

Pakistan Reinsurance Company Limited  
Retrocession Department  
 Havli Power Plant  
 A/c. (NPPMCL)  
 PD/BI Reinsurance  
 Renewal from:- 08-05-2019 to 07-05-2020  
Comparison of Commercial Quotations Submitted by Brokers

Tender Requirements	Excel/Willis	M/s. Unique/JLT	M/s. RMS/FIB
1	2	3	3
<u>Premium Computation</u>		<u>All Figures in US. Dollar</u>	
Primary Layer (Everest Re)	—	—	5,600,000.00
Excess Layer (Allianz Risk Transfer-AG)	—	—	210,000.00
Gross Premium (100%)	6,100,000.00	11,923,201.20	7,700,000.00
Add: Leader Fee	—	1,993,559.24	—
Add: Broker Fees/Fixed Brokerage Fee	—	350,000.00	600,000.00
Add: 10% Commission for PRCL/NICL	—	1,192,320.12	—
Net to Client	6,100,000.00	15,459,080.56	8,300,000.00
Less: 10% Ceding Commission for PRCL/NICL	610,000.00	1,192,320.12	830,000.00
Net to Broker	5,490,000.00	14,266,760.44	7,470,000.00
Remarks	1st Lowest and successful	3rd Lowest	2nd Lowest

Pakistan Reinsurance Company Limited  
Retrocession Department  
 Havli Power Plant  
 A/c. (NPPMCL)  
 Third Party Liability Reinsurance  
 Renewal from:- 08-05-2019 to 07-05-2020

Comparison of Commercial Quotations Submitted by Brokers

Tender Requirements	Excel/Willis	M/s. Unique/ JLT	M/s. FIB/Lockton
	1	2	3
Name of Primary layer Lead Reinsurer :			
<u>Premium Computation</u>		<u>All Figures in US.</u>	
Primary Layer	—	—	—
Excess Layer	—	—	—
Gross Premium (100%)	26,000.00	30,500.00	27,125.00
Client Discount	—	10% 3,050.00	—
Premium after client discount	10% 26,000.00	27,450.00	27,125.00
Add: Broker Fee	25% 6,500.00	—	—
Net to Client	32,500.00	27,450.00	27,125.00
10% Ceding Commission for PRCL/NICL	10% 3,250.00	10% 2,745.00	2,712.50
Net to Broker	29,250.00	10% 27,705.00	24,412.50
Remarks	3rd Lowest	2nd Lowest	1st Lowest and successful

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*[Handwritten signatures in blue and green ink]*

Pakistan Reinsurance Company Limited  
Retrocession Department  
 Havli Power Plant  
 A/c. (NPPMCL)  
 Political Violence Reinsurance  
 Renewal from:- 08-05-2019 to 07-05-2020  
Comparison of Commercial Quotations Submitted by Brokers

Tender Requirements	M/s. AON		Excel/Willis	M/s. FIB/Locton
	1		2	3
Premium Computation		All Figures in US Dollar		
Primary Layer	145,000.00		—	—
Excess Layer	—		—	—
Gross Premium (100%)	145,000.00		210,857.78	195,000.00
Add: Broker Fees	32,625.00	( included in Gross Premium	52,714.44	10,000.00
Net to Client	145,000.00		263,572.22	205,000
Less:10% Ceding Commission for PRCL/NICL	14,500.00		26,357.22	20,500.00
Net to Broker	130,500.00		237,215.00	184,500.00
Remarks	1st Lowest and Successful		3rd Lowest	2nd Lowest