognized and classified as follows:

- Investment at fair value through profit or loss - Held-for-trading
- Held-to-maturity
- Available-for-sale


### 5.2.2 Measurement

(a) Investment at fair value through profit or loss - held for trading.

Investments which are designated at fair value through profit or loss upon initial recognition.
After initial recognition, the above investments are remeasured at fair value determined with reference to the rates prevailing in the stock exchange, where applicable. Gains or losses on investments on remeasurement of these investments are recognized in profit and loss account.
(b) Held-to-maturity

Investments with fixed maturity and fixed income investments, where management has both the intent and the ability to hold to maturity, are classified as held-to-maturity.
(c) Available-for-sale

Available-for-sale financial assets are those non-derivative financial assets that are designated as available-for-sale or are not classified as (a) loans and receivables (b) held-to-maturity investments or (c) financial assets at fair value through profit or loss.

## Notes to the Financial Statements | for the year ended December 31, 2016

### 5.2.3 Quoted

Subsequent to initial recognition, quoted investments are stated at the lower of cost or market value (market value on an individual investment basis being taken as lower if the fall is other than temporary) in accordance with the requirements of the SEC (Insurance) Rules, 2002 vide SRO 938(1) dated December 12, 2002. Moreover, section 16(a) of the Securities and Exchange (Insurance) Rules, 2002 for available for sale - fixed income investments redeemable at a given date and where the cost is different from the redemption value, require such difference to be amortised uniformly between the date of acquisition and the date of maturity. The Company uses stock exchange quotations at the balance sheet date to determine the market value.

International Accounting Standard 39 dealing with the recognition and measurements of financial instruments requires that these instruments should be measured at fair value. Accordingly, had these investments been measured at fair value, their carrying value as on December 31, 2016 would have been higher by Rs. 6,351.680 million (2015: higher by Rs. 7,182.876 million), and the net equity would have been higher by Rs. 6,351.680 million (2015: higher by $7,182.876$ million).

### 5.2.4 Unquoted

Unquoted investments are recorded at cost less impairment loss (if any).

### 5.2.5 Date of recognition

Regular way purchases and sales of investments that require delivery within the time frame established by regulations or market convention are recognized at the trade date. Trade date is the date on which the Company commits to purchase or sell the investment.

### 5.3 Investment properties

Investment properties are accounted for under the cost model in accordance with the International Accounting Standard (IAS) 40 "Investment Property" and SEC (Insurance) Rules, 2002 vide SRO 938(1) dated December 12, 2002.

Freehold land and building are considered as investment property only when they are being held to earn rentals or capital appreciation or both.

- Leasehold land is stated at cost.
- Building on leasehold land is depreciated to its estimated salvage value on reducing balance method over its useful life.
- Installations forming a part of building on leasehold land but having separate useful lives are depreciated at the rate of 20 percent under the reducing balance method.


## Notes to the Financial Statements | for the year ended December 31, 2016

Depreciation policy, subsequent capital expenditures on existing properties and gains or losses on disposals are accounted for in the same manner as tangible fixed assets.

Investment properties are derecognized when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognized in the statement of income in the period of derecognition.

### 5.4 Insurance contracts

Insurance contracts are those contracts where the Company (the insurer) has accepted significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain future event (the insured event) adversely affects the policyholder.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during this period, unless all rights and liabilities are extinguished or expired.

### 5.4.1 Premium due but unpaid

These are recognized when due, at the fair value of the consideration receivable less provision for doubtful debts, if any. If there is objective evidence that the receivable is impaired, the Company reduces the carrying amount of the receivable accordingly and recognizes that impairment loss in the profit and loss account.

### 5.4.2 Liability adequacy test

At each end of the reporting period, the Company assesses whether its recognized insurance liabilities are adequate using current estimates of future cash flows under its insurance contracts. If that assessment shows that the carrying amount of its insurance liabilities is inadequate in the light of estimated future cash flows, the entire deficiency is immediately recognized in the profit and loss account.

### 5.4.3 Reinsurance

The Company enters into reinsurance contracts in the normal course of business in order to limit the potential for losses arising from certain exposures. Outward reinsurance premiums are accounted for in the same period as the related premiums for the accepted reinsurance business being reinsured.

## Notes to the Financial Statements | for the year ended December 31, 2016


#### Abstract

Reinsurance liabilities represent balances due to reinsurance companies. Amounts payable are estimated in a manner consistent with the related reinsurance contract. Reinsurance assets represent balances due from reinsurance companies. Amount recoverable from reinsurers are estimated in a manner consistent with the provision for outstanding claims or settled claims associated with the reinsurance policies and are in accordance with the related insurance contract.

Reinsurance assets are not offset against related insurance liabilities. Incomes or expenses from reinsurance contract are not offset against expenses or incomes from related insurance assets. Reinsurance assets or liabilities are derecognized when the contractual rights are extinguished or expired.


The Company assesses its reinsurance assets for impairment on balance sheet date. If there is an objective evidence that the reinsurance asset is impaired. The Company reduces the carrying amount of the reinsurance asset to its recoverable amount and recognizes that impairment loss in the profit and loss account.

### 5.4.4 Claims expense

Insurance claims including all claims occurring during the year, whether reported or not, related internal and external claims handling costs that are directly related to the processing and settlement of claims, a reduction for the value of salvage and other recoveries and any adjustments to claims outstanding from previous years.

The Company recognizes liability in respect of all claims incurred upto the balance sheet date which is measured at the undiscounted value of the expected future payments. The claims are considered to be incurred at the time of the incident giving rise to the claim except as otherwise expressly indicated in an insurance contract. The liability for claims includes amounts relating to unpaid reported claims, claims incurred but not reported (IBNR) and expected claims settlement costs.

Provision for IBNR is based on the management's significant estimate which takes into account the past trends net of exceptional claims.

### 5.4.5 Commission expense, other acquisition costs and commission income

Commission expense and other acquisition costs are charged to the profit and loss account at the time the policies are accepted. Commission income from reinsurers is recognized at the time of issuance of the underlying insurance policy by the Company. This income is deferred and brought to accounts as revenue in accordance with the pattern of recognition of the reinsurance premium to which it relates. Profit commission, if any, which the Company may be entitled to under the terms of reinsurance, is recognized on accrual basis.

Notes to the Financial Statements | for the year ended December 31, 2016

### 5.4.6 Provision for outstanding claims

A liability is recognized for outstanding claims incurred up to the balance sheet date and is considered to be incurred at the time of incident giving rise to the claim. Unpaid reported claims are based on prescribed statutory returns submitted by the ceding companies. Outstanding claims reserve and claims incurred but not reported (IBNR) to the Company up to the balance sheet date are recorded on the basis of actuarial valuation, results of which have been recognized in the financial statements. The above liability is measured at undiscounted value and includes expected settlement costs.

### 5.4.7 Provision for unearned premium

The portion of premium written relating to the unexpired period of coverage is recognized as unearned premium by the Company. This liability is calculated by applying the $1 / 24$ method as specified in the SEC (Insurance) Rules, 2002 vide SRO 938(1) dated December 12, 2002.

### 5.4.8 Premium deficiency reserve

Where the unearned premium liability for any class of business is not adequate to meet the expected future liability, after reinsurance, from claims and other expenses, including reinsurance expense, commissions and other underwriting expenses expected to be incurred after the balance sheet date in respect of policies in that class of business in force at balance sheet date, a premium deficiency reserve is recognized as a liability to meet the deficit. The movement in the premium deficiency reserve is recorded as an expense in the profit and loss account.

### 5.4.9 Prepaid reinsurance ceded

Reinsurance premium is recognized as an expense evenly over the period of the underlying policies. The portion of reinsurance premium not yet recognized as expense is recognized as prepayment.

### 5.5 Staff retirement benefits

### 5.5.1 Defined benefits plan

### 5.5.1.1 Post employment benefits - Retirements benefits and other post-employment benefits

The Company operates approved gratuity and pension scheme for all its permanent employees who are entitled / have opted for either of the above schemes. The Company makes contributions or record liability in respect of defined benefit plans on the basis of actuarial valuations, carried out annually by independent actuaries and in line with the provisions of the Income Tax Ordinance, 2001. The latest actuarial valuations were carried out as of December 31, 2016 using the Projected Unit Credit Method based on the significant assumptions stated in note 41.1.9 for valuation of the funds as at December 31, 2016.

## Notes to the Financial Statements | for the year ended December 31, 2016

The Company also operates post retirement medical benefit plan and recognizes liability for post retirement medical facilities in respect of its eligible employees in accordance with requirements of IAS - 19 (Revised).

### 5.5.1.2 Other long term employment benefits - Compensated absences

The Company accounts for all accumulated compensated absences when the employees render service that increases their entitlement to future compensated absences based on actuarial valuation.

The Company makes periodic provisions in the financial statements for its liability towards defined encashment of leaves up to maximum of 6 months in respect of leave preparatory to retirement (LPR) on the basis of basic plus all allowances except conveyance allowance. The liability is estimated on the basis of actuarial advice under the Projected Unit Credit method carried out by a qualified actuary.

### 5.5.2 Defined contribution plan

The Company contributes to a provident fund scheme which covers all permanent employees. Equal contributions are made both by the Company and the employees to the fund at the rate of 10 percent of basic salary.

### 5.6 Taxation

Income tax expense comprises current and deferred tax. Income tax expense is recognized in profit or loss except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity.

### 5.6.1 Current

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. Provision for taxation is based on taxable income at the current rates of tax after taking into account applicable tax credits, rebates and exemptions available, if any.

### 5.6.2 Deferred

Deferred tax is accounted for using the balance sheet liability method in respect of all temporary difference arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. A deferred tax asset is generally recognized and only to the extent that is probable that future taxable profits will be available and the credits can be utilized. There are no temporary differences on account of tax depreciation with respect to accounting depreciation.

## Notes to the Financial Statements

Deferred tax asset is reduced to the extent that it is no longer probable that the related tax benefits will be realized. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

### 5.7 Fixed assets - tangibles

## Owned

Fixed assets except leasehold lands (other than land of PRC House and PRC Building, which has not been bifurcated) are stated at cost less accumulated depreciation calculated on written down values and accumulated impairment losses thereon. Leasehold land is stated at cost.

Depreciation is charged to income applying the reducing balance method. The rates of depreciation are stated in note 29.5 to the financial statements.

Depreciation on additions during the financial year is charged from the month in which asset is put to use whereas no depreciation is charged from the month in which the asset is disposed off. The assets residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

The carrying amount of fixed assets are reviewed at each balance sheet date to assess whether they are recorded in excess of their recoverable amounts, and where carrying values exceed their estimated recoverable amount, assets are written down to their recoverable amount.

Maintenance and normal repairs are charged to income as and when incurred. Major renewals and improvements are capitalized and assets so replaced, if any are retired.

Gains and losses on disposal of fixed assets, if any, are included in current income.

### 5.8 Revenue recognition

### 5.8.1 Premium

Premium received / receivable under a policy are recognized evenly over the period of underlying policies or in accordance with the pattern of reinsurance service provided. Where the pattern of incidence of risk varies over the period of the policy, the premium is recognized as an income in accordance with the pattern of incidence of risk.

Revenue from premium is based on prescribed statutory returns submitted by the ceding companies. Premiums are taken to income, after (i) deducting reinsurance and (ii) adjusted for provision for unearned premium.

## Notes to the Financial Statements | for the year ended December 31, 2016

Premium recognition in case of coinsurance or pool arrangements is restricted to the Company's share only.

### 5.8.2 Investments

Gain / loss on sale of investments is taken to the profit and loss account in the year of sale.
Profit / interest income on investments securities are recognized on effective interest method.

Gains or losses on investments on remeasurement of these investments held for trading are recognized in profit and loss account.

Profit on bank accounts are accounted for on accrual basis.
Dividend income is recognized when the right to receive such dividend is established.

### 5.8.3 Rental income

Rentals from investment properties are recognized as income on time proportion basis.

### 5.9 Management expenses

Management expenses allocated to the underwriting business represent directly attributable expenses and indirect expenses allocated on the basis of net premium revenue under individual business.

### 5.10 Derivative financial instruments

Derivative financial instruments are initially recognized at fair value on the date on which the derivative contract is entered into and are subsequently remeasured at fair value. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative financial instruments is taken to profit and loss account.

### 5.11 Foreign currency translations

Transactions in foreign currencies are translated into Pak Rupees at the rates of exchange prevailing on the date of transactions. Significant exchange rates applied during the year are provided in note 38.7. Non-monetary assets and liabilities are translated into Pak Rupees using exchange rates prevalent on transaction date. Exchange differences on foreign currency translations are included in income currently.

Notes to the Financial Statements | for the year ended December 31, 2016

### 5.12 Impairment

The carrying amount of assets is reviewed at each balance sheet date to determine whether there is any indication of impairment of any asset or group of assets. If any such indication exists, the recoverable amount of such assets is estimated and impairment losses are recognized in the profit and loss account.

### 5.13 Cash and cash equivalents

Cash and cash equivalents comprise (a) cash in deposit accounts with banks (b) cash (and cheques) in hand, in transit and at banks in current accounts (c) stamps in hand and (d) term deposits maturing within 12 months as per the format prescribed by the SEC (Insurance) Rules, 2002 vide SRO 938(1) dated December 12, 2002.

### 5.14 Off setting of financial assets and financial liabilities

A financial asset and a financial liability is offset and the net amount is reported in the balance sheet if the Company has a legally enforceable right to set-off the recognized amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

### 5.15 Segment reporting

For management purposes, the Company is organized into six departments which deal with specific type of insurance policies. These departments are business segments for financial reporting purposes. Moreover, there are 'treaty arrangement' under each department and is treated as a separate segment. Thus the Company has seven segment - fire, marine cargo, marine hull, accident and others, aviation, engineering and treaty.

These segments are the basis on which the Company report its primary segment information. Other operations of the Company comprises investment in securities and in properties. The Company operates in Pakistan only. There are no transactions between segments.

Assets, liabilities and capital expenditures that are directly attributable to segments have been assigned to them. Those assets and liabilities which cannot be allocated to a particular segment on a reasonable basis are reported as unallocated corporate assets and liabilities.

### 5.16 Provisions

A provision is recognized in the balance sheet when the Company has a legal or constructive obligation as a result of past events and it is probable that an outflow of economic benefits will be required to settle the obligations and a reliable estimate can be made of the amount of the obligation.

## Notes to the Financial Statements | for the year ended December 31, 2016

### 5.17 Provision for doubtful debts

Provision, as considered adequate by the management, is made to cover doubtful debts.

### 5.18 Financial instruments

Financial instruments carried on the balance sheet include cash and bank deposits, loans, investments, amounts due from / to other insurers / reinsurers, premium and claim reserves retained from / by retrocessionaries / cedants, accrued investment income, sundry receivables, provision for outstanding claims, long term deposits, other creditors and accruals, retention money payable, dividend payable and surplus profit payable.

All the financial assets and financial liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instrument and derecognized when the Company loses control of contractual rights that comprise the financial assets, and in the case of financial liabilities, when the obligation specified in the contract is discharged, cancelled or expired. At the time of initial recognition, all financial assets and financial liabilities are measured at cost, which is the fair value of the consideration given or received for it. Any gain or loss on derecognition of financial assets and financial liabilities is taken to income directly.

### 5.19 Dividend and other appropriations

Dividend and appropriation to reserves are recognised as liability in the Company's financial statements in the year in which these are approved.

### 5.20 Earnings per share

The Company presents basic and diluted earnings per share (EPS) for its shareholders. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any. However, there were no dilutive potential ordinary shares in issue at December 31, 2016.

| 2016 | 2015 |
| :---: | :---: |
| Rupees | Rupees |

6 ISSUED SUBSCRIBED PAID UP CAPITAL
20162015
(Number of shares)

## Notes to the Financial Statements | for the year ended December 31, 2016

| $\begin{array}{lr} 2016 & 2015 \\ \text { (Number of shares) } \end{array}$ |  |  | 2016 <br> Rupees | 2015 <br> Rupees |
| :---: | :---: | :---: | :---: | :---: |
| 5,000,000 | 5,000,000 | Ordinary shares of Rs.10/each issued for consideration other than cash | 50,000,000 | 50,000,000 |
| 294,999,992 | 294,999,992 | Ordinary shares of Rs.10/each issued as fully paid bonus share | 2,949,999,920 | 2,949,999,920 |
| 300,000,000 | 300,000,000 |  | 3,000,000,000 | 3,000,000,000 |

## 7 RESERVES FOR EXCEPTIONAL LOSSES

The reserves for exceptional losses was set aside prior to 1979 and was charged to income with the provision of Income Tax Act of 1922 (repealed). The Company has ceased to set aside such reserves.

8 PROVISION FOR OUTSTANDING CLAIMS (INCLUDING IBNR)

| Facultative business |  |  |  |
| :---: | :---: | :---: | :---: |
| Fire |  | 994,479,472 | 1,176,519,816 |
| Marine cargo |  | 35,404,588 | 24,075,610 |
| Marine hull |  | 79,759,482 | 49,471,639 |
| Accident and others |  | 192,339,624 | 136,486,011 |
| Aviation |  | 1,261,479,243 | 69,731,952 |
| Engineering |  | 220,017,329 | 176,962,050 |
|  |  | 2,783,479,738 | 1,633,247,078 |
| Treaty |  | 1,812,143,994 | 1,464,892,404 |
|  | 8.2 | 4,595,623,732 | 3,098,139,482 |
| Claims related to Bangladesh, adjusted in note 30 |  | (4,952,000) | (4,952,000) |
|  |  | 4,590,671,732 | 3,093,187,482 |

8.1 No provision for IBNR has been made in these financial statements because the Company required the outstanding claims on the basis of returns received from ceding insurance companies and data / information required for separate information of IBNR could not be available or expected to be made available.

### 8.2 Claims related to Bangladesh

| Facultative business |  |  |
| :--- | ---: | ---: |
| Fire | $2,382,000$ | $2,382,000$ |
| Marine | $1,470,000$ | $1,470,000$ |
| Miscellaneous | $1,100,000$ |  |
|  |  | $4,952,000$ |
|  |  | $4,952,000$ |

Notes to the Financial Statements |for the year ended December 31, 2016

|  | 2016 | 2015 |
| :---: | :---: | :---: |
| Note | Rupees | Rupees |

9 PROVISION FOR UNEARNED PREMIUM
Facultative business

| Fire | $698,320,157$ | $693,895,114$ |
| :--- | ---: | ---: |
| Marine cargo | $3,138,704$ | $6,027,126$ |
| Marine hull | $24,888,296$ | $40,914,442$ |
| Accident and others | $79,469,401$ | $77,846,163$ |
| Aviation | $973,138,918$ | $890,657,879$ |
| Engineering | $790,793,476$ | $492,361,818$ |
|  | $2,569,748,952$ | $2,201,702,542$ |
| Treaty | $\frac{1,850,343,120}{}$ | $1,909,438,588$ |
|  |  |  |
|  |  |  |

10 COMMISSION INCOME UNEARNED

| Facultative business |  |  |
| :--- | ---: | ---: |
| Fire | $4,266,944$ | $4,501,963$ |
| Marine hull | $1,343,184$ | $3,643,408$ |
| Accident and others | 53,114 | 25,649 |
| Aviation | $11,163,272$ | $3,455,670$ |
| Engineering | $6,264,451$ | $5,270,861$ |
|  | $23,090,965$ | $16,897,551$ |
| Treaty | $1,086,513$ | $1,865,783$ |

11 DEFERRED LIABILITY-EMPLOYEE BENEFITS
Defined benefit obligations of
Post employee benefits
Employee's pension fund
Officer pension benefits
Gratuity fund

| 40.1 | $169,335,600$ | $184,259,351$ |
| ---: | ---: | ---: |
| 40.1 | $503,875,359$ | $698,344,000$ |
| 40.1 | $6,496,130$ | $8,172,000$ |

Other post employment benefits
Post retirement medical benefits
$40.1506,908,928 \quad 488,947,000$

## Other long term employment benefits

Compensated absences

40.1 | $\underline{1,296,307,190}$ |
| :--- |
|  |
| $\begin{array}{r}1,486,579,674 \\ \hline 106,857,323 \\ \hline\end{array}$ |

## LONG TERM DEPOSITS

This represents deposits received from tenants in connection with letting of PRC Towers and earnest money deposits for the purpose of securing tenders of suppliers and contractors.

## Notes to the Financial Statements | for the year ended December 31, 2016

|  | 2016 | 2015 |
| :---: | :---: | :---: |
| Note | Rupees | Rupees |

## 13 AMOUNT DUE TO OTHER INSURERS

Amount due to other insurers
$13.1 \begin{aligned} & \begin{array}{r}190,752,854 \\ 1,773,593,569 \\ 1,964,346,423\end{array} \\ & \end{aligned}$
13.1 These balances are based on underlying information and returns submitted by insurers/reinsurers periodically. During the prior year, a Reconciliation Committee has been formed via Office Order No. 169 as approved by the Audit Committee of the Board during its meeting held on August 25, 2015 to reconcile and agree the balances relating to other insurer / reinsurer to ensure that the balances are accurate and complete in respect of information available. The provision held is also subject to review as a part of this exercise.

## 14 PREMIUM AND CLAIMS RESERVES RETAINED FROM RETOCESSIONARIES

| Premium reserves |  | 230,628 | 230,628 |
| :---: | :---: | :---: | :---: |
| Losses reserves |  | 17,190,994 | 17,190,994 |
| Cash losses received from retrocessionaries |  | 1,642,121 | 1,642,121 |
|  | 14.1 | 19,063,743 | 19,063,743 |

14.1 This represents the Company's retention of deposits withheld against the total amount retroceded to other companies.

## 15 OTHERS CREDITORS AND ACCRUALS

| Provision for litigation |  | $16,075,253$ |
| :--- | ---: | ---: |
| Employee's general provident fund payable | 373,124 | 373,124 |
| Government provident fund payable | 88,668 | 82,230 |
| Advance rent | $1,436,516$ | $1,962,508$ |
| Others | $24,128,354$ | $30,545,844$ |
|  | $26,026,662$ | $49,038,959$ |

## SURPLUS PROFIT PAYABLE

This represents the amount set aside for the shareholders in accordance with the requirements of Pakistan Insurance Corporation Act,1952 (repealed).

# Notes to the Financial Statements | for the year ended December 31, 2016 

## 17 CONTINGENCIES AND COMMITMENTS

17.1 The Company has certain disputes with National Construction Company Limited (NCC) and other consultants, over the certification of final bills in relation to the construction of the PRC Towers. The Company filed a claim against the NCC amounting to Rs. 105.9 million for breach of the contract. The NCC has filed a counter claim amounting to Rs. 133.6 million against the Company for financial loss and loss of goodwill. In relation to the dispute with the consultants / contractors, the total work as certified by the Company's consultants amounted to Rs. 200.76 million against the total contract price amounting to Rs. 208.94 million and the asset capitalized amounted to Rs. 191.92 million. There has been no further proceeding in the case since last year.
17.2 Decree had been awarded to National Bank of Pakistan against the Company in a case amounting to Rs. 36.55 million (2015: Rs. 36.55 million), pertaining to the default of Adamjee Insurance Company Limited for the advance payment guaranteed by the Company. The matter was last fixed in January 2010 but the Board was discharged and the matter was adjourned. The decree holder has not filed execution application within the prescribed limitation period, the management therefore considers it as time barred and the Company has a strong position in this case.
17.3 The Company has disputed the unilateral increase in rentals of its lease hold land by Karachi Port Trust (KPT) being exorbitant and unreasonable, a view supported by the Company's legal advisor. The amount not acknowledged as payable in this regard as at December 31, 2016 amounts to Rs. 6.417 million (2015: Rs. 8.217 million).

Currently, stay is operating in favour of the Company and the matter is pending before the Honorable Court of Senior Judge - Karachi, West, for the issue and hearing of application. The matter is currently being contested by both parties and there has been no negotiation to settle the matter out of the court. Most likely outcome of the case, may be in accordance with the market rate in the vicinity. The case is pending in the Honorable High Court of Sindh and there has been no further proceedings in this case since last year.
17.4 The Company has received a notice from Sindh Revenue Board (SRB) relating to non-filing of Sales Tax return on services provided by them to Insurance Companies. The Company contested the notice, however, the decision was made against the Company giving rise to sales tax liability amounting to Rs. 3,242 million and tax penalty of Rs. 880 million for financial year 2011 and 2012. The Company filed an appeal with Commissioner of Appeals, Sindh Revenue Board, however, it was rejected. The Company has filed an appeal with the Appellate Tribunal where during the year the decision was made against the Company vide order number AT02/2013/109/2013 dated February 03, 2016. The Company has filed reference in the Honorable High Court of Sindh against the orders of Appellant Tribunal.

## Notes to the Financial Statements | for the year ended December 31, 2016

In aforementioned tribunal orders, the SRB is being directed to reconcile and separate the sales tax liability on reinsurance premium generated within the province of Sindh and rest of Pakistan. Therefore, during the year, the Company has received two orders in pursuance of Appellate Tribunal (SRB) Order in Appeal No. AT-02/2013 and AT-109/2015 dated May 23, 2016 from Sindh Revenue Board (SRB) demanding the amount of sales tax liability on re-insurance services provided / rendered by the Company in Sindh from the period from July 2011 to November 2011 and for the period from December 2011 to December 2012 which is worked out and calculated by SRB amounting to Rs. 372.200 million and Rs. 1,118.094 million respectively. The Company has filed reference in the Honorable High Court of Sindh, dated April 18, 2016 against the Orders of Appellant Tribunal. On May 31, 2016, SRB recovered an amount of Rs. 442.424 million from the Company's bank accounts under section 66 of Sindh Sale Tax Act, 2011. On June 03, 2016, the Honorable High Court of Sindh granted stay to the Company in respect of this matter which restrained SRB from proceeding against the Company. The case is still pending before the Honorable High Court of Sindh.

The amount of Rs. 442.424 million recovered by SRB has been recorded as "Other receivables" in the financial statements. Moreover, the Company has not recorded provision against the orders passed by SRB in pursuance of Appellate Order dated February 01, 2016 in Appeal No. AT02/2013 and order dated February 03, 2016 in Appeal No. AT-109/2015.

Further, the Company has also received a notice from Sindh Revenue Board (SRB) for the period from January 2013 to December 2013. The Company contested the notice; however, the order was passed against the Company giving rise to sales tax liability amounting to Rs. 1,385 million and tax penalty amounting to Rs. 424 million. The Company filed an appeal against the order with Commissioner of Appeals, Sindh Revenue Board which was decided against the Company. The Company being aggrieved by the said order has filed an appeal before Appellant Tribunal-SRB which has been heard and order is awaited. Stay of tax demand has been obtained in this regard valid up to April 05, 2017.

Based on the legal opinion from legal advisor, management is confident that strong grounds exist to contest the case. The management believes that eventual outcomes will come in favor of the Company. Accordingly, no provision for sales tax liability for the years 2011 to 2016 has been recorded in these financial statements. However, in the event the matter is decided against the Company, the charge to profit and loss account would amount to Rs. 3,299.453 million pertaining to the years 2011, 2012 and 2013. Further, in the event of adverse decision, the Company would also have to record sales tax liability on re-insurance services with a corresponding charge to profit and loss accounts for the years 2014, 2015 and 2016, the financial impact of which on the financial statements has remain unascertained.

## Notes to the Financial Statements | for the year ended December 31, 2016

17.5 The Company has received a notice from the Regional Director of Employee Old Age Benefit Institution vide letter dated October 31, 2009 that Pakistan Reinsurance Company Limited is required to be registered with EOBI. The Company is of the view that since PRCL is a statutory body corporate under the management and control of Ministry of Commerce, Government of Pakistan and have its own pensioner rules and limitation and therefore provisions of EOBI Act, 1976 is not applicable. Suit was filed with the Honorable Civil Court Judge Karachi East in 2011 where the judgment has came against the Company. Further the Company has filed suit in the Honorable High Court of Sindh and there has been no further proceeding in this case and the Management expects a favorable outcome. The financial impact to the financial statements is currently not quantifiable. Therefore, no provision has been made in these financial statements.
17.6 The National Investment Trust (NIT) has deducted Zakat on dividend income of the Company amounting to Rs. 113,721,805 from 1980 to 2000 under the Zakat \& Ushr Ordinance, 1980. The Company has filed constitutional petition in the Honorable High Court of Sindh stated that Company is not Sahib-i-Nisab as defined in section 2(xxiii) of the Zakat and Ushr ordinance, 1980. On March 09, 2004 the Honorable High Court of Sindh in its judgment exempts Company from the deduction of Zakat under the Zakat \& Ushr Ordinance, 1980. Further, in its judgment the Honorable High Court of Sindh directed to Administrator General Zakat and General Zakat Council to refund amount of Rs. 3,707,141 deducted as Zakat on the NIT Units.

Further, the Administrator General Zakat and Central Zakat Council have filed suit in the Honorable Supreme Court of Pakistan contesting that the Company does not qualify the exemption from Sahib-i-Nisab. The Honorable Supreme Court of Pakistan in its judgment on February 15, 2016 exempts Company from the charge and collection of Zakat under the Zakat \& Ushr Ordinance, 1980.

During the year, the Company has received amounting to Rs. 3,707,141 from Ministry of Religious Affairs and Interfaith Harmony on account of refund of deducted Zakat from NIT Units vide judgement of constitutional petition No. 794/89 dated May 28, 2004 passed by the Honorable High Court of Sindh.

Subsequent to year end, the Company has written to the Ministry of Law and Justice Division for refund of amount of zakat deducted on NIT Units from 1984 to 2000 amounting to Rs. 110,014,664.
17.7 Contingencies related to income tax are presented in note 36.
17.8 There is no commitment as on the balance sheet date (2015: Nil).

## Notes to the Financial Statements | for the year ended December 31, 2016

|  | 2016 | 2015 |
| :---: | :---: | :---: |
| Note | Rupees | Rupees |

## 18 CASH AND BANK DEPOSITS

Cash and other equivalents

| 44,264 | 51,422 |  |
| ---: | ---: | ---: |
|  | $2,239,958,104$ | $2,684,243,452$ |
| 18.1 | $440,000,000$ | $600,670,200$ |
| $2,680,002,368$ |  |  |

Current and other accounts
Deposits maturing within 12 months

| 440,000,000 | 600,670,200 |
| :---: | :---: |
| 2,680,002,368 | 3,284,965,074 |

18.1 This represents Term Deposits Receipts (TDR) in local currency carrying effective interest rates of ranging between $6.52 \%$ to $6.55 \%$ (2015: $7.15 \%$ to $7.31 \%$ ) per annum. These deposits are due to mature within 12 months of the year end.

## 19 LOANS TO EMPLOYEES

Loans to employees - secured
$19.1 \xlongequal{72,949,886} \xlongequal{71,079,742}$
19.1 Loans to employees - secured

Long term portion of the loan
Current portion of the loan

| 69,900,328 | 43,393,890 |
| :---: | :---: |
| 3,049,558 | 27,685,852 |
| 72,949,886 | 71,079,742 |

19.2 No loan has been advanced to the directors of the Company. Details of loans to Executives of the Company is as under:

Balance at the beginning of the year

| $1,325,211$ |  |
| :---: | :---: |
| $1,261,347$ |  |
| $(1,747,731)$ |  |
| 838,827 | $1,325,211$ |

19.3 Loans to employees represent mark-up free loans except motor car loans, and are secured against retirement benefits of respective employees including, where applicable, documents of assets for which the loan has been given. Motor car loans carry mark-up at a rate of $10 \%$ (2015: 10\%) per annum. None of the amount is either past due or impaired, consequently no provision for bad or doubtful loans has been made.
19.4 The maximum month-end amount of these loan during the year has been amounting to Rs. 80,105,483 (2015: Rs. 74,852,001).

Notes to the Financial Statements | for the year ended December 31, 2016

|  | 2016 | 2015 |
| :---: | :---: | :---: |
| Note | Rupees | Rupees |

## INVESTMENTS

## Available-for-sale

Ordinary shares - listed
Mutual fund units
Ordinary shares - unlisted

## Held-to-maturity

Pakistan Investment Bonds
Treasury bills
20.2 428,078,189 421,028,207
20.3 1,957,007,894 1,957,007,894
$20.4 \frac{617,613}{2,385,703,696} \frac{617,613}{2,378,653,714}$


## Held-for-trading

Ordinary shares - listed

$$
20.6
$$

Notes to the Financial Statements | for the year ended December 31, 2016

| 20.1 | Investments in related parties |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 20.1.1 | Available for sale |  |  |  |  |  |  |
|  | Name of company | 2016 |  |  | 2015 |  |  |
|  |  | Number ofshares /certificates /units | Book value | Market value | Number of shares / certificates / | Book value | Market value |
|  |  |  | Rupees |  | units | Rupees |  |
|  | Listed $\quad$ - |  |  |  |  |  |  |
|  | National Bank of Pakistan | 6,359,119 | 6,824,793 | 476,234,422 | 6,359,119 | 6,824,793 | 343,646,791 |
|  | National Refinery Limited | 502,363 | 28,312,467 | 286,909,557 | 502,363 | 28,312,467 | 112,107,327 |
|  | Pakistan State Oil Company Limited | 8,127 | 371,225 | 3,528,825 | 8,127 | 371,225 | 2,647,533 |
|  | Pakistan Petroleum Limited | 396,000 | 27,388,953 | 74,519,280 | 396,000 | 27,388,953 | 48,236,760 |
|  | Sui Southern Gas Company Limited | 12,694,227 | 36,461,488 | 463,339,286 | 12,694,227 | 36,461,488 | 474,129,378 |
|  | Sui Northern Gas Pipelines Limited * | 8,698,203 | 17,110,611 | 709,512,419 | 8,698,203 | 17,110,611 | 209,104,800 |
|  |  | 28,658,039 | 116,469,537 | 2,014,043,789 | 28,658,039 | 116,469,537 | 1,189,872,589 |
|  | Unlisted |  |  |  |  |  |  |
|  | National Investment Trust Limited | 4,900 | 517,613 | - | 4,900 | 517,613 | - |
|  |  | 79,200 | 100,000 | - | 79,200 | 100,000 | - |
|  |  | 84,100 | 617,613 | - | 84,100 | 617,613 | - |
|  |  | 28,742,139 | 117,087,150 | 2,014,043,789 | 28,742,139 | 117,087,150 | 1,189,872,589 |
|  |  |  |  |  |  | 2016 | 2015 |
|  |  |  |  |  |  | Book | alue |
|  |  |  |  |  |  | Rup |  |
| 20.1.2 | Held to maturity |  |  |  |  |  |  |
|  | Pakistan investment Bonds |  |  |  |  | 2,978,233,840 | 3,117,912,770 |
|  | Treasury bills |  |  |  |  | 1,127,806,300 | 715,560,000 |
|  |  |  |  |  |  | 4,106,040,140 | 3,833,472,770 |
| 20.1.3 | Held for trading |  |  |  |  |  |  |
|  |  | 2016 |  |  | 2015 |  |  |
|  | Name of company | $\begin{aligned} & \text { Number of } \\ & \text { shares / } \\ & \text { certificates / } \\ & \text { units } \end{aligned}$ | Book value | Market value | Number of shares / certificates / units | Book value | Market value |
|  |  |  | Rupees |  |  | Rupees |  |
|  | Listed |  |  |  |  |  |  |
|  | National Bank of Pakistan | 399,266 | 17,147,638 | 29,901,031 | 399,266 | 17,147,638 | 21,576,335 |
|  |  |  |  |  | Note | $\begin{gathered} 2016 \\ \text { Rupees } \end{gathered}$ | $\begin{gathered} 2015 \\ \text { Rupees } \end{gathered}$ |
| 20.2 | Investment in listed companies - available-for-sale |  |  |  |  |  |  |
|  | Cost of investment in listed companies |  |  |  | 20.2.1 | 433,472,850 | 434,090,770 |
|  | Less: Provision for diminution in value |  |  |  |  |  |  |
|  | Balance brought forward from last year Provision reversed during the year |  |  |  |  | $(13,062,563)$ | $(13,062,563)$ |
|  |  |  |  |  |  | 7,667,902 | - |
|  | Provision reversed during the year |  |  |  |  | (5,394,661) | $(13,062,563)$ |
|  |  |  |  |  | 20.2.1 | 428,078,189 | 421,028,207 |

20.2.1 Book values and market values of investment in listed companies classified as available-for-sale are:

| Name of the Company | 2016 |  |  | 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of shares / certificates / units | Book value | Market value | Number of shares / | Book value | Market value |
|  |  | Rupees |  | units | Rupees |  |
| Financial Services |  |  |  |  |  |  |
| Escort Investment Bank | 16,846 | 25,269 | 67,384 | 16,846 | 25,269 | 39,588 |
|  | 16,846 | 25,269 | 67,384 | 16,846 | 25,269 | 39,588 |
| Banks |  |  |  |  |  |  |
| Askari Bank Limited | 7,276 | 101,907 | 181,536 | 7,276 | 101,906 | 158,180 |
| Bank Al-Falah Limited | 9,232 | 147,079 | 350,447 | 9,232 | 147,079 | 266,066 |
| Faysal Bank Limited | 70,045 | 391,273 | 1,525,580 | 70,045 | 391,273 | 1,080,794 |
| MCB Bank Limited | 370,432 | 55,357,113 | 88,096,138 | 370,432 | 55,357,113 | 80,328,179 |
| National Bank of Pakistan | 6,359,119 | 6,824,793 | 476,234,422 | 6,359,119 | 6,824,793 | 343,646,791 |
| N.I.B Bank Limited | 28,420,050 | 51,440,290 | 51,440,291 | 28,420,050 | 56,828,787 | 53,998,095 |
| Silk Bank Limited | 24,656 | 45,614 | 45,614 | 24,656 | 51,778 | 44,874 |
| The Bank of Punjab Limited | 30,080 | 175,667 | 530,912 | 30,080 | 175,667 | 277,037 |
| United Bank Limited | 1,024 | 4,350 | 244,634 | 1,024 | 4,350 | 158,669 |
|  | 35,291,914 | 114,488,086 | 618,649,573 | 35,291,914 | 119,882,746 | 479,958,685 |
| Balance carried forward | 35,308,760 | 114,513,355 | 618,716,957 | 35,308,760 | 119,908,015 | 479,998,273 |

## Notes to the Financial Statements | for the year ended December 31, 2016

## Name of company <br> Balance brought forward <br> Insurance

Adamjee Insurance Company Limited
Asia Insurance Company Limited Crescent Star Insurance Company Limited

Habib Insurance Company Limited Pakistan Guarantee Insurance Company Limited
PICIC Insurance Company Limited Sterling Insurance Company Limited Union Insurance Company of
Pakistan Limited
United Insurance Company of Pakistan Limited

Personal Goods
Brothers Textile Mills Limited
Khurshid Spinning Mills Limited
Sahrish Textile Mills Limited
Pakistan Synthetics Limited
Crescent Jute Products Limited
Usman Textile Mills Limited
Colony Textile Limited
Kohinoor Industries Limited
Muhammad Farooq Textile Mills Limited
Taj Textile Mills Limited

## General Industries

Packages Limited
Hashmi Can Company Limited
Household Goods
Hussain Industries Limited
Towellers Limited

Food Producers
Imperial Sugar Mills Limited Kohinoor Sugar Mills Limited Pangrio Sugar Mills Limited Sakrand Sugar Mills Limited Shahtaj Sugar Mills Limited Sind Abadgar Sugar Mills Limited Universal Oil Mills Limited

Construction and Materials
Akzo Nobel Pakistan Limited Dada Bhoy Cement Industries Limited
Fauji Cement Company Limited Javedan Cement Limited D.G Khan Cement Limited Zeal Pak Cement Factory Limited

## Tobacco

Philip Morris (Pakistan) Limited Pakistan Tobacco Company Limited

Balance carried forward


| $\mathbf{2 0 1 5}$ |  |  |
| :--- | :--- | ---: |
| Number of <br> shares / <br> certificates / <br> units | Book value | Market value |
| $35,308,760$ | Rupees |  |
|  | $119,908,015$ | $479,998,273$ |



| 32,124,622 | 103,687,459 |
| :---: | :---: |
| 224,800 | 615,734 |
| 1,208,982 | 6,359,245 |
| 1,724 | 241,300 |
| 4,450,108 | 4,818,097 |
| - | - |
| - | - |
| 166,165 | 17,116,944 |
| 38,176,401 | 132,838,780 |


| $1,398,536$ |
| ---: |
| 24,480 |
|  |
| 604,491 |
| 12,700 |
| 22,029 |
| 855,790 |
| 23,250 |
|  |
| 56,227 |
|  |
| 556,714 |
| $3,554,217$ |

$\left.\begin{array}{||r|r|}\hline 32,124,622 \\ 244,800 \\ 1,208,982 \\ 1,724 \\ - \\ 4,450,108 \\ - \\ - \\ \hline\end{array} \begin{array}{r}79,031,269 \\ 526,320 \\ 7,852,338 \\ 254,635 \\ 166,165\end{array}\right)$
$\left.\begin{array}{|c|c||}\hline 229 \\ - \\ - \\ 21,252 \\ 64,498 \\ - & 2,122 \\ - \\ 149,762 \\ 10,513 \\ 2,255 \\ - & 651,280 \\ \hline 248,509 & 688,787 \\ 92,981 \\ & 17,466 \\ - \\ \hline\end{array}\right]$

| 353 |  |  |
| ---: | :---: | :---: |
| 7,600 |  |  |
| 13,510 |  |  |
| 2,846 |  |  |
| 157,314 | 229 | 1,850 |
| 300 | - | - |
|  | 21,252 | - |
| 118,552 |  |  |
| 11,681 | 64,498 | 48,268 |
|  | - | - |
| 4,100 | 149,762 | 356,842 |
| 5,600 | 10,513 | 41,468 |
|  | 2,255 | 13,530 |
| 321,856 | - | - |


| 821,714 |
| ---: |
| 5,250 |
| 826,964 |


| $90,388,540$ | $698,867,757$ |
| :---: | :---: |
| - | - |
| $90,388,540$ | $698,867,757$ |


| 821,714 |
| ---: |
| 5,250 |
| 826,964 |


| $90,388,540$ |  |
| :---: | :---: |
| - | $478,327,937$ |
| - |  |
| $90,388,540$ | $478,327,937$ |


| 15,820 |
| ---: |
| 241,759 |
| 257,579 |




39,924
26,451
100,000
11,900
397
98,500
30,000
307,172

| 71,863 |  |
| ---: | ---: |
| 92,579 |  |
| 277,000 |  |
| 10,948 | 199,620 |
| 2,974 | 413,958 |
| 288,000 |  |
| 49,500 | 38,556 |
| - | 26,921 |
| 947,864 | $2,423,100$ |




| 21,206 |
| ---: |
| 70,140 |
| 91,346 |
| $41,116,373$ |



| 21,206 |
| ---: |
| 70,140 |$|$


| 36,893 |  |
| ---: | ---: |
| 234,209 |  |
| 271,102 |  |
| $270,685,838$ | $35,736,351$ <br> $78,149,287$ <br> $113,885,638$ |
| $232,403,040$ |  |

Notes to the Financial Statements
for the year ended December 31, 2016


| 2016 |  |  |
| :---: | :---: | :---: |
| Number of <br> shares / <br> certificates / <br> units | Book value | Market value |
|  | Rupees |  |
| $41,116,373$ | $264,673,258$ | $1,662,573,979$ |


| 2015 |  |  |
| :--- | :---: | :---: |
| Number of <br> shares / <br> certificates / <br> units | Book value | Market value |
|  | Rupees |  |
| $40,970,198$ | $270,685,838$ | $1,232,403,040$ |

## and Gas

National Refinery Limited
Pakistan State Oil Company Limited Pakistan Petroleum Limited


| $28,312,467$ |  |
| ---: | ---: |
| 371,225 | $112,107,327$ <br> $2,647,533$ <br> $27,388,953$ <br> $48,236,760$ <br> $56,072,645$ |

Electricity
The Hub Power Company Limited
K-Electric Limited
Kot Addu Power Company Limited
Southern Electric Power Company
Limited
Gas Water and Multiutilities
Sui Southern Gas Company Limited
Sui Northern Gas Pipelines Limited *
Engineering
Dewan Automotive Engineering
Limited
Pakistan Engineering Company Limited
Fixed Line Telecommunication
Worldcall Telecom Limited
Forestry and Paper
Security Papers Limited
Chemicals
Fauji Fertilizer Bin Qasim Limited
ICI Pakistan Limited
Lotte Chemical Pakistan Limited
Linde Pakistan Limited

Total

* Frozen shares

This represents $8,698,203$ ordinary shares of Sui Northern Gas Pipelines Limited which are frozen on the basis of Government of Pakistan (GoP) directives F.10(6\&14)EN-94/2005 dated April 13, 2005, as the same form part of the strategic shareholding under the control of the GoP. As a result, the Company is restricted from selling, transferring, encumbering or otherwise disposing of or dealing with any interest in the said shares, including any future bonus/right shares in respect thereof.

## Notes to the Financial Statements | for the year ended December 31, 2016

20.3 Book values and market values of investment in certificates and units of mutual funds classified as available-for-sale are:

| Name of company | 2016 |  |  | 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number ofshares /certificates /units | Book value | Market value | Number of shares / | Book value | Market value |
|  |  | Rupees |  | units | Rupees |  |
| Open-End Mutual Funds |  |  |  |  |  |  |
| Pakistan Capital Market Fund | 20,767 | 79,326 | 277,239 | 20,767 | 79,326 | 214,317 |
| National Investment Unit Trust 20.3.1 | 46,328,425 | 1,455,639,114 | 4,055,590,325 | 46,328,425 | 1,455,639,114 | 2,929,809,597 |
| JS Value Fund Limited | 40,949 | 2,267,483 | 10,529,626 | 40,949 | 2,267,483 | 7,731,954 |
| Pakistan Stock Market Fund Limited | 6,779 | 111,336 | 786,974 | 6,745 | 111,336 | 541,966 |
| JS Growth Fund | 3,496 | 140,039 | 780,132 | 3,496 | 140,039 | 554,365 |
|  | 46,400,416 | 1,458,237,298 | 4,067,964,296 | 46,400,382 | 1,458,237,298 | 2,938,852,199 |
| Close-End Mutual Funds |  |  |  |  |  |  |
| PICIC Growth Fund | 30,406,721 | 498,670,224 | 926,188,722 | 30,406,721 | 498,670,224 | 685,063,424 |
| PICIC Investment Fund | 17,246 | 100,372 | 239,719 | 17,246 | 100,372 | 197,122 |
|  | 30,423,967 | 498,770,596 | 926,428,441 | 30,423,967 | 498,770,596 | 685,260,546 |
|  | 76,824,383 | 1,957,007,894 | 4,994,392,737 | 76,824,349 | 1,957,007,894 | 3,624,112,745 |

20.3.1 The Company holds $46,328,425$ NIT units (2015: $46,328,425$ units). The cost ranges from Rs. 63.24 to Rs. 66.03 (2015: Rs. 53.95 to Rs. 54.50 ) per unit. The units repurchase price as at year end was Rs. 90.00 (2015: Rs. 63.24) per unit.
20.3.2 Market value of quoted available for sale investment (unlisted share and NIT unit) is Rs. 5,008 million (2015: Rs. 5,321 million).

20.4.1 Cost of investment in unlisted companies

## Name of company

| 2016 |  | 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Number of <br> shares $/$ <br> certificates | Book Value |  | Number of <br> shares $/$ | Book Value |
| certificates |  |  |  |  |$\quad$ (Rupees) $\quad$| (Rupees) |
| :---: |

Banks
State Bank of Pakistan
(Break-up value is Rs. 619,975 per share based
on financial statements for the year ended June 30, 2016)
Governor: Mr. Ashraf Mahmood Wathra
Industrial Development Bank of Pakistan * / **
(Break-up value is Rs. Nil per share based on financial
statements for the year ended June 30, 2012)
Chairman/Managing Director: Mr. Jamal Nasim
6,213
11,113 $\frac{618,227}{1,135,841} \frac{6,213}{11,113} \frac{618,227}{1,135,841}$

## Mutual Funds

National Investment Trust Limited
(Break-up value is Rs. 12,027 per share based on financial statements for the year ended June 30, 2016)
Managing Director \& Chairman: Mr. Shahid Ghaffar
Insurance
Indus Assurance Limited *
Cotton and Textile
Afsar Textile Mills Limited *
Kohinoor Cotton Mill Limited *
Chemical
Synthetic Chemical Limited *
Vanaspati and Allied Industries
Burma Oil Limited *
Burma Soap Limited *
Miscellaneous
Arag Industries Limited *

| 133,333 | 685,403 | 133,333 | 685,403 |
| :---: | :---: | :---: | :---: |
| 292,968 | 2,608,105 | 292,968 | 2,608,105 |

Notes to the Financial Statements
for the year ended December 31, 2016

* Financial statements of these companies are not available, therefore, the break-up value and the name of the Chief Executive Officer is not presented.
** Industrial Development Bank of Pakistan (IDBP) has been dissolved and all assets and liabilities are vested in the Industrial Development Bank Limited (IDBL) vide Government of Pakistan (GoP)'s Finance division's S.R.O. (1)/2012 dated November 13, 2012.
20.5 Held-to-maturity - secured

| 2016 | 2015 | 2016 |
| :---: | :---: | :---: |

Tenure

Face value - Rupees in million
Market value - Rupees in million
Maturity dates

Profit repayment - frequency
Principal repayment - frequency
Effective interest rate / coupon rate -
per annum

| 1,127,806,300 | 715,560,000 | 2,978,233,840 | 3,117,912,770 |
| :---: | :---: | :---: | :---: |
| 3 months to 1 <br> year | 3 months to 1 <br> year | $\begin{gathered} 3 \text { years to } 10 \\ \text { year } \end{gathered}$ | 3 years to 10 <br> year |
| 1,147 | 738 | 3,000 | 3,150 |
| 1,133 | 733 | 3,240 | 3,474 |
| January 2017 | January 2016 | July 2016 | July 2016 |
| to May 2017 | to March 2016 | to March 2025 | to March 2025 |
| On maturity | On maturity | On maturity | Semi-annually |
| On maturity | On maturity | On maturity | On maturity |
| 5.85\% | 5.46\% | 8.75\% | 6.38\% |
| to $5.94 \%$ | to $6.38 \%$ | to $12.00 \%$ | to $12.00 \%$ |

20.5.1 The amount of Pakistan Investment Bonds include Rs. 308 million (2015: Rs. 300 million) deposited with the State Bank of Pakistan as required by section 29 of the Insurance Ordinance, 2000.

|  | 2016 | Note |
| :---: | :---: | :---: |
| Rupees | 2015 |  |
| Rupees |  |  |

20.6 Investment in listed companies - held-for-trading

Cost of investment in listed companies
21.6.1

Prior year gain
Gain for the current year
Gain on revaluation of investments

20.6.1 Book values and market values of investment in listed companies classified as held-for-trading are:

| Name of company | 2016 |  |  | 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of shares / certificates / units | Book value | Market value | Number of shares / | Book value | Market value |
|  |  | Rupees |  | units | Rupees |  |
| Cement |  |  |  |  |  |  |
| Attock Cement Limited | 57,500 | 4,990,500 | 19,334,950 | 57,500 | 4,990,500 | 9,645,625 |
| Commercial Banks |  |  |  |  |  |  |
| National Bank of Pakistan | 399,266 | 17,147,638 | 29,901,031 | 399,266 | 17,147,638 | 21,576,335 |
| Electricity |  |  |  |  |  |  |
| The Hubpower Company Limited | 100,004 | 4,524,181 | 12,348,494 | 100,004 | 4,524,181 | 10,260,410 |
| Technology and Communication |  |  |  |  |  |  |
| Pakistan Telecommunication |  |  |  |  |  |  |
| Company Limited | 319,500 | 5,543,325 | 5,489,010 | 319,500 | 5,543,325 | 5,268,555 |
| Chemicals |  |  |  |  |  |  |
| Fauji Fertilizer Company Limited | 60,000 | 7,028,400 | 6,262,200 | 60,000 | 7,028,400 | 7,078,800 |
| Engro Fertilizer Company Limited | 17,078 | 1,019,533 | 1,160,962 | 17,078 | 1,019,533 | 1,436,772 |
| Engro Corporation Limited | 170,786 | 15,719,143 | 53,983,747 | 170,786 | 15,719,143 | 47,715,901 |
| Engro Polymer and Chemicals Limited | 250,000 | 2,530,000 | 4,615,000 | 250,000 | 2,530,000 | 2,610,000 |
|  | 497,864 | 26,297,076 | 66,021,909 | 497,864 | 26,297,076 | 58,841,473 |
|  | 1,374,134 | 58,502,720 | 133,095,394 | 1,374,134 | 58,502,720 | 105,592,398 |


| 2016 | PRC Building, Karachi | PRC House | Lease hold land | PRC <br> Towers, <br> Karachi | Electrical installation | Air conditioning plant | Lift | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rupees |  |  |  |  |  |  |  |
| As at January 01, 2016 - |  |  |  |  |  |  |  |  |
| Cost | 150,302 | - | 572,406 | 89,151,323 | 18,995,068 | 26,556,830 | 21,085,825 | 156,511,754 |
| Accumulated depreciation | $(76,932)$ | - | - | $(58,325,706)$ | $(18,815,110)$ | $(26,300,641)$ | $(20,886,195)$ | $(124,404,584)$ |
| Book value | 73,370 | - | 572,406 | 30,825,617 | 179,958 | 256,189 | 199,630 | 32,107,170 |
| December 31, 2016 |  |  |  |  |  |  |  |  |
| Opening net book amount | 73,370 | - | 572,406 | 30,825,617 | 179,958 | 256,189 | 199,630 | 32,107,170 |
| Additions | - | - | - | - | - | - | - | - |
| Disposals | - | - | - | - | - | - | - | - |
| Transfers in / out |  |  |  |  |  |  |  |  |
| Cost | - | 1,885,230 | - | 319,156 | - | - | - | 2,204,386 |
| Accumulated depreciation | - | $(964,951)$ | - | $(196,649)$ | - | - | - | $(1,161,600)$ |
|  | - | 920,279 | - | 122,507 | - | - | - | 1,042,786 |
| Deprecation charge for the year | $(3,669)$ | $(46,014)$ | - | $(1,547,406)$ | $(35,992)$ | $(51,238)$ | $(39,926)$ | $(1,724,245)$ |
| Book value | 69,701 | 874,265 | 572,406 | 29,400,718 | 143,966 | 204,951 | 159,704 | 31,425,711 |
| As at December 31, 2016 |  |  |  |  |  |  |  |  |
| Cost | 150,302 | 1,885,230 | 572,406 | 89,470,479 | 18,995,068 | 26,556,830 | 21,085,825 | 158,716,140 |
| Accumulated depreciation | $(80,601)$ | $(1,010,965)$ | - | $(60,069,761)$ | $(18,851,102)$ | $(26,351,879)$ | $(20,926,121)$ | (127,290,429) |
| Book value | 69,701 | 874,265 | 572,406 | 29,400,718 | 143,966 | 204,951 | 159,704 | 31,425,711 |
| Depreciation rate - percentage | 5\% | 5\% | 0\% | 5\% | 20\% | 20\% | 20\% |  |
|  |  |  |  |  |  |  |  |  |
| 2015 | PRC Building, Karachi | PRC House | $\begin{aligned} & \text { Lease hold } \\ & \quad \text { land } \end{aligned}$ | PRC Towers, Karachi | Electrical installation | Air conditioning plant | Lift | Total |


| $\begin{aligned} & 150,302 \\ & (73,070) \\ & \hline \end{aligned}$ | - | 572,406 - | $\begin{gathered} 89,151,323 \\ (56,703,305) \\ \hline \end{gathered}$ | $\begin{gathered} 18,995,068 \\ (18,770,120) \\ \hline \end{gathered}$ | $\begin{gathered} 26,556,830 \\ (26,236,594) \\ \hline \end{gathered}$ | $\begin{array}{r} 21,085,825 \\ (20,836,287) \\ \hline \end{array}$ | $\begin{gathered} 156,511,754 \\ (122,619,376) \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 77,232 | - | 572,406 | 32,448,018 | 224,948 | 320,236 | 249,538 | 33,892,378 |
| 77,232 | - | 572,406 | 32,448,018 | 224,948 | 320,236 | 249,538 | 33,892,378 |
| - | - | - | - | - |  | - | - |
| $(3,862)$ | - | - | $(1,622,401)$ | (44,990) | $(64,047)$ | $(49,908)$ | (1,785,208) |
| 73,370 | - | 572,406 | 30,825,617 | 179,958 | 256,189 | 199,630 | 32,107,170 |
| 150,302 | - | 572,406 | 89,151,323 | 18,995,068 | 26,556,830 | 21,085,825 | 156,511,754 |
| $(76,932)$ | - | - | $(58,325,706)$ | $(18,815,110)$ | $(26,300,641)$ | $(20,886,195)$ | $(124,404,584)$ |
| 73,370 | - | 572,406 | 30,825,617 | 179,958 | 256,189 | 199,630 | 32,107,170 |
| 5\% |  | 0\% | 5\% | 20\% | 20\% | 20\% |  |

Buildings and related lease hold lands are held by the Company for both own use purposes and as investment properties. The carrying value of these buildings and lease hold lands have been allocated between the investment properties and assets held for own use (refer note -29 , fixed assets) on the basis of floor space occupied for respective purposes
The book value of the PRC Building, Karachi and PRC Towers, Karachi including portion attributable as owner-occupied property and all installations therein and excluding lease hold land is Rs. 69.556 million (2015: Rs. 73.370 million). The market value of the same amounted to Rs. 1,483.737 million (2015: Rs. 1,410) million. The valuation at both the year end have been carried out by M/s. M.J. Surveyors (Private) Limited, an independent valuer.

## 22 AMOUNT DUE FROM OTHER INSURERS AND REINSURERS

| Amount due from other insurers |  | 4,824,648,843 | 3,725,659,944 |
| :---: | :---: | :---: | :---: |
| Amount due from other reinsurers |  | 233,397,326 | 328,380,149 |
|  | 22.1 \& 22.2 | 5,058,046,169 | 4,054,040,093 |
| Less: Provision for doubtful debts | 22.3 | (524,634,292) | $(386,000,000)$ |
|  |  | 4,533,411,877 | 3,668,040,093 |

22.1 This includes gross amount Rs. 1,398,248,084 (2015: Rs. 1,223,801,607) due from related party National Insurance Company Limited. The age analysis of amount due from related party is as follows:

## Upto 3 months

| 400,610,734 | 483,426,780 |
| :---: | :---: |
| 997,637,350 | 740,374,827 |
| 1,398,248,084 | 1,223,801,607 |

22.2 These balances are based on underlying information and returns submitted by insurers/reinsurers periodically. During the prior year, a Reconciliation Committee has been formed via Office Order No. 169 as approved by the Audit Committee of the Board during its meeting held on August 25, 2015 to reconcile and agree the balances relating to other insurer / reinsurer to ensure that the balances are accurate and complete in respect of information available. The provision held is also subject to review as a part of this exercise.

### 22.3 Provision for doubtful debts

| Balance as at January 01 | $386,000,000$ | $386,000,000$ |
| :--- | ---: | ---: |
| Provision made during the year | $138,634,292$ |  |
|  |  |  |
| Balance as at December 31 |  |  |

## 23 PREMIUM AND CLAIMS RESERVES RETAINED BY CEDANTS

| Premium reserves |  | 1,085,599 | 2,059,909 |
| :---: | :---: | :---: | :---: |
| Losses reserves |  | 29,711,419 | 28,540,839 |
| Cash losses (received) / paid to ceding companies |  | (2,111,200) | 154,497,260 |
| Less: Provision for doubtful debts |  | $(17,000,000)$ | $(17,000,000)$ |
|  | 23.1 | 11,685,818 | 168,098,008 |

## Notes to the Financial Statements | for the year ended December 31, 2016

23.1 This represents the retention of deposits by the ceding companies from the total amount ceded by them to the Company.

| 2016 | 2015 |
| :---: | :---: |
| Rupees | Rupees |

24 ACCRUED INVESTMENT INCOME
Dividend receivable
Interest on held to maturity investments
Interest on deposits maturity within 12 months
Rentals receivable
Provision for dividend receivable
REINSURANCE RECOVERIES AGAINST
OUTSTANDING CLAIMS

## Facultative business

| Fire | $512,049,237$ | $584,588,099$ |
| :--- | ---: | ---: |
| Marine hull | $20,071,757$ | $1,341,479$ |
| Aviation | $1,122,889,424$ | $56,399,014$ |
| Engineering | $91,506,402$ | - |
|  | $1,746,516,820$ | $642,328,592$ |
| Treaty | $986,265,323$ | $764,215,803$ |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

## DEFERRED COMMISSION EXPENSE

Facultative business

| Fire | $124,714,997$ | $114,826,562$ |
| :--- | ---: | ---: |
| Marine cargo | 653,118 | $1,148,700$ |
| Marine hull | $1,803,517$ | $4,633,416$ |
| Accident and others | $8,426,354$ | $9,594,489$ |
| Aviation | $1,328,262$ | $1,860,888$ |
| Engineering | $29,061,745$ | $30,451,962$ |
|  | $165,987,993$ | $162,516,017$ |
|  | $432,298,403$ | $424,408,378$ |
|  |  | $598,286,396$ |
|  |  |  |

## Notes to the Financial Statements <br> for the year ended December 31, 2016

|  | 2016 | 2015 |
| :---: | :---: | :---: |
| Note | Rupees | Rupees |

PREPAYMENTS

Prepayment reinsurance ceded-Facultative business

Fire
Marine hull
Accident and others
Aviation
Engineering

Prepayment reinsurance ceded-Treaty business
Other prepayments

## SUNDRY RECEIVABLE

| Employee welfare fund receivable | 888,135 | 888,135 |  |
| :--- | :---: | ---: | ---: |
| Export Credit Guarantee schemes | 28.1 | $56,142,435$ | $56,142,435$ |
| Receivable against National Co-insurance Scheme |  | $4,939,471$ | $4,939,471$ |
| Receivable against War Risk Insurance-Karachi | 28.2 | $7,724,303$ | $7,724,303$ |
| Receivable against War Risk Insurance-Lahore |  | $10,541,524$ | $10,541,524$ |
| Receivable From Economic Cooperation |  |  |  |
| Organization (ECO) Reinsurance Pool | 28.3 | $36,215,493$ | $36,215,493$ |
| Receivable from Investment |  |  |  |
| Corporation of Pakistan | 28.4 | $4,565,000$ | $4,565,000$ |
| Advances |  | $5,539,389$ | $5,093,570$ |
| Security deposits | $4,901,855$ | $3,349,514$ |  |
| Receivable from Sindh Revenue Board | 17.4 | $442,424,338$ | - |
| Others |  | $6,846,620$ | $6,098,075$ |
|  |  | $580,728,563$ | $135,557,520$ |
| Less: Provision for doubtful debts |  | $(42,729,624)$ | $(42,729,624)$ |
| Balance brought forward from last year |  | $(28,071,218)$ | - |
| Provision made during the year |  | $(70,800,842)$ | $(42,729,624)$ |

## Notes to the Financial Statements | for the year ended December 31, 2016

28.1 This represents the total amount of income tax deposited by the Company since the year 1984-85 to the year 2001-02 in respect of Export Credits Guarantee scheme. The income of the respective years under the Scheme was transferred to the Government. The income tax department, however, taxed ECGS income by clubbing it with the Company's income. The Company's appeal in this respect which was pending before High Court has been dismissed. This amount was previously classified as advance tax and has been transferred as amount receivable from the Ministry of Finance, Government of Pakistan.

The Company had filed an appeal in the Supreme Court of Pakistan in this respect which vide order dated August 21, 2007 granted leave to appeal filed by the Company against the judgment of the High Court. The matter is now before Alternate Dispute Resolution Committee (ADRC).

The ADRC therefore concluded that they would refer the matter to the FBR for providing a legal expert to the ADRC or to re-constitute the ADRC by including therein the legal expert who can interpret and decide on the applicability of the Article 165A of the Constitution of Pakistan in this case.

FBR via letter No. 2(48) IT-Jud/2006-ADR/45098-R regretted the request for reconstitution of ADRC. Therefore the Company pursued its case with the Supreme Court of Pakistan which has already granted a leave to appeal against order of High Court has remanded back the case to the High Court of Sindh where the matter is still pending for date of hearing. During the year, the Company has made provision of amounting to Rs. 28.071 million in these financial statements.
28.2 Amount is receivable from Government of Pakistan against expenses for running the affairs of War Risk Insurance Department (the Department) working under the supervision of Pakistan Insurance Company (defunct). The Department was set up for insurance of losses which could have occurred due to war.
28.3 The amount represents the management fee receivable from Economic Cooperation Organization (ECO) in respect of arrangements of meetings in Pakistan in relation to ECO Reinsurance pool.
28.4 Investment Corporation of Pakistan (ICP) was amalgamated with and into Industrial Development Bank of Pakistan in terms of Scheme of Amalgamation-2006. All the shareholders of ICP (Defunct) were converted into creditors. The said amount represents receivable from ICP in this regard. The matter is still pending for recording of evidences from the defendant side (Investment Development Bank Pakistan Limited).

## Notes to the Financial Statements | for the year ended December 31, 2016

|  | 2016 | 2015 |
| :--- | :---: | :---: |
| Note | Rupees | Rupees |

## 29 FIXED ASSETS

### 29.1 Land and Building

| PRC House | 374,685 | $1,314,685$ |  |
| :--- | ---: | ---: | ---: |
| Lift | - | 147 |  |
| PRC Tower-leasehold land | 223,622 | 223,622 |  |
| PRC Tower-building |  | $13,982,457$ | $14,840,883$ |
|  |  | $14,580,764$ | $16,379,337$ |

29.2 Furniture, fixtures, books, office equipments and computer

| Furniture and fixture | $1,397,565$ | $1,285,127$ |
| :--- | ---: | ---: |
| Office equipment | $1,882,666$ | $1,474,005$ |
| Books | 337,337 | 310,391 |
| Computers | 29.5 | $6,533,208$ |
|  |  | $6,668,145$ |

29.3 Electrical installation, air-conditioning and lifts

Electrical installation
Air-conditioning
Lifts

|  | 1,823,072 | 2,278,840 |
| :---: | :---: | :---: |
|  | 4,737,166 | 5,921,570 |
|  | 1,493,053 | 1,866,316 |
| 29.5 | 8,053,291 | 10,066,726 |
| 29.5 | 6,141,640 | 7,390,269 |
| 29.5 | 38,926,471 | 43,574,000 |


$\begin{array}{r}144,787,410 \\ (95,54,923) \\ \hline 49,192,487\end{array}$






$\infty$ 机


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As at December 31, 2016 As at December 31, 2016
Cost
Accumulated depreciation
Book value

PakRe
Notes to the Financial Statements | for the year ended December 31, 2016
Particular of purchaser

| Purchase <br> price | Accumulated <br> depreciation | Book <br> value | Sale <br> proceeds | Gain on <br> disposal | Mode of disposal |
| :---: | :---: | :---: | :---: | :---: | :---: |


29.6 Disposal / transfer of fixed assets
During the year ended December 31, 2016
Vehicles
Suzuki Cultus - AXB-584
Suzuki Cultus - GP - 5813
Suzuki Cultus - AXB- 561
Toyota Corolla - GP 5812
Toyota Corolla - GP 5815
There were no disposal during the year ended December 31, 2015.

## Particulars of items

990,000
834,000
990,000
1,269,000
$1,269,000$
5,352,000
Vehicles

## Total

Particulars of items

\[
$$
\begin{aligned}
& \text { Mr. Rehmatullah Khilji } \\
& \text { Mrs. Sobia Yaseen Ali } \\
& \text { Syed Tahir Ali } \\
& \text { Mrs. Farzana Munaf } \\
& \text { Mrs.Ghazala Imran }
\end{aligned}
$$

\] | $(589,846)$ | 400,154 | 400,154 |  | - |
| :--- | :--- | :--- | :--- | :--- |
| $(653,996)$ | 180,004 | 180,004 |  |  |
| $(603,645)$ | 386,355 | 386,355 |  |  |
| $(995,109)$ | 273,891 | 273,891 |  | - |
| $1,019,135)$ | 249,865 | 249,865 |  |  |
| 3,861,731) $1,490,269$ | $1,490,269$ |  |  |  |

## Notes to the Financial Statements | for the year ended December 31, 2016

## ASSETS RELATING TO BANGLADESH (FORMER EAST PAKISTAN)-NET

## Notes to the Financial Statements | for the year ended December 31, 2016

|  | $\begin{gathered} 2016 \\ \text { Rupees } \end{gathered}$ | 2015 <br> Rupees |
| :---: | :---: | :---: |
| Repairs and renewal | 1,796,822 | 1,164,606 |
| Medical | 20,300,620 | 19,303,909 |
| Rent, rates and taxes | 9,855,774 | 4,554,662 |
| Computer related expenses | 2,661,167 | 1,881,230 |
| Consultancy and professional charges | 1,864,350 | 797,050 |
| Newspaper and periodicals | 7,569,544 | 4,976,181 |
| Financial and CDC charges | 484,291 | 597,386 |
| Others | 538,291 | 15,669,684 |
|  | 684,504,028 | 646,619,306 |
| Expenses allocated to rental income | $(17,026,310)$ | $(16,071,413)$ |
| Expenses allocated to investment income | $(10,389,460)$ | $(9,157,093)$ |
|  | 657,088,258 | 621,390,800 |
| General Provident Fund |  |  |
| Size of the fund | 98,488,402 | 96,782,742 |
| Cost of investment made | 148,953,887 | 156,060,476 |
| Fair value of investment | 188,732,365 | 185,506,742 |
| Number of members | 205 | 218 |
| Composition of fund |  |  |
| Special account in scheduled bank(s) | 1,955,482 | 2,100,841 |
| Government securities | 139,068,850 | 139,030,080 |
| National investment trust units | 7,929,555 | 7,929,555 |
| Term deposits receipts (TDRs) | - | 7,000,000 |
|  | 148,953,887 | 156,060,476 |
|  | Percentage | Percentage |
| Percentage of investments made in. |  |  |
| Special account in scheduled bank(s) | 1\% | 1\% |
| Government securities | 93\% | 89\% |
| National investment trust units | 5\% | 5\% |
| Term deposits receipts (TDRs) | 0\% | 4\% |

The investment out of provident fund have been made in accordance with provisions of section 227 of the Companies Ordinance,1984.
31.1.1 The audit of the financial statements in progress and current year financial statements have not been finalized as of the date of issue of financial statements.

## Notes to the Financial Statements | for the year ended December 31, 2016


32.1 The rental income represents income from letting out of PRC Tower.

33 OTHER INCOME

| Income from financial assets |  |  |  |
| :---: | :---: | :---: | :---: |
| Interest on deposits |  | 143,349 | - |
| Interest on loans |  | 11,347 | 16,689 |
| Income from non-financial assets |  |  |  |
| Miscellaneous income |  | 3,578,214 | 27,026 |
| Liabilities no longer payable written back |  | 28,081,208 | - |
| Due to foreign reinsurers no longer payable written back | 33.1 | 54,586,075 | - |
| Gain on disposal of fixed assets |  | 812 | - |
|  |  | 86,401,005 | 43,715 |

33.1 This represents balances in respect of due to various foreign reinsurers aggregating to Rs. 54.586 million written back on account of no activity and business with these parties for past five years.

## OTHER CHARGES

Provision against amount due from other insurers and reinsurers
Provision against receivable of Export Credit Guarantee Scheme

## GENERAL AND ADMINISTRATION EXPENSES

Depreciation-fixed assets
Depreciation - investment properties
Director's meetings
Advertisement and business promotion
Training and research
Repairs and maintenance
Shares transaction costs
Auditors' remuneration
Other certification
Others
22.3 138,634,292
$\frac{28,071,218}{166,705,510}$

## Notes to the Financial Statements

| 35.1 | Auditors' remuneration | Note | 2016 <br> Rupees | 2015 <br> Rupees |
| :---: | :---: | :---: | :---: | :---: |
|  | Audit fee |  | 528,000 | 528,000 |
|  | Interim review |  | 132,000 | 132,000 |
|  | Audit out of pocket |  | 66,000 | 66,000 |
|  |  |  | 726,000 | 726,000 |
| 36 | INCOME TAX EXPENSE |  |  |  |
| 36.1 | Provision for taxation |  |  |  |
|  | Current |  | 452,684,601 | 440,077,090 |
|  | Prior |  | - | $(44,500,220)$ |
|  |  |  | 452,684,601 | 395,576,870 |

36.2 The department had made add backs relating to assessment years 1984-85 to 2001-02 on account of income under Export Credit Guarantee Schemes (ECGS). The Company had filed appeal against this in Income Tax Appellate Tribunal (ITAT), however, the ITAT concluded the appeals against the Company for the assessment years 1984-85 to 1994-95. The Company had filed an appeal in the Honorable High Court against the add backs relating to assessment years 1984-89, however the judgment was made against the Company by the Honorable High Court. The Company has now filed an appeal in the Honorable Supreme Court of Pakistan against the said judgment of the Honorable High Court, the Honorable Supreme Court of Pakistan vide order dated August 21, 2007 has granted leave to file an appeal against the said judgment.

The Company had filed an appeal in the Honorable High Court against the add backs relating to assessment years 1995-96 to 2001-02. These cases are pending for finalization before the Honorable High Court.

The total amount of income tax deposited by the Company since the year 1984-85 to the year 200102 in respect of Export Credits Guarantee Scheme (ECGS) is now recorded as a receivable from the Ministry of Finance, Government of Pakistan. The matter was contested by the Ministry and was placed before Alternate Dispute Resolution Committee (ADRC). The hearing was held on May 17, 2008. The ADRC after hearing the arguments was of the view that the applicability of Article 165A of the Constitution of Pakistan in the case of ECGS income is required to be determined to decide the issue. The members of ADRC have observed that they would require assistance of a legal expert to determine the applicability of Article 165A of the Constitution of Pakistan.

The ADRC, therefore, concluded that they would refer the matter to the FBR for providing legal expert to the ADRC or to reconstitute the ADRC by including therein a legal expert who can interpret and decide on the applicability of the aforesaid Article. FBR via letter No. 2(48) IT-Jud/2006-ADR/45098-R regretted the request for reconstitution of ADRC.

## Notes to the Financial Statements | for the year ended December 31, 2016

Therefore, the Company needs to pursue its case with Supreme Court of Pakistan which has already granted a leave to appeal against order of High Court. The matter was last fixed on April 29, 2015 and the Honorable Supreme Court of Pakistan vide its order has remanded back the case to High Court. No provision has been made in the financial statements in respect of this matter.
36.3 The Assistant Commissioner of Inland Revenue (ACIR) has also issued show cause notices under section 161/205 and 122(5A) of the Income Tax Ordinance, 2001 for the Tax Years 2009, 2010, 2011, 2012, 2013, 2014, 2015 and 2016 for non-deduction of tax on commission paid to local reinsurance companies and disallowances of expenses. The tax demand against these show causes notices are amounting to Rs. $370,037,784$, Rs. $97,552,694$, Rs. $443,039,254$, Rs. $468,371,794$ Rs. $191,405,099$, Rs. $542,653,355$, Rs. $553,563,056$ and Rs. $925,074,931$ respectively. The Company filed appeals against the orders which have been decided against the Company before Appellate Tribunal Inland Revenue (ATIR) and Commissioner Inland Revenue Appeal (CIRA) which are still pending in ATIR and CIRA.

During the year, ATIR has passed order against the Company dated October 03, 2016 for tax demand under section 161, default surcharge under section 205 and penalty for default under section 182 for the period from January 01, 2013 to September 30, 2014 amounting to Rs. $260,214,169$. The Company has challenged the order dated October 03, 2016 passed by ATIR in the Honorable High Court of Sindh.

Further, ATIR has passed the order in favor of the Company through a single order dated December 19, 2016, against tax demands by Commissioner Inland Revenue for Tax Year 2008 and 2009 under section 122(5A) amounting to Rs. 217.443 million and Rs. 252.776 million respectively. However, appeal effect order is still awaited. The Company has not recorded provision in this regard with the consultation of tax advisor as it is confident that the case will be decided in the Company's favor.

The Company has filed an appeal contesting the Federal Board of Revenue stance on the basis that the Company do not pay any such amount but such amounts are adjusted and the net amount of premium is received by the Company and it is in accordance with current industry practice. The Company has not made provision in this regard with consultation of tax advisor as it is confident that the case will be decided in the Company's favor.
36.4 Notice has been issued by the authority for Tax Year 2003, however, assessment proceedings are pending before the Honorable High Court. Further, a relief of Rs. $41,567,000$ was allowed to the Company by the Commissioner Inland Revenue (Appeal) for Tax Year 2004, which was also confirmed by Appellate Tribunal Inland Revenue. The Income Tax department has filed an ITRA against the said relief. The said ITRA is considered doubtful as it relates to miscellaneous application for rectification and has not challenged the main order. The Company has not made provision in this regard as it is confident that the case will be decided in the Company's favour.

## Notes to the Financial Statements

36.5 The Additional Commissioner of Inland Revenue (FBR) have issued show cause notices and orders under section 122(5A) of the Income Tax Ordinance, 2001 (the Ordinance) related to preceding tax year, by initiating the concept of single/one basket income to insurance industry, i.e., clubbing all other sources of income (e.g. dividend and rental income) into business income for charging the business rate of tax under Fourth Schedule of the Ordinance.

The Commissioner Appeals of Inland Revenue (FBR) passed an order No.15/A-1 dated March 18, 2016 in favor of M/s EFU General Insurance Limited. As per Company tax advisor, after EFU decision the cases against company are now becoming Infructuous, which is further evident by the recent amendment in Finance Act 2016. After which prospectively, the dividend income and capital gain of insurance companies would be taxed at corporate rate, the Company has incorporated the same tax changes in its financial statements for the year ended December 31, 2016. Currently, the cases of various previous tax years on single basket issue are pending before Appellate Tribunal Inland Revenue for verdict. The Company has not recorded provision in this regard with the consultation of tax advisor as it is confident that the case will be decided in the Company's favor.

| 2016 | 2015 |
| :---: | :---: |
| Rupees | Rupees |

### 36.6 Relationship between tax expenses and accounting profit

Profit before tax
Tax at the applicable rate of $31 \%(2015: 32 \%)$
Tax effect of dividend income taxed at lower rate
Tax effect of property income being taxed separately
Tax effect of income that are deductible in
determining the taxable profit
Charge for the year

| $1,426,947,799$ |  |
| :---: | :---: |
| $442,353,818$ | $1,772,273,879$ <br> - <br> - <br>  <br> $10,330,783$ <br> $452,684,601$ |

EARNINGS PER SHARE - basic and diluted

Profit after tax for the year - Rupees

| $974,263,198$ |
| :---: |
| $1,376,697,009$ <br> $300,000,000$$\xlongequal{300,000,000}$ |

Earnings per share - Rupees - basic and diluted

| 3.25 |
| :--- |

37.1 No figure for diluted earnings per share has been presented as the Company has not issued any instrument which when exercised would have an impact on earnings per share, i.e. there were no convertible dilutive potential shares outstanding on December 31, 2016.

# Notes to the Financial Statements | for the year ended December 31, 2016 

## 38 FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

### 38.1 Financial risk management objectives and policies

The Company's activities expose to financial risks, credit risk, liquidity risk and market risk (including interest / mark-up rate risk and price risk). The Company's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance. Overall, risks arising from the Company's financial assets and liabilities are limited. The Company consistently manages its exposure to financial risk without any material change from previous period in the manner described in notes below. The Board of Directors (the Board) has overall responsibility to the establishment and oversight of company's risk management framework. The Board is also responsible for developing the company's risk management policies.

### 38.2 Credit risk and concentration of credit risk

Credit risk is the risk that arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. The Company attempts to control credit risk by monitoring credit exposures by undertaking transactions with a large number of counterparties in various industries and by continually assessing the credit worthiness of counterparties.

Concentration of credit risk occurs when a number of counterparties have a similar type of business activities. As a result, any change in economic, political or other conditions would effect their ability to meet contractual obligations in similar manner. The Company's credit risk exposure is not significantly different from that reflected in the financial statements.

The management monitors and limits the company's exposure to credit risk through monitoring of client's exposure and conservative estimates of provisions for doubtful assets, if any. The management is of the view that it is not exposed to significant concentration of credit risk as its financial assets are adequately diversified in entities of sound financial standing, covering various industrial sectors.

The carrying amount of financial assets represents the maximum credit exposure as specified below:

|  | $\mathbf{2 0 1 6}$ <br> Rupees | $\mathbf{2 0 1 5}$ <br> Rupees |
| :--- | ---: | ---: |
| Bank deposits | $2,679,958,104$ | $3,284,913,652$ |
| Investments | $2,518,799,090$ | $2,484,246,112$ |
| Amount due from other insurers and reinsurers | $4,533,411,877$ | $3,668,040,093$ |
| Premium and claim reserves retained by cedants | $11,685,818$ | $168,098,008$ |

## Notes to the Financial Statements | for the year ended December 31, 2016

|  | $\begin{gathered} 2016 \\ \text { Rupees } \end{gathered}$ | $\begin{gathered} 2015 \\ \text { Rupees } \end{gathered}$ |
| :---: | :---: | :---: |
| Accrued investment income | 37,793,169 | 33,763,731 |
| Reinsurance recoveries against outstanding claims | 2,732,782,143 | 1,406,544,395 |
| Sundry receivables | 509,927,721 | 92,827,896 |
|  | 13,024,357,922 | 11,138,433,887 |

The Company did not hold any collateral against the above during the year. General provision is made for receivables according to the company's policy. The impairment provision is written off when the company expects that it cannot recover the balance due.

The age analysis of receivables comprising 'amount due from other insurers' and 'amount due from other reinsurers' is as follows:

|  | 2016 | 2015 |
| :---: | :---: | :---: |
|  | Rupees in thousand |  |
| Upto three months | 785,382 | 885,023 |
| Over three months but upto one year | 1,958,524 | 2,306,133 |
| Over one year but upto two year | 950,668 | 394,397 |
| Over two years but upto three year | 544,804 | 107,501 |
| Over three years | 818,667 | 360,986 |
|  | 5,058,045 | 4,054,040 |
| Provision against amount due from other insurers and reinsurers | $(524,634)$ | $(386,000)$ |
|  | 4,533,411 | 3,668,040 |

The credit quality of the Company's bank balances can be assessed with reference to external credit ratings as follows:

| Rating |  |  | 2016 | 2015 |
| :---: | :---: | :---: | :---: | :---: |
| Short | Long | Rating |  |  |
| term | term | agency | Rupees in thous and |  |
| A-1+ | AAA | JCR-VIS | 8,029 | 27,467 |
| A-1+ | AA+ | JCR-VIS | 2,648,191 | 2,861,075 |
| A-1+ | AAA | JCR-VIS | 5,472 | 5,104 |
| A-1+ | AA+ | PACRA | 16,306 | 15,577 |
|  | AA- | JCR-VIS | 21 | 21 |
| A 1+ | AA+ | PACRA | - | 375,670 |
|  |  |  | 2,678,019 | 3,284,914 |

## Notes to the Financial Statements | for the year ended December 31, 2016

### 38.3 Liquidity risk

Liquidity risk is the risk that the company will be unable to meet its funding requirements. To guard against the risk, the company has diversified funding sources and assets are managed with liquidity in mind, maintaining a healthy balance of cash and cash equivalents and readily marketable securities. The maturity profile is monitored to ensure adequate liquidity.

The following are the contractual maturities of financial liabilities, including estimated interest payments on an undiscounted cash flow basis:

|  | Carrying amount | Contractual cash flows | Maturity in one year | Maturity exceeding one year |
| :---: | :---: | :---: | :---: | :---: |
|  | Rupees in thous and |  |  |  |
| December 31, 2016 |  |  |  |  |
| Provision for outstanding claims | 4,590,672 | 4,590,672 | 4,590,672 | - |
| Amount due to other insurers / reinsurers | 1,964,346 | 1,964,346 | 1,964,346 | - |
| Premium and claim reserves retained from retrocessionaires | 19,064 | 19,064 | - | 19,064 |
| Other creditors and accruals | 26,027 | 26,027 | 26,027 | - |
| Accrued expenses | 19,909 | 19,909 | 19,909 | - |
| Retention money payable | 6,368 | 6,368 | 6,368 | - |
| Unclaimed dividend | 119,431 | 119,431 | 119,431 | - |
| Surplus profit payable | 1,213 | 1,214 | 1,213 | - |
|  | 6,747,028 | 6,747,029 | 6,727,965 | 19,064 |
| December 31, 2015 |  |  |  |  |
| Provision for outstanding claims | 3,093,187 | 3,093,187 | 3,093,187 | - |
| Amount due to other insurers / reinsurers | 1,497,163 | 1,497,163 | 1,497,163 | - |
| Premium and claim reserves retained from retrocessionaires | $19,064$ | 19,064 | - | 19,064 |
| Other creditors and accruals | 49,039 | 49,039 | 49,039 | - |
| Accrued expenses | 17,597 | 17,597 | 17,597 | - |
| Retention money payable | 6,368 | 6,368 | 6,368 | - |
| Unclaimed dividend | 137,227 | 137,227 | 137,227 | - |
| Surplus profit payable | 1,213 | 1,213 | 1,213 | - |
|  | 4,820,859 | 4,820,859 | 4,801,795 | 19,064 |

### 38.4 Market risk

Market risk is a risk that the value of a financial instrument will fluctuate as a result of changes in market prices. The Company is exposed to market risk with respect to its investments. The company has invested its funds in government securities, ordinary shares, National Investment Trust Units and close ended mutual funds resulting in risk arising from fluctuation in the rate of interest and dividend earned thereon and the possibility of capital gains or losses arising from the sale of these investments.

## Notes to the Financial Statements | for the year ended December 31, 2016

The Company minimizes such risk by having a diversified investments portfolio. In addition, the Company actively monitors the key factors that affect investment market.

## Sensitivity analysis

The table below summarizes company's equity price risk as of December 31, 2016 and 2015 and shows the effects of a $10 \%$ increase and a $10 \%$ decrease in market prices as at the year end. The selected change does not reflect what could be considered to be the best or worst case scenarios. Indeed, results could be worse in company's equity investment portfolio because of the nature of equity markets.

|  | Fair value | Estimated fair value after change in prices | Increase / (decrease) in |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Shareholders' equity | Profit / before tax |
|  | Rupees in thousands |  |  |  |
| December 31, 2016 |  |  |  |  |
| 10\% increase | 8,828,902 | 9,711,792 | 582,708 | 882,890 |
| 10\% decrease |  | 7,946,012 | $(582,707)$ | $(882,890)$ |
| December 31, 2015 |  |  |  |  |
| 10\% increase | 6,121,305 | 6,733,435 | 404,006 | 612,130 |
| 10\% decrease |  | 5,509,174 | $(404,006)$ | $(612,131)$ |

### 38.5 Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged or a liability settled, between knowledgeable, willing parties in an arm's length transaction. The carrying values of all financial assets and financial liabilities approximate their fair values except for equity and debt instruments held whose fair values have been disclosed in their respective notes to these financial statements.

### 38.6 Interest/ Mark-up rate risk

The Company invests in securities and has deposits that are subject to interest / mark-up rate risk. Interest / mark-up rate risk to the Company is the risk of changes in market interest / mark-up rates reducing the overall return on its interest bearing securities. The Company limits interest / mark-up rate risk by monitoring changes in interest / mark-up rates in the currencies in which its cash and investments are denominated. The following table provides information about the exposure of the Company to interest / mark-up rate risk at the balance sheet date based on contractual re-pricing or maturity dates which ever is earlier:

## Notes to the Financial Statements | for the year ended December 31, 2016

|  | 2016 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Effective } \\ \text { rate per } \\ \text { annum } \\ \text { (percentage) } \end{gathered}$ | Interest / mark-up bearing financial instruments |  |  |  | Non-interest/ <br> mark-up <br> bearing <br> financial <br> instruments | Total |
|  |  | Maturity up to one year | Maturity over one year to five years | Maturity more than five years | Sub total |  |  |
|  |  | Rupees in thousand |  |  |  |  |  |
| Financial assets |  |  |  |  |  |  |  |
| Cash and bank deposits | 5.00 to 8.00 | 2,588,486 | - | - | 2,588,486 | 91,516 | 2,680,002 |
| Loans to employees | 10 | 3,050 | 69,900 | - | 72,950 | - | 72,950 |
| Investment | 5.46 to 12 | 2,518,799 | 441,967 | 1,145,274 | 4,106,040 | 2,518,799 | 6,624,839 |
| Amount due from other |  |  |  |  |  |  |  |
| insurers / reinsurers <br> Premium and claim reserves |  | - | - | - | - | 4,533,412 | 4,533,412 |
| retained by cedants | - | - | - | - | - | 11,686 | 11,686 |
| Accrued investment income | - | - | - | - | - | 190,211 | 190,211 |
| Reinsurance recoveries against outstanding claims | - | - | - | - | - | 2,732,782 | 2,732,782 |
| Sundry receivables | - | - | - | - | - | 509,928 | 509,928 |
| Total |  | 5,110,335 | 511,867 | 1,145,274 | 6,767,476 | 10,588,334 | 17,355,810 |
| Financial liabilities |  |  |  |  |  |  |  |
| Provision for outstanding claims | - | - | - | - | - | 4,590,672 | 4,590,672 |
| Deferred liability - employee benefits | - | - | - | - | - | 1,296,307 | 1,296,307 |
| Long term deposits | - | - | - | - | - | 16,299 | 16,299 |
| Amount due to other insurers / reinsurers | - | - | - | - | - | 1,964,346 | 1,964,346 |
| Premium and claim reserves retained from retrocessionaires | - | - | - | - | - | 19,064 | 19,064 |
| Other creditors and accruals | - | - | - | - | - | 26,027 | 26,027 |
| Accrued expenses | - | - | - | - | - | 19,909 | 19,909 |
| Retention money payable | - | - | - | - | - | 6,368 | 6,368 |
| Unclaimed dividend | - | - | - | - | - | 119,431 | 119,431 |
| Surplus profit payable | - | - | - | - | - | 1,214 | 1,213 |
| Total |  | - | - | - | - | 8,059,637 | 8,059,636 |
| Interest risk sensitivity gap |  | 5,110,335 | 511,867 | 1,145,274 | 6,767,476 |  |  |
| Cumulative interest risk sensitivity gap |  | 5,110,335 | 5,622,202 | 6,767,476 |  |  |  |
|  |  | 2015 |  |  |  |  |  |
|  | Effective rate per annum (percentage) | Interest / mark-up bearing financial instruments |  |  |  | $\qquad$ |  |
|  |  | Maturity up to one year | Maturity over one year to five years | Maturity more than five years | Sub total |  | Total |
|  |  | Rupees in thousand |  |  |  |  |  |
| Financial assets |  |  |  |  |  |  |  |
| Cash and bank deposits | 5.00 to 8.00 | 2,968,156 | - | - | 2,968,156 | 316,809 | 3,284,965 |
| Loans to employees | 10 | 27,686 | 43,394 | - | 71,080 | - | 71,080 |
| Investment | 5.46 to 12 | 2,484,246 | 203,953 | 1,145,274 | 3,833,473 | 2,484,246 | 6,317,719 |
| Amount due from other insurers / reinsurers | - | - | - | - | - | 3,668,040 | 3,668,040 |
| Premium and claim reserves retained by cedants | - | - | - | - | - | 168,098 | 168,098 |
| Accrued investment income | - | - | - | - | - | 190,217 | 190,217 |
| Reinsurance recoveries against outstanding claims | - | - | - | - | - | 1,406,544 | 1,406,544 |
| Sundry receivables | - | , | - | - | - | 92,828 | 92,828 |
| Total |  | 5,480,088 | 247,347 | 1,145,274 | 6,872,709 | 8,326,782 | 15,199,491 |
| Financial liabilities |  |  |  |  |  |  |  |
| Provision for outstanding claims | - | - | - | - | - | 3,093,187 | 3,093,187 |
| Deferred liability - employee benefits | - | - | - | - | - | 1,486,580 | 1,486,580 |
| Long term deposits | - | - | - | - | - | 12,681 | 12,681 |
| Amount due to other insurers / reinsurers | - | - | - | - | - | 1,497,163 | 1,497,163 |
| Premium and claim reserves |  |  |  |  |  |  |  |
| Other creditors and accruals | - | - | - | - | - | 49,039 | 49,039 |
| Accrued expenses | - | - | - | - | - | 17,597 | 17,597 |
| Retention money payable | - | - | - | - | - | 6,368 | 6,368 |
| Unclaimed dividend | - | - | - | - | - | 137,227 | 137,227 |
| Surplus profit payable | - | - | - | - | - | 1,213 | 1,213 |
| Total |  | - | - | - | - | 6,320,119 | 6,320,119 |
| Interest risk sensitivity gap |  | 5,480,088 | 247,347 | 1,145,274 | 6,872,709 |  |  |
| Cumulative interest risk sensitivity gap |  | 5,480,088 | 5,727,435 | 6,872,709 |  |  |  |

## Notes to the Financial Statements | for the year ended December 31, 2016

## Sensitivity analysis

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore, a change in interest rate will not effect fair value of any financial instrument. For cash flow sensitivity analysis of variable rate instruments a change of 100 basis points in interest rates at the reporting date would have decreased /(increased) profit for the year by the amounts shown below.

It is assumed that the changes occur immediately and uniformly to each category of instrument containing interest rate risk. Variations in market interest rates could produce significant changes at the time of early repayments. For these reasons, actual results might differ from those reflected in the details specified below. The analysis assumes that all other variables remain constant.
$\begin{array}{cc}2016 & 2015 \\$\cline { 1 - 3 } $\left.\begin{array}{c}\text { Increase in profit } / \\ \text { decrease (loss) upon } \\ \text { change of } 100 \mathrm{bps}\end{array} & \end{array} \begin{array}{c}\text { Increase in profit / } \\ \text { decrease (loss) upon } \\ \text { change of 100 bps }\end{array}\right]$

Rupees in thousand
Cash flow sensitivity -
Variable Rate Financial Liabilities
Cash flow sensitivity -
Variable Rate Financial Assets


### 38.7 Foreign currency risk

Foreign currency risk is the risk that the value of financial instrument will fluctuate due to change in foreign exchange rates. The Company principal transactions are carried out in Pakistani Rupee and its exposure to foreign exchange risk arises primarily with respect to US Dollar and UK Pound. Financial assets exposed to foreign exchange risk amounted to Rs. $2,042.115$ million (2015: Rs. $2,243.307$ million) and Rs. 0.338 million (2015: Rs. 0.408 million) respectively at the end of the year.

The following significant exchange rates were applied during the year:

|  | 2016 | 2015 | 2016 | 2015 |
| :---: | :---: | :---: | :---: | :---: |
|  | Rupees per US Dollars |  | Rupees per | Pound |
| Average rate | 102.37 | 102.37 | 156.50 | 156.50 |
| Reporting date rate | 104.60 | 104.60 | 155.04 | 155.04 |

## Notes to the Financial Statements | for the year ended December 31, 2016

### 38.8 Insurance risk

The risk under any insurance contract is the possibility that the insured event occurs and the uncertainty in the amount of compensation to the insured. Generally most insurance contracts carry the insurance risk for a period of one year.

The Company's risk exposure is mitigated by employing a comprehensive framework to identify, assess, manage and monitor risk. This framework includes implementation of underwriting strategies which aim to ensure that the underwritten risks are well diversified in terms of type and amount of the risk. Adequate reinsurance is arranged to mitigate the effect of the potential loss to the Company from individual to large or catastrophic insured events. Further, the Company adopts strict claim review policies including active management and prompt pursuing of the claims, regular detailed review of claim handling procedures and frequent investigation of possible false claims to reduce the insurance risk.

## Frequency and severity of claims

Risk associated with general insurance contracts includes the reasonable possibility of significant loss as well as the frequent occurrence of the insured events. This has been managed by having in place underwriting strategy, reinsurance arrangements and proactive claim handling procedures.

The Company's class wise major risk exposure is as follows:

|  | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ |
| :--- | ---: | ---: |
|  | Gross sum insured |  |
|  | Rupess in thousands |  |
| Fire | $4,058,662$ | $5,107,389$ |
| Marine cargo | 779,512 | 943,542 |
| Marine hull | 759,000 | $1,000,000$ |
| Accident and others | $2,621,250$ | $3,070,833$ |
| Aviation | $15,871,987$ | $174,433,786$ |
| Engineering | $8,645,000$ | $8,401,000$ |
|  |  | $32,735,411$ |

The reinsurance arrangements against major risk exposure include excess of loss, surplus arrangements and catastrophic coverage. The objective of having such arrangements is to mitigate adverse impacts of severe losses on Company's net retentions.

## Notes to the Financial Statements | for the year ended December 31, 2016

## Uncertainty in the estimation of future claims payment

Claims on general insurance contracts are payable on a claim occurrence basis. The Company is liable for all insured events that occur during the term of the insurance contract including the event reported after the expiry of the insurance contract term.

An estimated amount of the claim is recorded immediately on the intimation to the Company. The estimation of the amount is based on management judgment or preliminary assessment by the independent surveyor appointed for this purpose. The initial estimates include expected settlement cost of the claims. The estimation of provision of claims incurred but not reported (IBNR) is based on analysis of the past claim reporting pattern.

There are several variable factors which affect the amount and timing of recognized claim liabilities. The Company takes all reasonable measures to mitigate the factors affecting the amount and timing of claim settlements. However, uncertainty prevails with estimated claim liabilities and it is likely that final settlement of these liabilities may be different from initial recognized amount. Similarly, the provision for claims incurred but not reported is based on historic reporting pattern of the claims; hence, actual amount of incurred but not reported claims may differ from the amount estimated.

## Key assumptions

The principal assumption underlying the liability estimation of IBNR and Premium Deficiency Reserves is that the Company's future claim development will follow similar historical pattern for occurrence and reporting. The management uses qualitative judgment to assess the extent to which past occurrence and reporting pattern will not apply in future. The judgment includes external factors e.g. treatment of one-off occurrence claims, changes in market factors, economic conditions, etc. The internal factors such as portfolio mix, policy conditions and claim handling procedures are further used in this regard.

The assumed net of reinsurance loss ratios for each class of business is as follows:

| Class | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ |
| :--- | :---: | :---: |
|  | Assumed net loss ratio |  |
|  | Percentage |  |
| Fire | $33 \%$ | $67 \%$ |
| Marine cargo | $36 \%$ | $15 \%$ |
| Marine hull | $45 \%$ | $22 \%$ |
| Accident and others | $61 \%$ | $27 \%$ |
| Aviation | $45 \%$ | $3 \%$ |
| Engineering | $28 \%$ | $17 \%$ |

## Notes to the Financial Statements | for the year ended December 31, 2016

## Sensitivity analysis

The risks associated with the insurance contracts are complex and subject to a number of variables which complicate quantitative sensitivity analysis. The Company makes various assumptions and techniques based on past claims development experience. This includes indications such as average claims cost, ultimate claims numbers and expected loss ratios. The Company considers that the liability for insurance claims recognized in the balance sheet is adequate. However, actual experience will differ from the expected outcome.

As the Company enters into short term insurance contracts, it does not assume any significant impact of changes in market conditions on unexpired risks. However, some results of sensitivity testing are set out below, showing the impact of claims paid on profit before tax net of reinsurance recoveries.

|  | Profit before tax |  | Shareholders' equity |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | 2016 | 2015 |
|  | Rupees in thousand |  | Rupees in thousand |  |
| 10\% increase in loss | 333,556 | 277,483 | 220,147 | 183,139 |
| 10\% decrease in loss | $(333,556)$ | $(277,483)$ | $(220,147)$ | $(183,139)$ |

### 38.9 Claims development

The development of claims against insurance contracts issued is not disclosed as uncertainty about the amount and timing of claim settlement is usually resolved within one year.

### 38.10 Reinsurance and retrocession arrangements

The Company in the normal course of business, undertakes reinsurance business from local insurance companies and controls its exposure to potential losses from large risk, by retrocession to various foreign companies. Its significant portion of reinsurance and retrocession is effected under treaty pact and excess of loss contracts.

The Company further evaluates the financial condition of ceding companies as well as it reinsures to minimize its exposures to significant losses from reinsurance insolvencies.

The Company continues to remain under obligation of the ceding companies during the validity of the contract and as a result it remains liable for the portion of outstanding claims reinsured to the extent that reinsurer fails to meet the obligation under their agreements.

An analysis of gross amount due from other insurers and reinsurers recognized by the rating of the entity from which it is due are as follows:

## Notes to the Financial Statements

|  | 2016 | 2015 |
| :---: | :---: | :---: |
|  | Rupees in thousand |  |
| A or above | 3,137,246 | 3,681,705 |
| BBB | 81,435 | 246,632 |
| Others | 1,839,365 | 125,704 |
| Total | 5,058,046 | 4,054,041 |

## Capital management

Capital management objectives and requirements related to regulatory, solvency and paid up capital requirements are set and regulated by the Securities and Exchange Commission of Pakistan (SECP). These objectives and requirements are put in place to ensure sufficient solvency margins. Further, objective are set by the Company to maintain a strong credit rating and healthy capital ratios in order to support business objectives, maximize shareholders value and provide returns for benefits for other stakeholders.

The Company manages its capital structure by monitoring return on net assets and makes adjustments to it in the light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividend paid to shareholders or issue new shares.

The Company complies the externally imposed capital requirements during the reported financial year and no change were made to it's objectives, policies and procedures from the previous year.
Notes to the Financial Statements | for the year ended December 31, 2016
$\begin{array}{ll}40 & \text { EMPLOYEE BENEFITS } \\ 40.1 & \text { Defined benefit plans }\end{array}$
40.1.1 $\begin{aligned} & \text { Payable to / (receivable) } \\ & \text { from defined benefit plan }\end{aligned}$
40.1.2 Movement in payable to /

|  | 698.343 | 184.258 | 8.171 | 488.949 | 106.859 | 1,486.580 | 358.103 | 92.443 | 5.405 | 288.113 | 60.271 | 804.335 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2.430 <br> - <br> - <br> 69.261 | 5.526 <br> - <br> - <br> 17.726 | 2.036 <br> - <br> - <br> 0.613 | 9.967 <br> - <br> - <br> 48.109 | 0.434 <br> - <br> - <br> 9.865 <br> 8.945 <br> 1 | 20.393 <br> - <br> - <br> 145.574 <br> 8.945 <br> 1.95 | 18.810 <br> - <br> - <br> 29.657 <br> - | 11.096 <br> - <br> - <br> $(27.840)$ <br> 10.399 <br> - | 1.028 <br> - <br> - <br> 0.586 | 0.823 <br> - <br> 15.051 <br> - <br> 31.538 | $\begin{array}{r}3.158 \\ - \\ 51.724 \\ - \\ 5.978 \\ \hline\end{array}$ | 34.915 <br> - <br> 66.775 <br> $(27.840)$ <br> 78.158 <br> - |
|  | 71.691 | 23.253 | 2.649 | 58.076 | 19.244 | 174.912 | 48.467 | (6.345) | 1.614 | 47.412 | 60.860 | 152.008 |
|  | (109.700) | $16.266$ | $(0.374)$ | (24.404) |  | (118.212) | 58.170 255.580 | - <br> 14.67 <br> 59.586 | 0.960 <br> 1.719 | $\begin{array}{\|c\|} \hline- \\ 3.575 \\ 165.403 \\ \hline \end{array}$ | $:$ | $\begin{array}{\|c\|} \hline 77.312 \\ 482.288 \\ \hline \end{array}$ |
|  | (109.700) | 16.266 | (0.374) | (24.404) | - | (118.212) | 313.750 | 74.193 | 2.679 | 168.978 | - | 559.600 |
|  | (82.163) | (40.424) | 0.127 | $-$ | - | (122.460) | 27.441 | 89.292 | (0.749) | - | - | 115.984 |
|  | (191.863) | (24.158) | (0.247) | (24.404) | - | (240.672) | 341.191 | 163.485 | 1.930 | 168.978 | - | 675.584 |
|  | - | - | - | - | - | - | 96.832 | (174.090) | - | - | - | (77.258) |
|  | 290) | 1010 | (078) | 510 | (13) | 5 | $\stackrel{-}{\text { - }}$ | - | - | - | - | - |
|  | (74.296) | (14.016) | (4.078) | (15.710) | (16.413) | (124.513) | (146.250) | 94.031 | (0.399) | - | - | (52.618) |
|  | - |  |  |  |  | - | - | 14.739 | (0.384) | (15.554) | (14.272) | (15.471) |
| 40.1.1 | 503.875 | 169.336 | 6.495 | 506.911 | 109.690 | 1,296.307 | 698.343 | 184.263 | 8.166 | 488.949 | 106.859 | 1.486 .580 |

* This represent actuarial losses / (gains) on 'other long term benefits', i.e. compensated absences and are required to be recognized as expense / (income) in profit and loss account.

Notes to the Financial Statements | for the year ended December 31, 2016
Notes to the Financial Statements $\mid$ for the year ended December 31, 2016


Notes to the Financial Statements | for the year ended December 31, 2016


Notes to the Financial Statements
for the year ended December 31, 2016
Notes to the Financial Statements $\mid$ for the year ended December 31, 2016


[^1]Prepaid reinsurance ceded Deferred commission expense
Unallocated corporate assets
Segment liabilities
Provision for unearned premium Commission income unearned Un-allocated corporate liabilities Total liabilities
41.2 Segment by geographical location
Although the operations of the company are based primarily on business segments, the company also operates in geographical area. The following table shows the distribution of the company's
Total assets
Un-allocated corporate liabilities
Total liabilities







|  | 2015 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fire | Marine cargo | Marine hull | Accident and others | Aviation | Engineering | Treaty | Total |
|  | Rupees in thousands |  |  |  |  |  |  |  |
| Segment result |  |  |  |  |  |  |  |  |
| Net premium | 947,387 | 33,957 | 62,450 | 189,517 | 180,060 | 502,158 | 3,303,413 | 5,218,942 |
| Net claims | $(554,433)$ | $(5,190)$ | $(23,640)$ | $(52,282)$ | $(63,649)$ | $(176,544)$ | $(1,899,091)$ | $(2,774,829)$ |
| Management expenses | $(116,433)$ | $(16,197)$ | $(12,060)$ | $(30,215)$ | $(33,536)$ | $(65,987)$ | $(346,963)$ | $(621,391)$ |
| Net commission | $(165,788)$ | $(6,877)$ | $(2,738)$ | $(22,102)$ | (758) | $(26,275)$ | $(876,325)$ | $(1,100,863)$ |
| Total | 110,733 | 5,692 | 24,012 | 84,917 | 82,117 | 233,352 | 181,035 | 721,859 |
| Segment assets |  |  |  |  |  |  |  |  |
| Prepaid reinsurance ceded | 117,644 | - | 20,628 | 1,026 | 783,154 | 206,730 | 377,626 | 1,506,808 |
| Deferred commission expense | 114,827 | 1,149 | 4,633 | 9,594 | 1,861 | 30,452 | 424,408 | 586,924 |
|  | 232,471 | 1,149 | 25,261 | 10,620 | 785,015 | 237,182 | 802,034 | $2,093,732$ |
| Unallocated corporate assets |  |  |  |  |  |  |  | $15,294,818$ |
| Total assets |  |  |  |  |  |  |  | 17,388,550 |
| Segment liabilities |  |  |  |  |  |  |  |  |
| Provision for unearned premium |  |  |  | 77,846 |  |  |  | 4,111,141 |
| Commission income unearned | 4,502 | - | 3,643 | 26 | 3,456 | 5,271 | 1,866 | 18,763 |
| Provision for outstanding claims | 1,176,520 | 24,076 | 49,472 | 136,486 | 69,732 | 176,962 | 1,464,892 | 3,098,139 |
|  | 1,874,917 | 30,103 | 94,029 | 214,358 | 963,846 | 674,595 | 3,376,197 | 7,228,043 |
| Un-allocated corporate liabilities |  |  |  |  |  |  |  | 3,221,982 |
| Total liabilities |  |  |  |  |  |  |  | 10,450,025 |
| 41.2 Segment by geographical location |  |  |  |  |  |  |  |  |

Fire
revenue, total assets and total liabilities by geographical segments:

Locations

evenue, total assets and totar nadmues oy geograpmine o

Premium
Total liabilities

## Notes to the Financial Statements | for the year ended December 31, 2016

### 41.3 Information about major customer

The following table presents premium written from transactions with external customer where such amounts equals and / or exceed ten per cent of the total premium written by the Company.
$\frac{2016}{2015} \frac{2015}{\text { Rupees in thousands }}$

## Facultative business

Fire
Marine hull
Aviation
Engineering
Treaty business
Reliance on customer - percentage of
total premium written

| 100,097 | 162,460 |
| ---: | ---: |
| 99,532 | 105,343 |
| $1,124,158$ | $1,038,950$ |
| $1,156,502$ | 619,910 |
| $2,480,289$ | $1,926,663$ |
| 91,262 |  |
| $2,571,551$ |  |

TRANSACTIONS WITH RELATED PARTIES

Government of Pakistan through Ministry of Commerce owns 51\% (2015: 51\%) shares of the Company. Therefore, all entities owned and controlled by the Government of Pakistan are related parties of the Company. The related parties comprise major shareholders, associated company, directors, companies with common directorship, key management personnel, and staff retirement benefit funds. The Company in normal course of business pays for electricity, gas and telephone to entities controlled by Government of Pakistan which are not material and hence not disclosed in these financial statements. Moreover, transactions with related parties, other than remuneration and benefits to key management personnel under the terms of their employment as disclosed in note 42 of these financial statements, are as follows:
2016
$\frac{2015}{\text { Rupees }}$

## Major shareholder

Government of Pakistan (GoP) through Ministry of Commerce
Dividend paid for the preceding year
State Life Insurance Corporation of Pakistan
Dividend paid for the preceding year
183,080,503
183,080,503

## Notes to the Financial Statements | for the year ended December 31, 2016

| Note | $\begin{gathered} 2016 \\ \text { Rupees } \end{gathered}$ | $\begin{gathered} 2015 \\ \text { Rupees } \end{gathered}$ |
| :---: | :---: | :---: |
| Related parties by virtue of GoP's holdings |  |  |
| State Bank of Pakistan |  |  |
| Purchase of investment (Pakistan Investment Bonds) | - | 512,032,630 |
| Purchase of investment (Treasury Bills) | 3,400,625,165 | 2,215,083,750 |
| Dividend received during the year | 49,000 | 49,000 |
| Pakistan State Oil Company Limited |  |  |
| Dividend received during the year | 101,588 | 81,270 |
| National Investment Trust Limited |  |  |
| Dividend received during the year | 71,280,000 | 95,040,000 |
| National Insurance Company Limited |  |  |
| Premium due but unpaid | 1,223,801,607 | 1,405,601,843 |
| Insurance premium written during the period | 2,571,551,034 | 2,260,181,244 |
| Premium received | (2,397,104,557) | (2,441,981,480) |
| Balance at the end of year | 1,398,248,084 | 1,223,801,607 |
| Insurance commission paid | 28,732,086 | 23,024,297 |
| Insurance claims paid | 100,341,617 | 1,618,668,302 |

## Other related parties

Contribution to staff benefit funds
Remuneration including benefits and perquisites of key management personnel

43 REMUNERATION INCLUDING BENEFITS AND PERQUISITES OF KEY MANAGEMENT PERSONNEL

| Managerial <br> remuneration <br> including bonus | Retirement <br> benefits | House rent and <br> other benefits | Utilities and <br> others | Total |
| :---: | :---: | :---: | :---: | :---: |
| Rupees |  |  |  |  |

December 31, 2016
Chief Executive
Executives

December 31, 2015
Chief Executive
Executives


## Notes to the Financial Statements

43.1 No remuneration was paid to non executive directors of the Company except for meeting fees. The amount charged in respect of fee to eight non executive directors (2015: five) aggregated to Rs. 15.794 million (2015: Rs. 6.868 million).
$\frac{2016}{\text { Number of person(s) }}$

Chief Executive
Director
Executive director
Non-executive director
Executives


The Company makes contribution based on actuarial calculations to executives. Company maintained cars have been provided to the Chief Executive, and certain Executives of the Company and they are also entitled to free medical facilities including hospitalization, club subscription and other benefits as per the Company's policy.

Executive means any employee who satisfies the definition / criteria as mentioned in the fourth schedule to the Companies Ordinance, 1984.
$\frac{2016}{\text { Number of person(s) }}$

## 44 EMPLOYEES

Number of employees at the year end
Permanent
Others

Average number of employees during the year
Permanent
Others
$\overline{207}=1218$

$\overline{214}=$| 224 |
| :--- |
| 15 |

## Carrying amount versus fair value

The following table compares the carrying amounts and fair values of the Company's financial assets and financial liabilities as at December 31, 2016
The Company considers that the carrying amount of the following financial assets and financial liabilities are a reasonable approximation of their fair value: $\begin{array}{cc}\text { As at December 31, } 2016 \\ \text { Carrying } & \text { Fair } \\ \text { amount } & \text { value }\end{array}$
 3,284,965,074

| $2,391,599,638$ |
| ---: |
| $3,624,112,745$ |
| 617,613 |
|  |
| $3,474,270,127$ |
| $732,705,535$ |
| $105,592,398$ |


 3,668,040,093 168,098,008 190,216,722 $1,406,544,395$
$92,827,896$

3,093,187,482
 1,497,163,484

19,063,743

|  |  | \% |
| :---: | :---: | :---: |
|  |  | ¢ | $12,935,559,479$


$1,483,740,000$ 4,533,411,877 $11,685,818$ | $\infty$ |
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4,590,671,732
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19,063,743
$2,680,002,368$
$72,949.886$ 2,680,002,368 $988^{6} 6+6^{\prime}$ ZL

428,078,189 3,701,413,596 1,957,007,894 2,978,233,840

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4,590,671,732 ते
 19,063,743

```
45.1
```

45

Financial Assets
Financial Assets

- Cash and bank deposits Cash and bank deposits Loansto ents

Available-for-sale
Ordinary shares - listed Mutual fund units Ordinary shares - unlisted
Held-to-maturity

Pakistan Investment Bonds Treasury Bills Held-for-trading Ordinary shares - listed

Investment properties
Amount due from other insurers and reinsurers Premium and claim reserves retained by cedants Accrued investment income

Reinsurance recoveries against outstanding claims Sundry receivables

Financial Liabilities
Provision for outstanding claims (including IBNR) Deferred liability - employee benefits Long term deposits

Amount due to other insurers and reinsurers Premium and claim reserves retained from retrocessionaires
Notes to the Financial Statements $\mid$ for the year ended December 31, 2016
Financial assets and financial liabilities are classified in their entirety into only one of the three levels.
The fair value hierarchy has the following levels:
Level 1 - quoted prices (unadjusted) in active markets for identical assets or liabilities
The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values. Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties, in an arm's length transaction. The level in the fair value hierarchy within which the financial asset or financial liability is categorised is determined on the basis of the lowest level input that is significant to the fair value measurement.
Level 3 - inputs for the asset or liability that are not based on observable market data (unobservable inputs).
The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:
Financial assets measured at fair value
Investments at fair value through profit or loss - held for
trading
Investments at fair value- available for sale
Ordinary shares - listed
Mutual fund units
Ordinary shares - unlisted
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45.2

## IMPLICATIONS OF REVISED IFRS 2 - SHARE-BASED PAYMENT ON BENAZIR EMPLOYEES' STOCK OPTION SCHEME (BESOS)

On August 14, 2009, the Government of Pakistan (GoP) launched Benazir Employees' Stock Option Scheme ("the Scheme") for employees of certain State Owned Enterprises (SOEs) and Non-State Owned Enterprises, where GoP holds significant investments (Non-SOEs). The Scheme is applicable to permanent and contractual employees who were in employment of these entities including the Corporation on the date of launch of the Scheme, subject to completion of five years vesting period by all contractual employees and by permanent employees in certain instances.

The Scheme provides for a cash payment to employees on retirement or termination based on the price of shares of respective entities. To administer this scheme, GoP has transferred $12 \%$ of its investment in such SOEs and Non-SOEs to a Trust Fund, established under a Trust Deed, created for the purpose by each of such entities. The eligible employees are entitled to be allotted units by each Trust Fund in proportion to their respective length of service and on retirement or termination, such employees would be entitled to receive such amounts from Trust Funds in exchange for the surrendered units, as would be determined based on market price for listed entities or breakup value for non-listed entities. The shares relating to the surrendered units would be transferred back to GoP.

The Scheme also provides that $50 \%$ of dividend related to shares transferred to the respective Trust Fund would be distributed amongst the unit-holder employees. The balance $50 \%$ dividend would be transferred by the respective Trust Fund to the Central Revolving Fund, managed by the Privatisation Commission of Pakistan for payment to employees against surrendered units. The deficit, if any, in Trust Funds to meet the re-purchase commitment would be met by GoP.

The Scheme, developed in compliance with the stated GoP policy of empowerment of employees of State Owned Enterprises, needs to be accounted for by the covered entities, including the Corporation, under the provisions of amended International Financial Reporting Standard-2, "Share-based Payments" (IFRS 2). However, keeping in view the difficulties that may be faced by the entities covered under the Scheme, the SECP, on receiving representations from some of entities covered under the Scheme and after having consulted the Institute of Chartered Accountants of Pakistan, has granted exemption vide SRO 587(l)/2011 dated June 07,2011 to such entities including the Corporation from the application of IFRS 2 to the Scheme.

Had the exemption not been granted, Staff costs of the Corporation for the year would have been higher by Rs. 42.235 million, profit before taxation would have been lower by Rs. 42.235 million, earnings per share would have been lower by Rs. 0.14 , reserves for the year would have been higher by Rs. 42.235 million.

## Notes to the Financial Statements | for the year ended December 31, 2016

## SUBSEQUENT EVENT - NON ADJUSTING

The Board of Directors in its meeting held on 6th April 2017 have recommended a final cash dividend of Rs. $\qquad$ 3.00 per share (2015: Rs. 2.5 per share) and a bonus issue of Rs. $\qquad$ per share (2015: Rs. Nil per share) for the approval of the members in the Annual General Meeting to be held on $\qquad$ 29th April 2017

These financial statements for the year ended December 31, 2015 do not include the effect of these appropriations and these will be accounted in the financial statements for the year ending December 31, 2016.

## CORRESPONDING FIGURES

Corresponding figures have been rearranged and reclassified, wherever necessary for the purpose of comparison. No significant reclassifications has been made during the year.

## 49 DATE OF AUTHORIZATION FOR ISSUE

These financial statements have been authorized for issue on $\qquad$ by the Board of Directors of the company.

## GENERAL

Figures have been rounded off to the nearest Rupee, unless otherwise stated.

Pattern of Shareholding | as at December 31, 2016

| \# of Shareholders | Shareholdings' Slab |  |  | Total Shares Held |
| :---: | :---: | :---: | :---: | :---: |
| 563 | 1 | to | 100 | 21,551 |
| 567 | 101 | to | 500 | 213,166 |
| 523 | 501 | to | 1000 | 460,125 |
| 727 | 1001 | to | 5000 | 1,941,962 |
| 251 | 5001 | to | 10000 | 1,979,065 |
| 74 | 10001 | to | 15000 | 907,559 |
| 57 | 15001 | to | 20000 | 1,052,879 |
| 39 | 20001 | to | 25000 | 914,136 |
| 18 | 25001 | to | 30000 | 508,786 |
| 20 | 30001 | to | 35000 | 652,498 |
| 6 | 35001 | to | 40000 | 229,696 |
| 8 | 40001 | to | 45000 | 342,719 |
| 9 | 45001 | to | 50000 | 445,666 |
| 8 | 50001 | to | 55000 | 426,127 |
| 5 | 55001 | to | 60000 | 293,952 |
| 7 | 60001 | to | 65000 | 443,700 |
| 6 | 65001 | to | 70000 | 405,059 |
| 4 | 70001 | to | 75000 | 294,500 |
| 3 | 75001 | to | 80000 | 227,818 |
| 2 | 80001 | to | 85000 | 168,000 |
| 3 | 85001 | to | 90000 | 263,399 |
| 9 | 95001 | to | 100000 | 898,500 |
| 3 | 100001 | to | 105000 | 306,100 |
| 3 | 105001 | to | 110000 | 327,000 |
| 3 | 110001 | to | 115000 | 336,999 |
| 4 | 115001 | to | 120000 | 474,298 |
| 1 | 120001 | to | 125000 | 125,000 |
| 3 | 125001 | to | 130000 | 379,582 |
| 2 | 135001 | to | 140000 | 276,346 |
| 2 | 140001 | to | 145000 | 287,000 |
| 8 | 145001 | to | 150000 | 1,189,463 |
| 2 | 150001 | to | 155000 | 305,500 |
| 2 | 155001 | to | 160000 | 315,499 |
| 1 | 160001 | to | 165000 | 161,500 |
| 1 | 175001 | to | 180000 | 177,777 |
| 3 | 180001 | to | 185000 | 548,188 |
| 1 | 190001 | to | 195000 | 192,500 |

Pattern of Shareholding \| as at December 31, 2016

| 6 | 195001 | to | 200000 | 1,198,500 |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 200001 | to | 205000 | 203,500 |
| 1 | 205001 | to | 210000 | 209,999 |
| 2 | 220001 | to | 225000 | 447,599 |
| 1 | 230001 | to | 235000 | 231,500 |
| 1 | 245001 | to | 250000 | 246,000 |
| 1 | 260001 | to | 265000 | 264,243 |
| 1 | 265001 | to | 270000 | 269,000 |
| 1 | 270001 | to | 275000 | 274,799 |
| 1 | 280001 | to | 285000 | 280,600 |
| 2 | 285001 | to | 290000 | 576,843 |
| 3 | 295001 | to | 300000 | 899,999 |
| 1 | 305001 | to | 310000 | 310,000 |
| 1 | 315001 | to | 320000 | 319,199 |
| 1 | 345001 | to | 350000 | 350,000 |
| 1 | 350001 | to | 355000 | 355,000 |
| 1 | 360001 | to | 365000 | 361,000 |
| 1 | 380001 | to | 385000 | 383,999 |
| 1 | 395001 | to | 400000 | 395,999 |
| 1 | 460001 | to | 465000 | 461,999 |
| 1 | 550001 | to | 555000 | 554,500 |
| 1 | 685001 | to | 690000 | 688,000 |
| 1 | 720001 | to | 725000 | 722,000 |
| 1 | 775001 | to | 780000 | 779,998 |
| 1 | 1255001 | to | 1260000 | 1,260,000 |
| 1 | 1595001 | to | 1600000 | 1,597,500 |
| 1 | 1995001 | to | 2000000 | 2,000,000 |
| 1 | 2210001 | to | 2215000 | 2,211,000 |
| 1 | 2495001 | to | 2500000 | 2,497,000 |
| 1 | 3745001 | to | 3750000 | 3,747,882 |
| 1 | 5590001 | to | 5595000 | 5,593,000 |
| 1 | 6495001 | to | 6500000 | 6,500,000 |
| 1 | 6995001 | to | 7000000 | 7,000,000 |
| 1 | 12080001 | to | 12085000 | 12,083,770 |
| 1 | 18355001 | to | 18360000 | 18,359,971 |
| 1 | 73230001 | to | 73235000 | 73,232,201 |
| 1 | 134635001 | to | 134640000 | 134,639,785 |
| 2994 |  |  |  | 300,000,000 |

## Pattern of Shareholding | as at December 31, 2016

| Categories of Shareholders | Shareholders | Shares Held | Percentage |
| :---: | :---: | :---: | :---: |
| Government of Pakistan |  |  |  |
| THE SECRETARY MINISTRY OF COMMERCE, | 1 | 134,639,785 | 44.88 |
| M/S. PRCL EMPLOYEES EMPOWERMENT TRUST | 1 | 18,359,971 | 6.12 |
| Associated Companies, undertakings and related parties |  |  |  |
| STATE LIFE INSURANCE CORP. OF PAKISTAN | 1 | 73,232,201 | 24.41 |
| Mutual Funds | 2 | 180,500 | 0.06 |
| Directors and their spouse(s) and minor children |  |  |  |
| Vacant | 1 | 55 | 0.00 |
| MR. ETRAT HUSSAIN RIZVI | 1 | 55 | 0.00 |
| MR. TAUFIQUE HABIB | 2 | 1,555 | 0.00 |
| MR. DR. KAUSAR ALI ZAIDI | 1 | 55 | 0.00 |
| MR. MUMTAZ ALI RAJPER | 2 | 555 | 0.00 |
| SYED ARSHAD ALI | 1 | 55 | 0.00 |
| MR. FAISAL MUMTAZ | 1 | 55 | 0.00 |
| MR. SHOAIB MIR | 1 | 55 |  |
| TAUFIQUE HABIB |  |  |  |
| Executives | 6 | 12,398 | 0.00 |
| Public Sector Companies and Corporations | 1 | 1,597,500 | 0.53 |
| Banks, development finance institutions, non-banking finance companies, insurance companies, takaful and modarabas | 12 | 16,062,330 | 5.35 |
| General Public |  |  |  |
| a. Local | 2903 | 47,137,880 | 15.71 |
| b. Foreign | 3 | 3,022 | 0.00 |
| Foreign Companies | 2 | 7,000,078 | 2.33 |
| Others | 52 | 1,771,895 | 0.59 |
| Totals | 2994 | 300,000,000 | 100.00 |


| Share holders holding 5\% or more | Shares Held | Percentage |
| :--- | ---: | ---: |
| THE SECRETARY MINISTRY OF COMMERCE, | $\mathbf{1 3 4 , 6 3 9 , 7 8 5}$ | $\mathbf{4 4 . 8 8}$ |
| M/S. PRCL EMPLOYEES EMPOWERMENT TRUST | $18,359,971$ | 6.12 |
| STATE LIFE INSURANCE CORP. OF PAKISTAN | $73,232,201$ | 24.41 |



## Proxy Form

I/We $\qquad$ of $\qquad$ being a member of
Pakistan Reinsurance Company Limited hereby appoint Mr. $\qquad$
of $\qquad$ or failing him $\qquad$
of $\qquad$ as my / our proxy in my absence to attend and vote for me/ us and on my /our behalf at the 17th Annual General Meeting of the Company to be held on Saturday the 29th April, 2017 at 11:30 a.m and at any adjournment thereof.

Signed this $\qquad$ day of April 2017.

Affix Rupees Five Revenue Stamp

Signature of Member(s)

Shareholder's Folio No. and/ or CDC
Participant ID. No. and Sub Account No.
2. Signature $\qquad$
Name $\qquad$
Address $\qquad$
CNIC or Passport No. $\qquad$

## IMPORTANT:

1. No person shall be appointed a proxy who is not a shareholder of the company and qualified to vote, save that a company being member of the company may appoint as its proxy any officer of such company whether a member of the company or not.
2. The instrument appointing proxy and the power of attorney or other authority if any, under which it is signed shall be deposited with the company not less than 48 hours before the date of meeting.
3. In case of joint holders any one of the joint holders may sign the instrument of proxy.
4. The signature on the instrument of proxy must confirm to the specimen signature filed with the Company.
5. CDC Shareholders and their proxies are each requested to attach attested photocopy of their Computerized National Identity Card or Passport with this proxy form before submission to the company,
6. CDC Shareholders or their proxies are requested to bring with them their Original Computerized National Identity Card or Passport along with the participant's ID number and their account number at the time of attending the Annual General Meeting in order to facilitate their identification.



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## Commitment To Excellence




[^0]:    *The SLIC has withdrawn the nomination of Mr. Iftikhar Ahmed in place of Mr. Shoaib Mir,Chairman, SLIC in October, 2016

[^1]:    41 SEGMENT REPORTING
    41.1 Segment by class of business

